

«HOW TO INVEST IN THE INDUSTRY IN SAINT PETERSBURG»



Dear friends!

I am glad to welcome the readers of the guide "How to invest in the industry in St. Petersburg".

St. Petersburg is one of the largest industrial, scientific and cultural centers of Russia. Our city is actively developing such an important sector of the economy as shipbuilding, energy and heavy engineering, automotive and pharmaceutical cluster.

To competitive advantages of St. Petersburg is a unique geographical location, skilled workforce, developed infrastructure, access to key markets of Russia and the European Union, tax and other preferences for the investors and operating companies.

St. Petersburg's investment climate is considered one of the best in the country. City Government pays great attention to the support and maintenance of investment projects.

St. Petersburg for many years cooperates with the largest Russian and foreign investors. Among our partners are such world famous companies as Power

Machines, Admiralteiskie Verfi, Klimov, Concern "Almaz – Antey", "Toyota", "Hyundai", "Nissan", "Novartis", "Siemens", "Bosch", "Otis",

Fazer, Heineken and many others.

Due to the advantageous terms that we offer to investors there are a growing number of residents of the Special economic zones, technology parks and business incubators, new industrial complexes and innovative enterprises in St. Petersburg.

I invite to St Petersburg of all who aspire to reach new heights in business.

I am confident that the guide will become your reliable source of information and guide in the business world of the Northern capital.

Welcome to St. Petersburg!

The Governor of St. Petersburg, **G. S. Poltavchenko**

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1. The economic potential of St. Petersburg

1.1. Socio-economic indicators

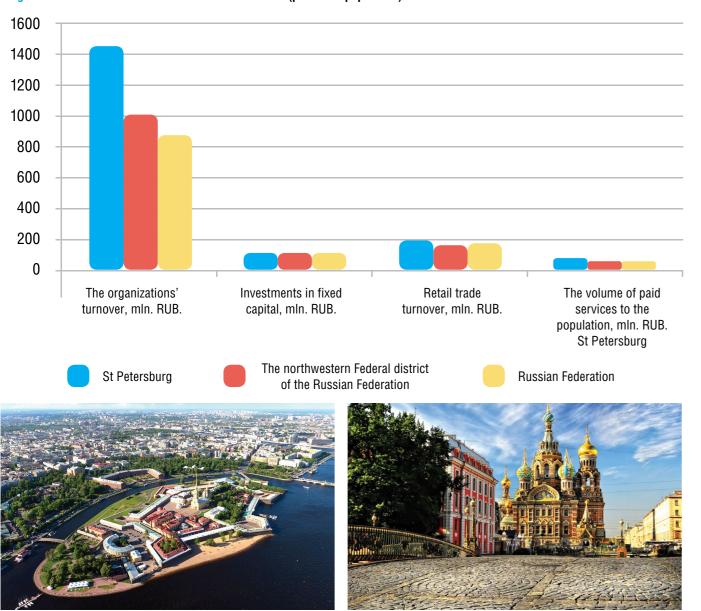
St. Petersburg is one of the largest economic centers of the Russian Federation and Europe, with extensive investment potential thanks to the developed structure of the industry and transport and logistics sector, research and educational institutions, cultural and tourist centers.

The combination of economic and social resources of St. Petersburg provides a stable growth of economic indicators of the region. Thanks to a developed economy and strong consumer demand, there is an opportunity to diversify investments.

The main socio-economic indicators of development of St. Petersburg for 2014:

- Total population amounted to 5 191,7 thousand people;
- Average monthly salary amounted to 40.6 thousand rubles, while consumer spending accounts for 25,15 thousand rubles.;
- Retail trade turnover amounted to 1 017,6 billion rubles;
- Investments in fixed assets amounted to 502,6 billion rubles.

Diagram 1. The main socio-economic indicators in 2014 (per 1 000 population):



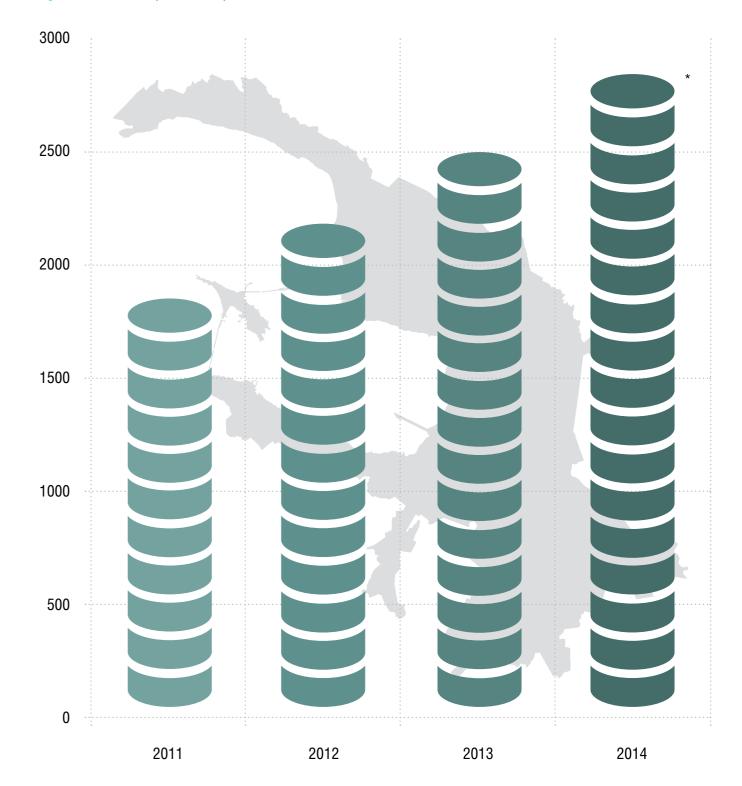
1.1.1. Gross regional product

The gross regional product of St. Petersburg in 2014 amounted to 2 700 billion rubles (519,5 thousand rubles per capita) and has increased in value by 200 billion rubles, or 8%, which is higher than the growth rate of the gross domestic product of the Russian Federation for the year 2014 increased by 0.6%.

In 2013, St. Petersburg was ranked 4th in the Russian Federation the GRP among 85 subjects.

Since 2011, the GDP of the region is steadily increasing on average by 10-15% per year, indicating economic growth in the region, as well as positively characterizes the economy of the region and its potential for growth and development.

Diagram 2. GRP volume (billion rubles):



^{*}Forecast data

1.1.2. Investments

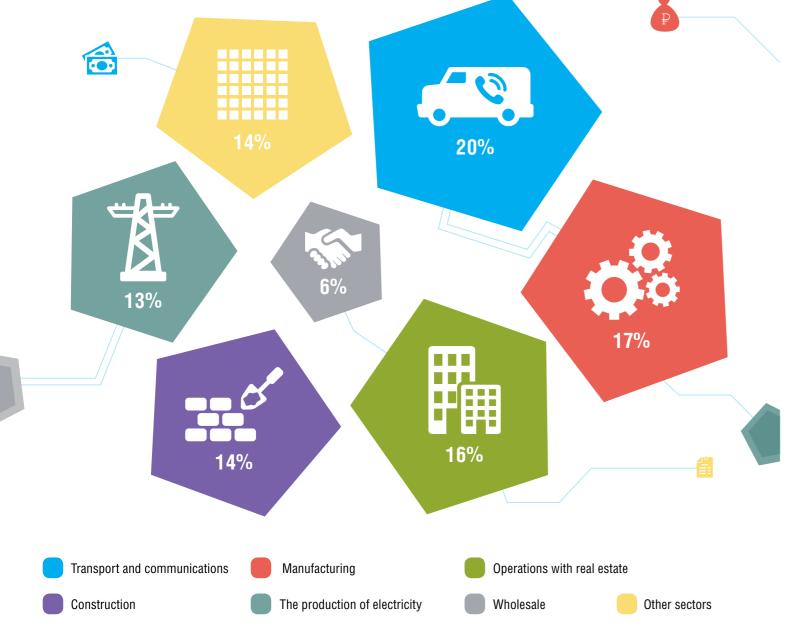
St. Petersburg is one of the most attractive regions for investment in the Russian and foreign investors. Currently the region is one of the largest cities of Russia and Europe, with a stable macroeconomic situation and a diversified structure of the economy.

Additional advantages of St. Petersburg are significant scientific and technical and personnel potential, the high share of innovative hindustries, developed transport and logistics infrastructure, high consumer demand of the population, as well as developed effective legal framework to support investors and the system of financial and tax incentives for investment and innovation.

In 2014, investments in fixed capital amounted to 502,62 billion rubles in St. Petersburg, that on 37% more than in 2013. The largest volume of investment in 2014 was directed in machinery and equipment (182,1 billion rubles or 36.2% of total investments in fixed capital, then investment in buildings and structures (except residential) (172,3 billion rubles), in homes (131,3 billion rubles) and other investments (16.9 billion rubles).

n 2014 the most attractive for investment sectors were following: transport and communications (19.9 per cent), manufacturing (17.5 percent), operations with real estate (15,8%), construction (13.9 percent), production and distribution of energy (12.6 per cent), wholesale and retail trade (6.1%) and other activities (14.2 percent).

Diagram 3. Structure of investments into fixed capital by kinds of economic activity in 2014:



1.2. The Population of St. Petersburg

On January 1, 2015 the population of St. Petersburg amounted to 5 191,7 million, which is 11% higher than the ratio of 2014, thus, in the region there is a positive demographic situation. In the structure of the population is men account is 45.4%, and women – 54.6%.

The main population growth due to natural increase (amounting to 7.0 thousand), as well as population.

In 2014 life expectancy amounted to 74.6 in St. Petersburg.

As of 2014 the total number of the economically active population amounted to 2 885,1 thousand people (including men 1434,8 thousand people, women -1450,3 thousand people).

Unemployment was 1.4% during the same period, below the average unemployment rate in the Russian Federation (5.4 per cent).

In 2014 the main part of the city's population was employed in the following sectors: wholesale and retail trade, operations with real estate, manufacturing, education, transport and communications, etc. The total number of people employed in the industries of the city is 348 thousand people.

Table 1. The number of employees in the industry of St. Petersburg in 2014, thousand people:

Business activity in the industry	2014
The production of machinery and equipment	38,1
Production of electrical, electronic and optical equipment	66,8
Production and distribution of electricity, gas and water	41,7
Textile and garment production	10,7
Pulp and paper production, publishing and printing	12,5
Chemical production	15,4
Manufacture of other non-metallic mineral products	15,1
Miscellaneous manufacturing	39,2
Manufacture of food products, beverages and tobacco	32,6
Metallurgical production and production of finished metal products	33,9
Production of vehicles and equipment	42,1

In 2014, the average monthly salary per employee amounted to 40 660 rubles, which is 10.3% higher than the same period of 2013.

Diagram 4. Average monthly salary per employee in St. Petersburg, RUR:



In St. Petersburg are the largest research and educational centers of Russia various scientific orientation, which indicates a high level of education in St. Petersburg. The total number of graduates in 2014 amounted to \$ 90.6 thousand people.

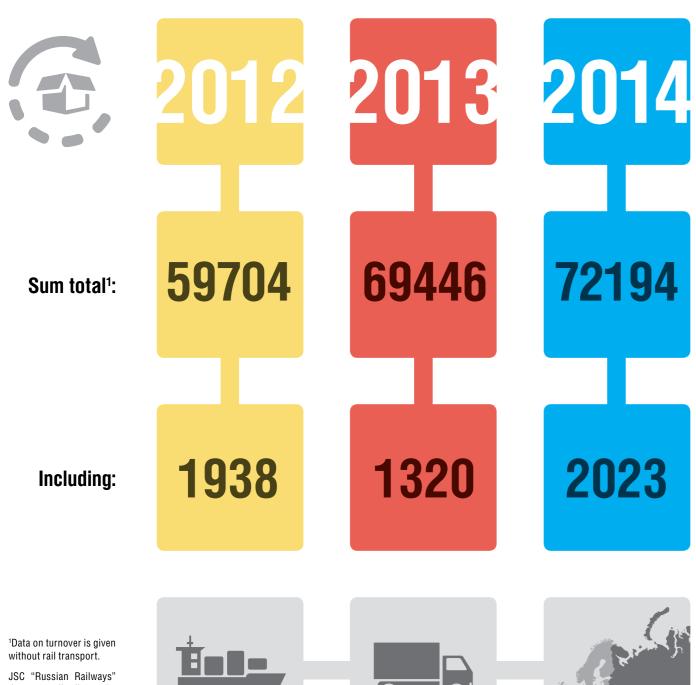
1.3. Petersburg logistic complex

Ct. Petersburg is one of the largest transport and logistic hub of Russia with the presence of major sea and river ports, railway Stations and highways, allowing the transport and delivery of goods from Central Russia to the countries of the European Union.

On January 1, 2015, 25809 organizations related to the transport industry carried out activity in St. Petersburg, their turnover is 632, 6 billion rubles.

Table 2. Cargo transportation and freight turnover of St. Petersburg:

Turnover, million ton-km:



does not distribute the volume of cargo turnover and passenger turnover on the Russian Federation's subjects.





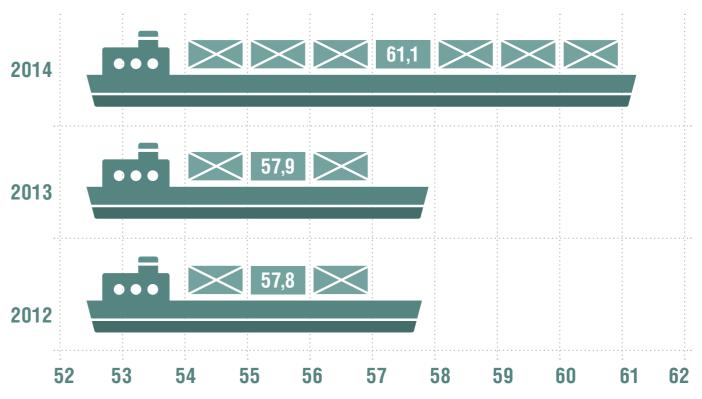


1.3.1. Marine transport of St. Petersburg

The big port of St. Petersburg belongs to the system ports of the Baltic sea. It is the largest port in North-West Russia. It is located I in the Neva Bay of the Gulf of Finland, the most areas of port are also located in the Islands and jetties at the mouth of the river Neva. The part of areas are near the railway station "Bronk", in Lomonosov, as well as in the harbour Litke base on Kotlin island. The total area of the port is 629,9 sq. km, the total length of berthing line is 31 km away. The seaport "Big port of St. Petersburg" handles containers, cars, metal, pipes, wood, coal, grain, and many other goods.

• hip navigation is possible throughout the year in the port. In 2014, the turnover of the port amounted to 61.1 mln tons of cargo, Which is 5% higher than in 2013.

Diagram 5. The cargo turnover of the Big port, million tons:



In addition to the developed system of cargo shipping, there is a system of passenger shipping in St. Petersburg.Passenger Port of St. Petersburg "Marine Facade" is an active participant in the global cruise market and participates in the annual meetings, exhibitions and associations, of which it is in particular: CLIA Europe and CLIA UK & IRELAND (Cruise Lines International Association), IAPH (International Association of Ports and Harbors), Cruise Europe, Association of Sea Commercial port, Association of the cruise market.

PLC "Passenger Port of St. Petersburg "Marine Facade"- is the first and only in the North-Western region of Russia and also the largest in the Baltic region specialized passenger port located on the alluvial areas of Vasilievsky Island. The port complex includes seven berths with a total length 2171,06 meters to receive cruise ships up to 330 meters long, three cruise and one specialized cruise - ferry terminal.

Passenger traffic:



The number of ship Calls:







1.3.2. Road transport in St. Petersburg

St. Petersburg is one of the most important transport hub of Russia, located at the intersection of transport corridors and routes between the Scandinavian Peninsula and continental Europe, Central Russia and the Baltic States.

A significant portion of car traffic flows associated with cargo transportation from the ports of Finland, Leningrad region and St. Petersburg to the regions of Russia, lying to the South and East.

Major highways are following:

- M10 highway "Scandinavia" (connects St. Petersburg with Moscow and the Finnish border);
- M11 highway "Narva" (connects St. Petersburg with Estonian border)
- M18 highway "Kola" (connects St. Petersburg to Petrozavodsk and Murmansk);
- M20 highway (connects St. Petersburg to Pskov and Belarusian border).

M10 and M20 highways are part of the European transport system — corridor № 9.

In order to reduce the congestion of inner city highways St. Petersburg ring road (KAD) and the Western high-speed diameter exist in the city. The last one is paid transit line, which seeks to link the Western areas of the city with the port and with the Scandinavia highway.

Table 3. Road transport in St. Petersburg, 2013 – 2014:

		G,
2013	2519,0	989,6
2014	2972,5	1378,6

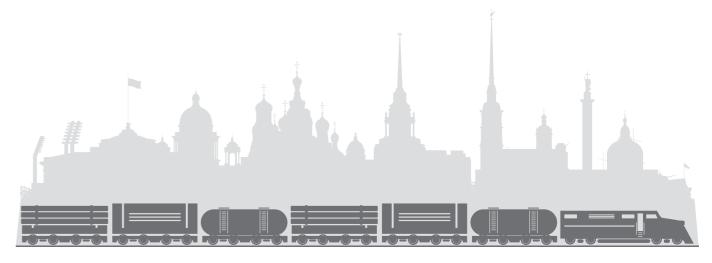








1.3.3. Rail transport in St. Petersburg



St. Petersburg is the largest railway junction in the North-West Russia, the second largest one after Moscow railway junction. The total length of Railways is 423 km.

The freight railway node reaches 110 million tons a year. Currently the railway junction of St. Petersburg performs the functions of a sorting center for foreign trade flows and enterprises of other regions directed towards Finland, the Baltic States and the Baltic sea ports.

A system of interconnection "railway – port" is actively developing, including in the context of container transport, which can significantly reduce delivery times and dispatch of cargo.

As part of the development of logistic potential of the region, JSC "Russian Railways" plans to build a new terminal and logistics center – Baltic for transportation wagons and containers on the basis of urban freight station Shushary.

5 stations (Baltic, Vitebsk, Moscow, Ladoga, Finland), 2 marshalling yards (St. Petersburg-Moscow-sorting, Shushary), 2 port station (Avtovo and New Port), 10 passenger areas (Baltic, Luga, Vitebsk, Moscow, Volhovstroevskogo, Ladoga, Irinovsky, Priozersk, Vyborg, Sestroretsk) are parts of the railway junction.

There is a system of high-speed rail service in St. Petersburg: the route St. Petersburg-Moscow high-speed train "Sapsan" (the journey time is 3 hours and 45 minutes) and the route St. Petersburg-Helsinki high-speed train "Allegro" (travel time 3 hours 36 minutes).





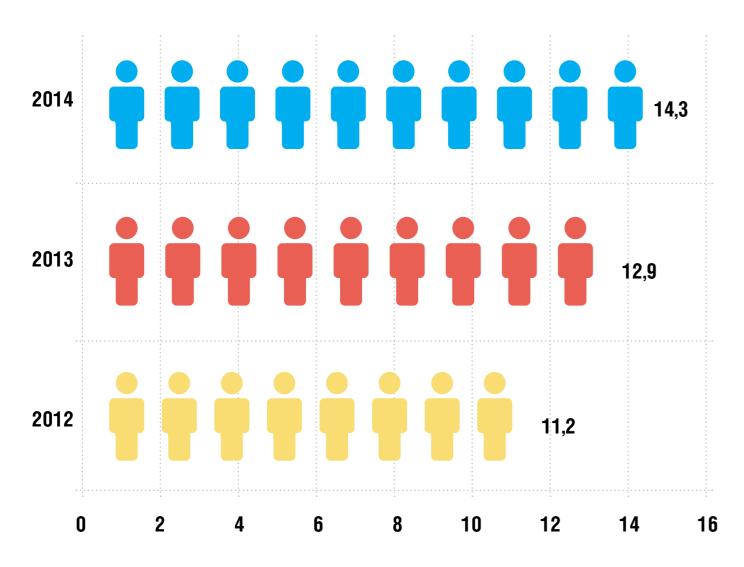
1.3.4. Air transport in St. Petersburg

Air transport in St. Petersburg is represented by the airport "Pulkovo" and heliports located in different parts of the city.

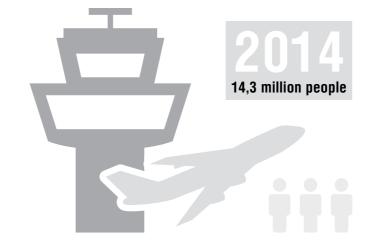
n 2014, the airport "Pulkovo" has handled 14.3 million people, occupying the third place among Russian airports by number of passengers carried.

Passenger growth was 10%. A new terminal has been opened in December, 2013. Its capacity is 17 million people a year.

Diagram 6. The passenger traffic of Pulkovo airport:





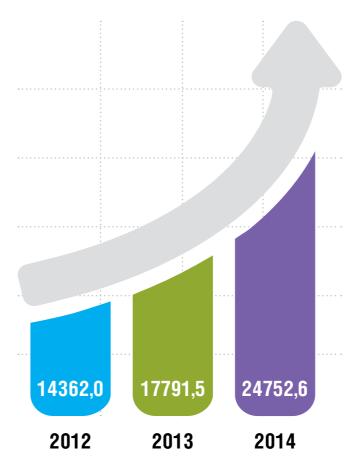


1.4. Financial infrastructure of St. Petersburg

The financial market of St. Petersburg is the second in Russia after Moscow regional market.

Currently 139 credit institutions and their branches successfully operate in St. Petersburg. Their total profit is 24 752,6 million rubles for the year 2014. The city has branches of the largest banks of Russia and the world.

Diagram 7. The total profit of credit institutions of St. Petersburg for 2012-2014, mln. RUB.:



Today there are about 278 insurance companies in St. Petersburg, including major global companies.

The total number of concluded contracts of insurance companies was 2 805 thousand units, with total premiums 14 442 million rubles.

In addition to credit and insurance organizations, there is a developed stock market in the city, which is one of the oldest in Russia.

The stock market of St. Petersburg is represented by three exchanges:

- 1. OJSC "Saint Petersburg exchange" is one of the first trading platforms for the trading of securities and futures contracts in the Russian Federation. In 2014 total trading volume shares of Russian companies amounted to 45 118,5 thousand rub., the shares of global companies 4 656,6 thousand US dollars, derivative financial instruments 369 687,0 thousand rubles;
- 2. CJSC "Saint-Petersburg international Mercantile Exchange" organizes trading in all major groups of petroleum products. Only in 2014 in the course of trading of CJSC "SPIMEX" sold 17.2 million tons of oil products, an increase compared with 2013 was 27.4% and the futures market was concluded 44 577 transactions, the total of which exceeded \$ 3.7 billion rubles (more than 221 thousand futures contracts).

3. CJSC "Saint-Petersburg currency exchange". The main activity was the organization and development of trading on the stock exchange money market (credit and Deposit transactions). The volume of Deposit and loan transactions executed on the exchange sites in 2014 amounted to 644,568 billion rubles.

Thus, the city has access to financial services and markets that can effectively plan and allocate financial flows for the implementation of investment projects and in the implementation of current activities





1.5. Foreign trade of St. Petersburg

St. Petersburg occupies a leading position in the structure of foreign trade turnover of the northwestern Federal district, which in 2014 accounted for 46.7%.

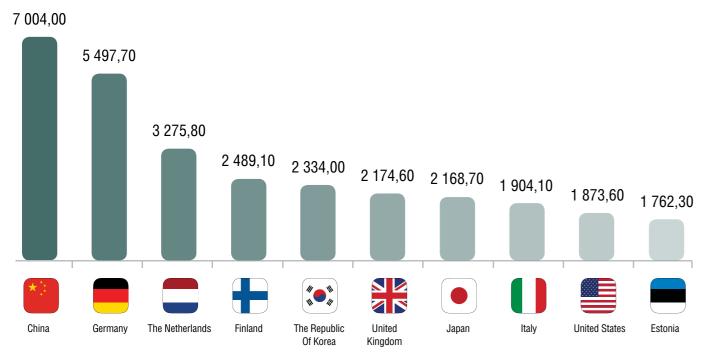
Foreign trade turnover of St. Petersburg for 2014 amounted to 50.2 billion, while the share of exports of the region increased by 6% and imports decreased compared with 2013 year by 14.4%. In 2014, foreign trade in St. Petersburg has been focused on the markets of foreign countries, whose share in total trade amounted to 98%.

Table 4. Foreign trade turnover of St. Petersburg for 2013 – 2014:

2013		2014	
Million USD	% in 2012	Million USD	% in 2013
54 054	95.5	50 237	92,9
52 201	95,5	48 996	93,9
1 853	93,3	1 241	67,0
19 129	92,6	20 320	106
17 962	92,9	19 595	109,1
1 167	88,4	725	62,2
34 925	97.1	29 916	85,6
			85,9
686	103,1	516	75,1
	54 054 52 201 1 853 19 129 17 962 1 167 34 925 34 239	Million USD % in 2012 54 054 95,5 52 201 95,5 1 853 93,3 19 129 92,6 17 962 92,9 1 167 88,4 34 925 97,1 34 239 97,0	Million USD % in 2012 Million USD 54 054 95,5 50 237 52 201 95,5 48 996 1 853 93,3 1 241 19 129 92,6 20 320 17 962 92,9 19 595 1 167 88,4 725 34 925 97,1 29 916 34 239 97,0 29 400

In 2014, St. Petersburg traded from 196 countries of the world (in 2013 – with 193 countries). The share of the ten countries (main trading partners) is accounting for approximately 60.7 per cent of the turnover of St. Petersburg (30 484,1 million USD).

Diagram 8. Main trade partners of St. Petersburg in 2014:



The largest trade partners of St. Petersburg are China (13.9 per cent), Germany (10.9 per cent), the Netherlands (6.5 per cent), Finland (5.0 percent), South Korea (4.6 per cent), United Kingdom (4.3%), etc.

1.5.1. Structure of export of St. Petersburg

In 2014 St. Petersburg export of goods was carried out in 163 countries.

The share of non-CIS countries grew by 2.5% compared with 2013.

The main areas of commodity exports in 2014 were following:

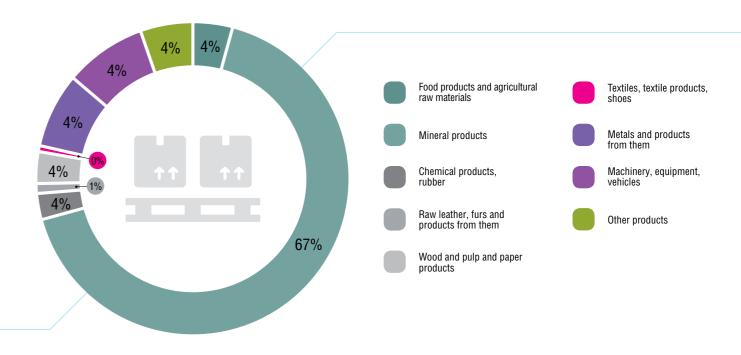
- in CIS food and tobacco products. The main countries-importers of goods of St. Petersburg are Ukraine and Azerbaijan;
- in the non-CIS petroleum products, metals, wood, equipment, machinery, and fertilizers.

Main partner countries in 2014 were Germany, the Netherlands, Estonia, Finland, Japan, United Kingdom, China, the Czech Republic.

Most exports in 2014 were JSC "Gazprom Neft", LLC "Gazpromneft marine Bunker", LLC Nevsky mazut, etc.

In 2014 in addition to the export of goods, there was also exported services worth 2533 million USD, among which basic part was transportation, business and communication services. The main countries importers of services of the enterprises of St.-Petersburg were the United States of America, Cyprus, the Great Britain and Germany.

Diagram 9. Commodity structure of export of St. Petersburg in 2014, %:







1.5.2. Structure of import of Saint Petersburg

In 2014, St. Petersburg imported goods from 171 countries, with the distribution of imports between the countries of the CIS and far abroad countries has not changed (2:98), (increased imports from the United States of America 6%). The fall of the value of imports was influenced by changes of the ruble in the fourth guarter of 2014.

In 2014 there was a decline in the supply of imported engineering products (-14,5%) and food products (-19,3%).

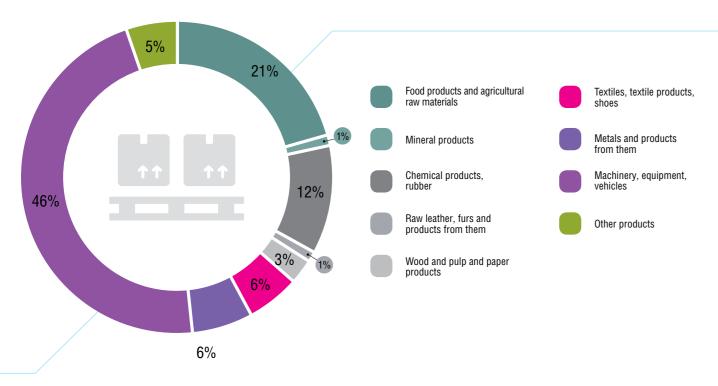
In 2014 the main countries-importers were following:

- Ukraine industrial equipment;
- Abroad: China (industrial equipment, household appliances, clothing), Germany (industrial equipment), Republic of Korea, United Kingdom, United States of America and Japan (parts for industrial Assembly a/m), Italy (industrial equipment).

The main importers in Saint Petersburg are LLC "Nissan manufacturing Rus", LLC "Hyundai Motor manufacturing Rus", LLC "Toyota Motor manufacturing Russia", etc.

In 2014 the enterprises of St.-Petersburg imported services worth 1 986 million US dollars, including services, transport services, business and communication services, and royalties and license fees. The main countries-importers of services were the Great Britain, the United States of America, Denmark, Germany, etc.

Diagram 10. Commodity structure of import of St. Petersburg in 2014, %:







1.6. Innovative activity in St. Petersburg

St. Petersburg is rightly considered one of the most innovative cities of the Russian Federation.

The city ranks first in the Rating of innovative development of subjects of the Russian Federation, prepared by the Association of innovative regions of Russia, as well as 81 place with 47 points from 57 in the ranking of innovative cities "Innovation cities global rating" prepared by the International innovation Agency "2thinkNow" (Australia).

Today there are more than 300 scientific organizations in St. Petersburg, 60 of which are part of the Russian Academy of Science, 250 state organizations engaged in research and development and 10 are public research centers.

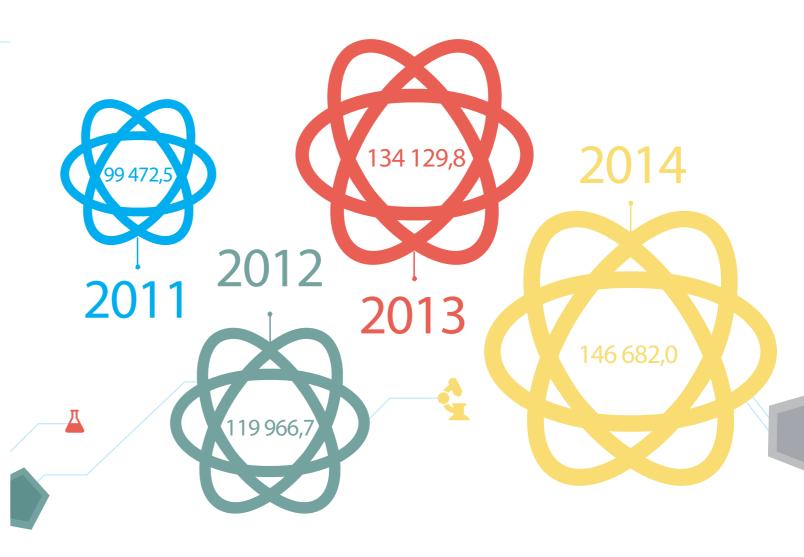
There are more than 10% of the scientific potential of the country.

In 2014, the level of innovative activity in the industry of St. Petersburg amounted to 14.5% (the share of enterprises engaged in technological innovation).

Over the last few years in St. Petersburg the rise in the cost of research and development enterprises.

Currently there are more than 70 companies engaged in the development of advanced production technologies. The total number of developed advanced manufacturing technologies in 2014 amounted to 229.

Diagram 11. The costs of research and development, million rubles:



In 2014 the total volume of shipped innovative goods, works and services amounted to 199541,8 million.

The growth of innovative activity in the economy of St. Petersburg demonstrated by the growth of expenditure on technological innovations, which in 2014 amounted to 72921,9 million, which is 14.3% higher than in 2013.

2. Industry of St. Petersburg

2.1. Structure and dynamics of the industrial complex of St. Petersburg

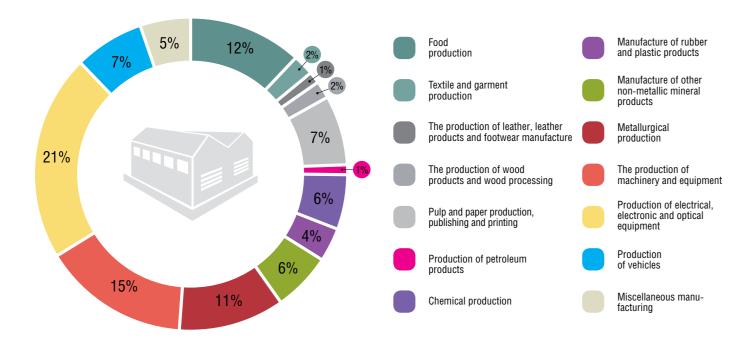
St. Petersburg is one of the largest industrial centers of the Russian Federation, providing 8% of the total volume of shipped goods and services to the manufacturing industries of the country.

In 2013 the share of industry in St. Petersburg's GRP was 24%.

The city's industrial complex is represented in almost all activities, suggesting the diversification of the regional economy.

The basis of the industry amount to more than 730 large and medium industrial enterprises, some of which is among the leading companies of Russia. Also activities in the field of industrial production by about 23 thousand small enterprises (including micro enterprises).

Diagram 12. The number of large and medium-sized manufacturing enterprises:



In 2014, the largest taxpayers in the manufacturing sector of St. Petersburg were:



2.1.1. Volume and structure of industrial complex of St. Petersburg

In 2014 total volume of products shipped by the enterprises of St. Petersburg amounted to \$ 2.4 trillion rubles, which is 7.5% more than in 2013, of which 2.2 trillion RUB is based on the output of manufacturing industries.

The main volume of shipped products in the industry of St. Petersburg accounts for the engineering sector (24%) (manufacture of machinery and equipment, vehicles and electrical equipment), food industry (10,9%) and metallurgical complex (4.3 per cent).

In 2014, the share of high-tech and medium (high level) in the structure of manufacturing industries (excluding production of petro-leum products) is 53%.

St. Petersburg provides about 10% of the total volume of engineering products in the country, as a 2010 leader in this indicator among the other regions of the Russian Federation.



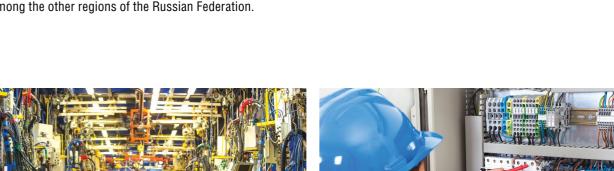














2.1.2. Dynamics of the volume of industrial production

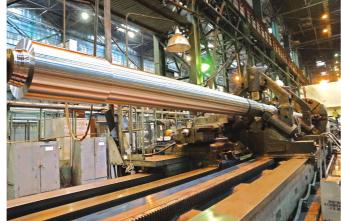
In 2014 the overall index of industrial production (IIP) was 91.8% compared with the same period of 2013.

In the manufacture of machinery and equipment in 2014 was 110,6% over the same period of the previous year. The growth in the industry is ensured by increasing the following types of products: tractors for agriculture and forestry, escalators, washing machines.

Also, the positive dynamics of output recorded in the production of other nonmetallic mineral products (industrial production index – 109,5%). Increased production of mortar, glass, asphalt mixes.

Thus, despite the decline in STIs volume of shipped goods of own production, works and services by own forces in the manufacturing sector grew by 8.3%.













2.1.3. Investment in industry

The volume of fixed capital investment in manufacturing industries was 60.5 billion in 2014.

The main sources of financing of investment projects was own and borrowed funds companies.

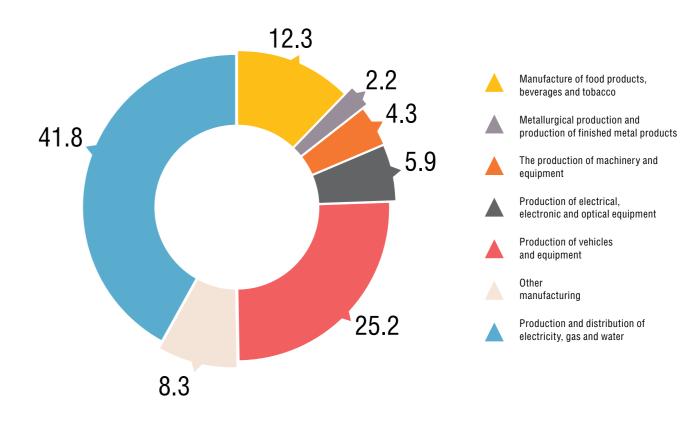
1 160,7 thousand square meters of production capacities were introduced from 2010 to 2014 in St. Petersburg.

In 2014, such companies as "Klimov", "Asphalt factory-1", "Almaz-Antey", "Diakont", "Biocad", "Solofarm", "Power machines", automakers Nissan and Toyota have put into service new plants in St. Petersburg.

Table 5. Investment in new and existing enterprises of manufacturing industry in 2010-2014:

	Investments in fixed capital¹ manufacturing industry², million RUB
2010	42 273
2011	36 160
2012	46 633
2013	47 228
2014	60 483

Diagram 13. Structure of investments into fixed capital in the industry of St. Petersburg in 2014, %3:



¹ At the expense of all financing sources,

² Without small businesses,

³ Data excludes dwellings

2.1.4. Warehouse, office and retail properties



By the end of 2014 the volume of warehouse real estate in St. Petersburg increased by 313,5 thousand sq. m. and amounted to little more than 2 million square meters. It is the highest rate since 2009.

The main gain occurred at the expense of increase in the real estate in the industrial zone Shushary, which is located near the highway Moscow-St.-Petersburg.

Table 6. The volume of a functioning warehouse space 2010-2014, thousand sq. m.:

	Sum total	Class A	Class B
2010	1 740,7	1 104,2	636,5
2011	1 802,9	1 125,2	677,7
2012	1 853,4	1 175,7	677,7
2013	2 260	1 225	1 035
2014	2 029	1 500	529,0

Table 7. The volume of commissioned warehouses A and B class of 2010-2014 in St. Petersburg, thousand sq. m:

	Class A	Class B
2010	94	0
2011	12,4	3,6
2012	58	119
2013	88	10
2014	297,2	16,3

287,4 thousand sq. m of quality office space were entered in 2014, the total supply in offices A and B class amounted to about 3 million square meters.

The proportion of projects of office space A class is 30%, and class b - 70%.

Table 8. The volume of a functioning office space for 2010-2014 in St. Petersburg, thousand sq. m.:

	Area, thousand sq. m	
2010	1862,1	
2011	20272	
2012	2169,3	
2013	2369,3	
2014	2950,0	

By the end of 2014 the volume of existing retail space amounted to 4.5 million sq. m in St. Petersburg.

St. Petersburg is a leader in providing the population with commercial real estate.

Table 8. Volume-functioning retail space for 2010-2014 in St. Petersburg, thousand sq. m.:

	Area, thousand sq. m
2010	1409,1
2011	1609,6
2012	1797,1
2013	2143,1
2014	4500,0









⁴ Overview of real estate market of St. Petersburg in 2014: www.maris-spb.ru/files,

⁵ The data for the 1st half of 2010

2.2. Industrial projects in St. Petersburg

Pharmaceutical company Novartis Neva

Investor: Swiss pharmaceutical group Novartis.

Name of the investment project: pharmaceutical company "Novartis Neva".

The amount of the project investment: 4.5 billion rubles.

The ceremonial opening took place on the 19 of June 2015. Swiss company Novartis began construction of a plant for the production of pharmaceuticals according to GMP standards in 2011.

The plant's capacity is nearly 1.5 billion units of solid dosage forms year.

The project includes the development and production of more than 40 kinds of medicines, among them high quality generics of company Sandoz and original products of the company "NovartisFarma" (both companies are part of a group Novartis). These medicines are applied in cardiology, neurology, transplantology, oncology, gastroenterology and treatment of diabetes.

The project was implemented under the strategic investment program in Russia Novartis volume of 500 million, which was started in 2010. This program involves the organization of local production, cooperation in the research field.









Federal testing center

Investor: public company "Rosseti"

Name of the investment project: Federal research center (FRC) of electrical equipment Investment amount: 10.5 billion rubles.

The project of creation of the Federal test center was launched on the 20 of June 2015 at the St. Petersburg international economic forum with the participation of vice-governor of St. Petersburg Igor Albin, General Director of "Rosseti " PJSC Oleg Budargin and the first deputy minister of energy Alexey Teksler. Presentation of the 3D model was in Beloostrov at the site where the Center is to be built.

Lederal testing center is a multifunctional scientific-production complex, performing full scope of tests of electrical equipment on the Russian and international standards. The center will provide the equality of the Russian Federation in the global market of independent trials. It'll be one of the three most powerful company in the world in such sector. It'll be constructed on 72 acres of industrial zone "Beloostrov" in St. Petersburg.

The project involves the creation of 9 test complexes, consisting of 25 laboratories, including laboratory high currents, stands high voltage equipment climate chamber for testing of electrical installations, dust chamber, seismic laboratory and the laboratory of electromagnetic compatibility and evaluation of mechanical stress. An educational center for staff training are planned to open based on FRC.

The planned commissioning of the first starting complex is 4th quarter of 2017.







Plant for the production of braking systems for high-speed trains

Investors: Federal freight and Knorr-Bremse

Name of the investment project: Plant for the production of braking systems for high-speed trains

The amount of investment: \$ 1.8 billion rubles.

Their first plant was commissioned in 2015.

The plant will produce braking systems for trucks and all types of modern trains: Desiro, "Allegro", "Swallow", "Sapsan".

The size of the plant will reach 8 thousand square meters, capacity — 30 thousand units per year.

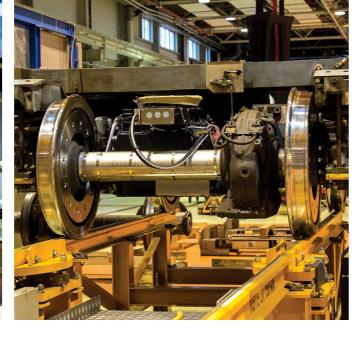
The level of localization of production will reach 80%.

Knorr-Bremse produces braking systems for all types of rail transport.

The company's production facilities are located in 25 countries.







The manufacture of varnishes and paints of Teknos

Investor: Teknos

Name of the investment project: production of paints and varnishes

The amount of investment: 1 billion rubles.

In 2015, the Finnish company Teknos opened a new paint plant in the industrial Park "Marino". The Russian representative of this Finnish company is named Teknos, LLC.

The plant capacity will reach 15,000 tons of liquid paints and powder coatings annually. The new enterprise has to create more than a hundred new jobs.

Most of the produced paints Teknos are of industrial use. They account for 75% of turnover. As a result of the launch of the plant in the "Teknosa" expected that share growth in powder coatings will be nearly 15%, and in liquid — up to 10%.

The growth in production capacity will allow the city to increase exports to the CIS countries, particularly Kazakhstan and Belarus.

TeknosGroup is a large Finnish manufacturer of paints and varnishes with EBITDA for 2013 of €35 million.







3. Industrial and investment policy of St. Petersburg

3.1. State support of investment activity in St. Petersburg

According to an article 4 of the Law of St. Petersburg dated 30.07.1998 No. 185-36 "On state support of investment activity on the territory of St. Petersburg" the state support of investment activity on the territory of St. Petersburg is carried out in following forms:

- providing guarantees of St. Petersburg to investors in secure the return of the attracted funds for investment activities in the amount of funds provided annually in the budget of St. Petersburg for this purpose;
- provide tax exemptions to investors in amounts payable to the budget of St. Petersburg in accordance with applicable law;
- grant privileges on profit tax of enterprises and organizations of banks and credit institutions providing investment loans for investment activity, within the funds allocated to the budget of St. Petersburg in accordance with applicable law;
- providing investors with incentives for the lease of real property of St. Petersburg in order investment activities in respect of the leased property;
- provide investors deferrals and installment for a period of not more than 5 years of payments for the provision of real estate, owned by St. Petersburg, and the rights to the investment conditions in the manner prescribed by the Administration of St. Petersburg:
- support investors using the funds of the budget of St. Petersburg:
- Participation of St. Petersburg in the development, review and implementation of municipal investment programs, and investment projects.

For activation of investing in St. Petersburg is implementing a comprehensive state program "Economic development and knowledge economy in St. Petersburg for 2015-2020", approved by the Government of St. Petersburg dated 23.06.2014 No. 496.

Ourrently the Government of St. Petersburg also develops long-term investment policy of the city, within which developed the Investment strategy of St. Petersburg for the period up to 2030.

The investment strategy of St. Petersburg will be implemented in four strategic directions, such as:

- creation of a favorable investment climate, development of financial mechanisms to increase investment activity:
- · reducing administrative barriers, improving the efficiency of management of investment activity, formation
- positive investment image of the city;
- preparation of areas for the implementation of investment projects, improving the quality and availability of engineering and transport infrastructure for investors, development of investment infrastructure;
- workforce development, training of highly qualified personnel, focused on the needs of innovative industries and ensure the growth of labor productivity.





Priority sectors for investment:













Investment strategy of St. Petersburg will allow to achieve the following results by the year 2030:

- the volume of investments into fixed capital of the organizations of St Petersburg's economy will grow 3.5 times compared to the 2013 level in comparable prices and will reach 3 trillion rubles;
- the volume of foreign investments into the economy of St. Petersburg will increase to 17 billion U.S. dollars, including foreign direct investment to 5.4 billion US dollars;
- a share of investments in fixed capital in the gross regional product will increase from 14.6% in 2013 to 30% in 2030.

The number of small enterprises will increase 1.8 times, their share in the total number of enterprises of St. Petersburg will increase from 5.4% in 2013 to 6.4% in 2030. As a result of rendering of the state support measures of innovation-technological development of industries, the share of high-tech and knowledge-intensive industries in St. Petersburg's GRP will increase to 50% by 2030.

nnovative activity of organizations will increase. The share of domestic spending on research and development in GRP will also increase from 3.7% in 2013 to 5.5% in 2030. Expected, that the quality and the efficiency of public and municipal services to investors will improve.

Scheme 1. The structure of the investment process in St. Petersburg:

The structure of the investment process in St. Petersburg

The investment council under the Governor of St. Petersburg



Committee for investments of St. Petersburg



The Agency on attraction of investments



Recommendations for state support and stimulation of investment activity

- · Proposals on priority directions of development of St. Petersburg
- Recommendations to reduce administrative barriers
- Recommendations on the organization of interaction of Executive authorities and persons involved in the investment process
- Consideration of investment projects from the point of view of importance for St. Petersburg, and develop recommendations for further projects
- Development and implementation of a comprehensive investment policy of the city
- Optimizing the investment process in St. Petersburg, the reduction of administrative barriers
- Improving the system of support measures for investors
- Development of public-private partnership
- Develop and implement marketing strategies in the promotion of the investment potential of St. Petersburg
- Support priority for city investment projects
- Provide "single window" for investors in coordination with the Executive authorities
- · Support of investment projects "turnkey"
- Promotion of investment opportunities and projects in Russia and abroad
- Representing St. Petersburg in PPP projects

As part of improving the investment process and create the most comfortable conditions for realization of the investment project in St. Petersburg the principle of "One window" investor interaction with Executive bodies of state power of St. Petersburg.

The main purpose of the principle of "One window" is to make the investment process as comfortable as possible for the investor.

Using the principle of "one window" with the assistance of the investment project provides for the exclusion or the maximum limit investor participation in the processes of data collection from different sources and provide to other authorities documents and information necessary for the coordination and implementation of the project.

The main areas of work according to the principle of "One window" are following:

- Consulting support investors in making decisions about the implementation of the business project in St. Petersburg;
- The support of investors at all stages of investment activity;
- Ensuring the quick passage of the administrative procedures in the implementation of the investment project
- Support in the localization business in St. Petersburg;
- Conducting technical, financial-economic, legal expertise of investment projects.

The investment council under the Governor of St.-Petersburg also is carrying out activities in St. Petersburg. Its purposes are following:

- to organize an efficient and coordinated work of the Executive public authorities of St. Petersburg,
- to ensure an integrated approach to addressing issues associated with the implementation of the state policy of St. Petersburg in the sphere of investments to increase the investment attractiveness of St. Petersburg.

The Council meets at least 1 time in 2 months.

The Tasks of the Council are following:

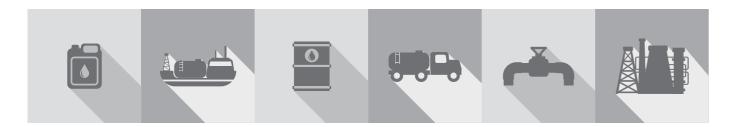
- to define of priority areas for attracting investments into the St. Petersburg economy (based on the provisions enshrined in the Concept of socio-economic development of St. Petersburg until 2020, approved by decree of the Government of St. Petersburg dated 28.03.2012 No. 275 and the General plan of St. Petersburg, approved by the Law of St. Petersburg dated 22.12.2005 № 728-99).
- Review and approval of investment projects proposed for implementation or implemented in St. Petersburg.
- Review and evaluation of proposals on the conclusion of investment agreements (MOUs) with the participation of St. Petersburg.
- Implementation of the "Investment strategy of St. Petersburg for the period till 2030"

n addition to the investment Council under the Governor of St. Petersburg in St. Petersburg there is a "Headquarters for the reduction of administrative barriers".

Its goals of the activity are:

- Creation of favorable conditions for doing business
- · Reduction of administrative barriers
- Coordinating the work of all bodies of St. Petersburg to improve the business climate
- The objectives of the Headquarters for the reduction of administrative barriers are:
- · Identify barriers to doing business in St. Petersburg.
- Ensuring concerted action and develop common positions of Executive authorities of St. Petersburg on reduction of administrative barriers
- Development of cooperation of St. Petersburg in this direction with Federal bodies of state authority, the office of the Plenipotentiary representative of RF President in the North-West Federal district, the public and other organizations.

Thus, today a system of ensure a favorable investment climate and of providing the maximum support to investors in implementation of investment projects has created and works in St. Petersburg.



3.1.1. Financial and tax incentives of economic activity in St. Petersburg.

In order to support investors there are various measures of financial and tax incentives in St. Petersburg.

3.1.1.1. Tax incentives

Tax system and tax concessions in St. Petersburg:

In accordance with The Tax code of the Russian Federation taxes and fees are subdivide to federal, regional and local.

Table 10. Types and names of taxes and fees:

Type of tax and collection	Name	Action territory
	The value added tax (VAT)	
	Regional	Federal taxes and fees are established by the Tax
	Local	code of the Russian Federation (TC RF). They are obligatory to payment in all territory of the Russian
Federal	The tax on the profit of the organization	Federation.
i Gudi ai	The tax on mineral extraction	Authorities of the subject of the Russian Federation
	Water tax	have the right to change tax rates certain categories
	Fees	of tax, thereby providing tax incentives.
	State tax	
	The tax on property of organizations	Regional taxes are taxes that are established by the Tax code of the Russian Federation and laws of subjects of the Russian Federation on taxes and obligatory to payment in territories of corresponding
Regional	The tax on property of physical persons	subjects of the Russian Federation. Authorities of the subjects define the following elements of taxation: tax rates procedure and terms of tax payment.
	Vehicle tax	Thus, the legislative power of the subjects establishes tax incentives, the grounds and procedure for their application
Local	Land tax	Local taxes are taxes and fees established by the Tax code of the Russian Federation and normative
	The tax on gambling business	legal acts of representative bodies of municipal for- mations on taxes and fees. They are payable in the territories of the respective municipalities, which are also set by local government authorities. Local gov-
	Trading fee	ernment authorities also establish tax incentives, the grounds and procedure for their application.

It should be noted that St. Petersburg exercise the powers to levy local and regional taxes in accordance with the applicable tax legislation.



3.1.1.2. Main applicable taxes and tax rates in Saint Petersburg.

There are the following main taxes in St. Petersburg.

Table 11. Main applicable taxes and tax rates in St. Petersburg:

Tax on the profit of the organization:

Rate	Regulatory act
- 20% is a total rate (2% is credited to the Federal budget; 18% is deposited in the regional, while subjects of the Russian Federation may set tax benefit, wherein this tax rate may not be lower than 13.5 per cent).	
- 0% is a rate on income of Russian organizations in the form of dividends in compliance with the statutory conditions.	
- 13% is a rate on income received by Russian organizations in the form dividends from Russian and foreign organizations	Chapter 25 "Tax on profit of organizations" of the
- 15% is a rate on income received by a foreign company in the form of dividends on shares of Russian organizations, as well as dividends from the equity of the organization in some form.	Tax code of the Russian Federation
Tax rates on income of foreign organizations that are not associated with activity in the Russian Federation through a permanent representative office are following:	
- 10% of the use, maintenance or rental vessels (freight), aircraft or other vehicles or containers in connection with the implementation of international transportation	
- 20% of the remaining income transport	
- 20% of the remaining income	

The value added tax (VAT):

Rate	Regulatory act
- 18% on most goods, works and services	
- 10% on sales certain food products; products for children; periodical publications, with the exception of periodicals advertising, medical goods of domestic and foreign production	Chapter 21 "The value added tax" of the Tax code
- 0% in export operations, in the provision of international transportation services, other types of works and services	of the Russian Federation

The tax to incomes of physical persons:

Rate Control of the C	Regulatory act
- 13% is a total rate, unless otherwise provided by article 244 of the Tax code of the Russian Federation	
 30% of the income earned by individuals who are not tax residents of the Russian Federation, except for the income received from securities issued by Russian organizations, the rights on which are recorded on the custody account of a foreign nominal holder 	Chapter 23 "The tax to incomes of physical per-
- 15% of income earned by individuals who are not tax residents of the Russian Federation received in the form of dividends from equity participation in the activities of Russian organizations	sons" of the Tax code of the Russian Federation
- 13% from work of highly skilled specialists according to the Federal law of 25 July 2002 N 115-FZ	
- 9 % of income from equity participation in activities of organizations received in the form of dividends to natural persons who are tax residents of the Russian Federation	

The tax on property of organizations:

Rate	Regulatory act
- 2.2% of the residual value of the taxable property in the financial statements	
 0.7% of the cadastral value of the immovable property of foreign organizations not operating in the Russian Federation through a permanent representation, as well as immovable property of foreign organizations which are not related to the activities of these organizations in the Russian Federation through permanent missions 	The law of St. Petersburg dated November 26, 2003 N 684-96
- 1% of the cadastral value of immovable property with an area of over 3,000 sq. m and non-residential premises more than 3,000 square meters actually used for the placement of business, administrative or commercial, offices, retail facilities, catering facilities and (or) consumer service.	14 004-30

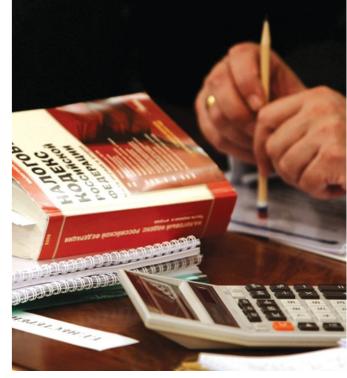
Vehicle tax:

Rate	Regulatory act
From 24 to 150 rubles for each horsepower depending on the engine power of the car	The law of St. Petersburg dated November 4, 2002 N
From 25 to 55 rubles per each horsepower depending on the engine power of the truck	487-53 "On transport tax"

Land tax:

Rate	Regulatory act
- 1.5% of the cadastral value of land in respect of all land, unless otherwise provided by applicable law	The law of St. Petersburg dated November 23, 2012 N 617-105 "On land tax in St. Petersburg"





3.1.1.3. Tax concessions in St. Petersburg

The tax benefits on many taxes are granted to investors and industrial companies in order to comprehensive state support. It should be noted that recently significantly simplified the procedure for granting tax incentives in the region, which is a very important trend to growth of investment.

In accordance with the Law of St. Petersburg dated July 14, 1995 N 81-11 "On tax incentives" manufacturing enterprises can use tax benefits (reduced tax rate payable to the budget of St. Petersburg).

Tax incentives for businesses with a certain level of salary.

In accordance with the above Law, the enterprises of St. Petersburg with the achievement of the following indicators of the average wage are entitled to the application of a lower regional rates of income tax for the next tax period (next year):

- 6.5% in the case of average monthly salary more than 7 times the minimum wage in St. Petersburg (62 076 rubles in 2014) and the average number of employees more than 400 people;
- 13.5% of the average monthly salary of more than 12 minimum monthly wages (106 416 rubles in 2014) and the average number of employees over 100 people.

These figures are being calculated into account by the staff of the organization and its separate subdivisions located on the territory of St. Petersburg.

More than 400 employees

The average monthly salary of more than 7 minimum wage

The rate of the profit tax of 16.5% at 1 year

The rate of income than 100 employees

The rate of income tax of 13.5% at 1 year

Tax incentives for investor.

It is important to note that a prerequisite for providing most of the benefits for investors is the minimum wage in the organization which must be greater than 3 times the minimum wage in St. Petersburg (more than 26 604 rubles in 2014).

1) under current law St.Petersburg investors have the right to the use of the following regional rates of income tax (in case of investments in capital stock):

- 13.5% of investment not more than 5 consecutive calendar years, starting from 01.01.2012, in the amount of 15 billion rubles and more (regardless of the type of ongoing economic activity of company). Term of granting of tax exemptions is to 7 years;
- 13.5% of investing the amount of 800 million rubles, not more than 3 consecutive calendar years in the period from 01.01.2010 to 31.12.2016 for investors carrying out statutory productive activities. The term tax incentives is 5 tax periods;
- 13.5% of investing the amount of 800 million rubles, not more than 3 consecutive calendar years starting from 01.01.2015 to investors, involved in any economic activities. The term tax incentives is 5 tax periods;
- 13.5 per cent through investment in the amount of 50 million rubles, not more than 3 consecutive calendar years in the period from 01.01.2010 to 31.12.2016 for investors engaged in software development, production of medical equipment and electronic equipment. The term tax incentives is 5 tax periods;
- 15,5% of investment in the amount of 300 million rubles which made for a maximum of 1 year starting from 01.01.2015.

For organizations the place of state registration of which is Saint-Petersburg. Term of granting of tax privileges is to 3 consecutive tax period.

1 year The rate of income tax of 15.5% is on 3 year

Investment of 300 million rubles.

Investments of not more than 5 consecutive calendar years, starting from 01.01.2012, in the amount of 15 billion rubles and more (regardless of the type of ongoing economic activity of company). The period of tax benefits is 7 years old.

When making investments for the sum of 800 million rubles of not more than 3 consecutive calendar years in the period from 01.01.2010 to 31.12.2016 for investors carrying out statutory productive activities.

When making investments for the sum of 800 million rubles of not more than 3 consecutive calendar years in the period from 01.01.2010 to 31.12.2016 for investors carrying out statutory productive activities.

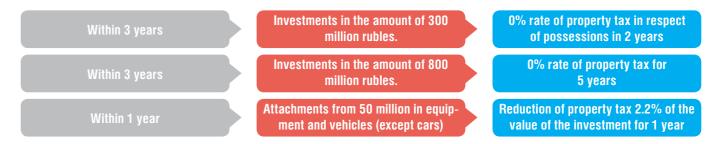
The period of tax benefits is 5 tax periods.

Through investment in the amount of 50 million rubles, not more than 3 consecutive calendar years in the period from 01.01.2010 to 31.12.2016 for investors engaged in software development, production of medical equipment and electronic equipment. The period of tax benefits is 5 tax periods.

The tax rate taking into account the benefits is 13.5%

2) In accordance with By the law of St. Petersburg dated 14.07.1995 No. 81-11 "On tax benefits" the following tax privileges under the tax to property of the organization are applied:

- 0% of investment in real property (made not early 01.01.2015) which not intended for rental, for no more than 3 years in the amount of 300 mln RUB. Investors will be exempt from payment of property tax for a period of two years in respect of fixed assets (the objects of investment);
- 0% investment (made from 01.01.2010 to 31.12.2016) in the amount of 800 million rubles are exempt from paying property tax for the 5 tax periods in a row;
- investments (made from 01.01.2015) into movable property not intended for rental, for 1 year in the amount of 50 million rubles will be eligible next year to reduce the amount of property tax 2.2% of the value of new personal property. That is, the tax base, which consists of real property, reduced by the cost of movable property.



3) According to the legislation of St. Petersburg organization that carried out investing in real estate from 1 January 2015 for 3 years in the amount of 100 million rubles are entitled to exemption from payment of land tax in respect of land on which are located the attachments, for the past 2 years.

This privilege does not apply if the area occupied by objects of attachments, less than 30% of the total area of the land plot.

Within 3 years

Attachments from 100 million in real estate The land tax rate 0% land real estate for 2 years

•

Investments are the purchase of new (not previously in the operation) of the objects of depreciable fixed assets and(or) construction (building, including economic way) for a fee, and / or their receipt as a contribution to the Charter capital and(or) their receipt of the lease (provided that, under the contract of leasing objects depreciable fixed assets are recorded on the balance sheet of the lessee), as well as objects of depreciable fixed assets located on the territory of St. Petersburg, which was reconstructed and(or) modernization, provided all these fixed assets are accepted for accounting, commissioned in St. Petersburg, intended and used in the production of goods (performance of works, rendering services or for management needs of the organization, necessary for the production of goods (performance of works, rendering of services) organization that conducted such investments.

3.1.1.4. Financial incentives

Currently there are the following financial incentives for investors in St. Petersburg (the information is presented in the table).

Table 12. Financial incentives in the implementation of the investment project:

Tool kind	Name	Key Indicators	The name of the authority or organization providing support	Regulatory document
Reimbursement of expenditure on innovation	Grants to support the development of pro- duction of composite materials (composites) and products	Type of reimbursable expenses: reimburse-ment of expenses on R & D and technological working	The Ministry of industry and trade of the Rus- sian Federation	The RF Government decree dated 30.10.2013 No. 972 "On approval of Rules for granting subsidies from the Federal budget on support of development of production of composite materials (composites) and products in the framework of the Russian organizations of complex innovative projects to create high-tech products"
Reimbursement of expenditure on innovation	Subsidies for imple- mentation of complex projects on creation high-tech production, performed with the participation of Russian higher education insti- tutions, public research institutions	Types of reimbursable expenses: cost of R & D and technological working. Maximum subsidy amount is 100 mln. rubles.	The Ministry of education and science of the Russian Feder- ation	The RF Government decree dated 09.04.2010 № 218 "On measures of state support of development of cooperation of Russian higher educational institutions, public research institutions and organizations implementing complex projects on creation hightech production"
Venture Financ- ing	Venture capital invest- ment in projects of scientific and technical innovation sphere of St. Petersburg	The sphere of project: a scientific and technical sphere. Possible share of co-financing of the project is 25%.	Fund for assistance in venture investment development into small enterprises in scientifically-technical sphere of St. Petersburg	The decree of the Government of St. Petersburg dated 29.11.2006 N 1490 "creating a non-profit organization "Fund for assistance in venture investment development into small enterprises in scientifically-technical sphere of St. Petersburg" the Decree of the Government of St. Petersburg dated 30.06.2014 N 554 "About the state program of St. Petersburg "Development of entrepreneurship and consumer market of St. Petersburg" for 2015-2020"
Venture Financ- ing	Financing of innovative projects at an early (pre-seed and seed) stages	The sphere of project: a technological inno- vation.	RVC OJSC (a government Fund of venture funds of the Russian Federation)	The order of the Government of the Russian Federation dated 07.06.2006 No. 838-R (decision on the establish- ment of RVC OJSC)
Equity financ- ing	Co-financing innovative projects in the field of information and communication technologies	The scope of the project: a sector information and communication technologies. Investments in the Project Fund may not be less than 10 million rubles, or more than 30 million rubles.	Rosinfocominvest JSC	The RF Government decree dated 09.08.2006 N 476 "About creation of open joint stock company "Russian Investment Fund for information and communication technologies"

Implementation of the investment project short bease of project or the basis of project in the lease in project short in the support of investment project short in the support of the subside project is not feasing in presented in the project short in the support of investment projec	dated oval of rom the devel- uposite		Credit	Credit support for small and medi- um-sized businesses. The provision of loans to small and medium enterprises through partner banks on preferential terms.	Lending rate of 10.9% per annum The need to provide collateral, guarantee, warranty, or other security: Yes The maximum loan size is 150 mln rubles. The maximum repayment term is 84 months.	Joint stock company "Russian Bank for support of small and medium enterprises" (MSE bank)	The procedure of financial support of small and medium enterprises by the state Corporation "Bank for development and foreign economic Affairs (Vnesheconombank)" Regulations on the procedure for the provision of JSC "SME Bank" to support small and medium enterprises and the selection of its participants
Guarantees for Bank loans Financing large-scale investment and innovative projects, financing high-tech exports The total project cost is not less than 2 billion rubles. The project cost is not less than 2 billion rubles. The project cost is not less than 2 billion rubles. The many of the project is at least 5 years. The minimum amount of credit For client of Wissheconombank -1 billion rubles. The project is at least 5 years. The project is at least 5 y	oducts ssian ovative oducts" dated ures of of coop-cational nstitu-		Credit	ects for concessional Bank lending from commercial banks with interest	project on the basis of project financing Investment project is being implemented in the priority sector of economy of the Russian Federation Total cost of the project is not less than 1 billion rubles and 20 billion rubles. Financing no more than 80 % of the total value of the investment project	industry and trade of	from 11.10.2014 N 1044 "On approval of the Program of support of investment projects implemented on the territory of the Russian Federation on the basis of
ganiza- enture small chorical Decree graburg but the burg ship and sburg" of the 6,2006 tablish- dated dated dated dated diss' "Burgarantees for Bank loans Guarantees for Bank loans Support medium business using the guarantee mechanism on and on and eise" "Burgarantees for Bank loans Support medium business using the guarantee mechanism on and eise" "Burgarantees for Bank loans Financing large-scale investment and innovative projects, financing high- tech exports "The minimum amount of credit billion rubbles. The minimum amount of redit the phyback period of the projects at least 5 years the project's compliance with sectoral priorities of Vnesheconombank." State Corporation Bank for Develop- ment and foreign Economic Affairs (Nnesheconombank)" The RF government disposal dated 27,07.207 No. 1007-R Memorandum of inflancial policies of state Corpora- tion "Bank for development and foreign economic Affairs (Vnesheconombank)" The increasing availability of finan- cial resources for medium-sized businesses through partier bank using the guarantee mechanism Guarantee provides up to 50% of the loan amount (project) The minimum amount of credit the phyback period of the project's The minimum amount of redit the phyback period of the project is at least 5 years the project's compliance with sectoral priorities of vnesheconombank)" The RF government disposal dated 27,07.207 No. 1007-R Memorandum on financial policies of state Corpora- tion "Bank for development and foreign economic Affairs (Vnesheconombank)" The reference of the Russian Federation of Namial and for rubes of the Russian Federation of Namial and for rubes of the Russian Federation of Namial and for rubes of the Russian Federation of Investment for the implemented (inplications, which are entities of medium-sized businesses, and implemented (inplemented) investment for the implemented (inplemented) investment for the minimum and of oreign to "The RF government disposal dated 27,07.207 No. 1007-R Memorandum on financial policies of state Corpo	ı high-		for Bank	tracts (including trading contracts)	range of 30-100 millions of dollars. The average size of EDB invest-		, ,
Ship and sburg" Of the 6,2006 tablish- Guarantees for Bank loans dated attion of ussian Guarantee for Sant loans loan dated attion of ussian dated attion of ussian usation between the average businesses and implemented (implemented) in the entorcement of obligations of assubsian or as	one N ganiza- enture small chnical Decree ersburg		for Bank	innovative projects, financing high-	than 2 billion rubles. The minimum amount of credit For client of Vnesheconombank -1 billion rubles. the payback period of the project is at least 5 years. the project's compliance with sectoral priorities of Vnesheconom-	"Bank for Develop- ment and Foreign Economic Affairs	27.07.2007 No. 1007-R Memorandum on financial policies of state Corporation "Bank for development and foreign
	of the 6.2006 tablish- dated ation of ussian on and		for Bank	,	cial resources for medium-sized businesses through partner banks using the guarantee mechanism. Guarantee provides up to 50% of the loan amount (principal) granted by the Bank to the average business subject, but not more than 1 billion rubles. The warranty period is from 2 to 10 years. Maximum amount of the fee for issuing guarantees is 1.8% per	"Russian Bank for support of small and medium enterprises"	cember 28, 2012 No. 1451 "On approval of rules for granting state guarantees of the Russian Federation by Bank guarantee of state Corporation "Bank for development and foreign economic Affairs (Vnesheconombank)", issued in the enforcement of obligations of a subsidiary company of State Corporation "Bank for development and foreign economic Affairs (Vnesheconombank)", Bank guarantees given to secure the performance of obligations of Russian organizations, which are entities of medium-sized enterprises, for loans taken for the implementation of investment projects" Order No. 143 of the Ministry of economic development of the Russian Federation of March 21, 2013 "On approval of Criteria of selection of Russian organizations, which are entities of medium-sized businesses, and implemented (implemented) investment

Tool kind

Credit

Name

Loans for the implementation of

infrastructure and industrial projects

The name of

the authority

or organization providing support

The Eurasian devel-

opment Bank

The European Bank

for reconstruction and development

Key Indicators

Credit rate 0% per annum

The need to provide collateral,

guarantee, warranty, or other security: No

Regulatory document

The charters of the organizations

36

Tool kind	Name	Key Indicators	The name of the authority or organization providing support	Regulatory document
Factoring services	Factoring services to small and medium enterprises Financing of small and medium enterprises under the assignment of monetary claim (factoring) on preferential terms	Maximum financing amount is 150 mln. rubles. The maximum period of deferral of payment under the contract 6 months. The cost of services is 19 %.	SME Bank	The procedure of financial support of small and medium enterprises The state Corporation "Bank for development and foreign economic Affairs (Vnesheconombank)" The Regulation on the procedure for the provision of JSC "SME Bank" to support small and medium enterprises and selection of participants
Contracts for R & D	The program Development. Objective of the program is providing direct financial support to small innovative companies implementing projects on the development and mastering of new types of high-tech products and technologies on the basis of belonging to these enterprises or public research organizations intellectual property marketed. Financial support is provided for research and development activities.	Financial support is provided for research and development activities. The maximum funding for each project under the program shall not exceed 15 million rubles. Projects small innovative companies attract to implement its own funds in the amount not less than the amount requested project funding from the Fund.	The Fund of assistance to development of small forms of enterprises in scientific-technical sphere	The RF Government decree dated 03.07.2012 N 680 "About the Charter of Federal state budgetary institution "Fund assistance to development of small forms of enterprises in scientific-technical sphere"
Contracts for R & D	The Program "Start"	The program is designed in three stages (years). Funding in the first year is to conduct research and development activities, which will allow the company to remove substantially all of the risks potential investors. One of the main criteria of selection of projects on the second and the third stage is to raise funds for the project from extrabudgetary sources on a parity basis with the Fund, you have two options: either Fund co-finances the project with extra budgetary investor (option extra budgetary investors) or co-finances the project together with the enterprise (self-development). The second case refers to a situation when an enterprise or a not found an investor, or considers it inappropriate to develop at the expense of attraction of means of the investor, but managed during the year to begin implementation of its products. The transition to the second and third year funding is on a competitive basis. The full budget of the project by the Fund is up to 6.0 million, including up to 1.0 million for the first year, to 2.0 million rubles in the second year and to 3.0 million rubles in the third year of project implementation.	The Fund of assis- tance to development of small forms of enterprises in scien- tific-technical field	The RF Government decree dated 03.07.2012 N 680 "About the Charter of Federal state budgetary institution "Fund of assistance to development of small forms of enterprises in scientific-technical sphere"
Target loan	Concessional loan at 5% per annum for the implementation of investment projects	The industrial development Foundation will accept proposals for providing special-purpose loans at the rate of 5% per annum for projects aimed at introduction of advanced technologies, creation of new products or the organization of import-substituting production. The Fund provides loans after a thor- ough examination for compliance with project criteria.	The industrial development Foundation	The Charter of the organization

Factoring services	Factoring services to small and medium enterprises Financing of small and medium enterprises under the assignment of monetary claim (factoring) on preferential terms	Maximum financing amount is 150 mln. rubles. The maximum period of deferral of payment under the contract 6 months. The cost of services is 19 %.	SME Bank	small and medium enterprises The state Corporation "Bank for development and foreign economic Affairs (Vnesheconombank)" The Regulation on the procedure for the provision of JSC "SME Bank" to support small and medium enterprises and selection of participants
Contracts for R & D	The program Development. Objective of the program is providing direct financial support to small innovative companies implementing projects on the development and mastering of new types of high-tech products and technologies on the basis of belonging to these enterprises or public research organizations intellectual property marketed. Financial support is provided for research and development activities.	Financial support is provided for research and development activities. The maximum funding for each project under the program shall not exceed 15 million rubles. Projects small innovative companies attract to implement its own funds in the amount not less than the amount requested project funding from the Fund.	The Fund of assis- tance to development of small forms of enterprises in scien- tific-technical sphere	The RF Government decree dated 03.07.2012 N 680 "About the Charter of Federal state budgetary institution "Fund assistance to development of small forms of enterprises in scientific-technical sphere"
Contracts for R & D	The Program "Start"	The program is designed in three stages (years). Funding in the first year is to conduct research and development activities, which will allow the company to remove substantially all of the risks potential investors. One of the main criteria of selection of projects on the second and the third stage is to raise funds for the project from extrabudgetary sources on a parity basis with the Fund, you have two options: either Fund co-finances the project with extra budgetary investor (option extra budgetary investors) or co-finances the project together with the enterprise (self-development). The second case refers to a situation when an enterprise or a not found an investor, or considers it inappropriate to develop at the expense of attraction of means of the investor, but managed during the year to begin implementation of its products. The transition to the second and third year funding is on a competitive basis. The full budget of the project by the Fund is up to 6.0 million, including up to 1.0 million for the first year, to 2.0 million rubles in the second year and to 3.0 million rubles in the third year of project implementation.	The Fund of assis- tance to development of small forms of enterprises in scien- tific-technical field	The RF Government decree dated 03.07.2012 N 680 "About the Charter of Federal state budgetary institution "Fund of assistance to development of small forms of enterprises in scientif- ic-technical sphere"
Target loan	Concessional loan at 5% per annum for the implementation of investment projects	The industrial development Foundation will accept proposals for providing special-purpose loans at the rate of 5% per annum for projects aimed at introduction of advanced technologies, creation of new products or the organization of import-substituting production. The Fund provides loans after a thor- ough examination for compliance with project criteria.	The industrial devel- opment Foundation	The Charter of the organization

Tool kind	Name	Key Indicators	The name of the authority or organization providing support	Regulatory document
		The applicant provides collateral the entire loan amount (Bank guarantee, surety, pledge). The Fund is entitled to reduce the amount of collateral to net asset value of the borrower. The loans are provided under co-financing conditions (loan amount may not exceed 30-70% of the project budget depending on the program selected).		
Reimburse- ment for the payment of part of interests on loans	Subsidies for payment of part of the interest on loans for the implementation of new investment projects in civil industries	Subsidies are granted subject to the investment project into the list of complex investment projects in priority areas of civil industry, maintained by the Ministry of industry and trade. Investment projects should meet the following criteria: • project goal — creation of an enterprise as a property complex intended for realisation of enterprise activity in accordance with OKVED production to processing, one of the priority areas of the civilian industry; • the project contributes to the achievement of goals, targets and indicators relevant subprogramme GP the Russian Federation "Development of industry and increase of its competitiveness"; • the implementation of the project necessarily involves investment-related costs: acquisition or long term lease of land for the establishment of new production facilities (with the exception of cases where land on which a project is owned by the organization), the development of design and estimate documentation for construction or reconstruction of production buildings and facilities, for the acquisition, construction, production, delivery of fixed assets, including on customs duties and customs fees, as well as construction, installation and commissioning and acquisition of equipment; • the total cost of the project is 150 million rubles — 5 billion rubles; • commissioning and acquisition of equipment; • the total cost of the project are high-performance; • the amount of loan funds raised by the organization implementing the investment project, is not more than 80% of the total cost of the investment project.	The Ministry of industry and trade of Russian Federation	The decree of the Government of the Russian Federation dated 03.01.2014 No. 3 "About approval of rules of granting subsidies from the Federal budget to the Russian organizations on compensation of part of expenses for payment of percent on credits obtained in Russian lending institutions in 2014-2016 years on implementing new comprehensive investment projects in priority areas of the civilian industry in the framework of the subprogram "Provision of realization of the State program" state program of the Russian Federation "Development of industry and increase of its competitiveness"

Tool kind	Name	Key Indicators	The name of the authority or organization providing support	Regulatory document
Reimburse- ment of expenses for paying interests on loans	Subsidies from the Federal budget to the organizations of industry for reimbursement of expenses incurred in 2015 for interest payment on credits obtained in Russian credit institutions and state Corporation "Bank for development and foreign economic Affairs (Vnesheconombank)", as well as in the international financial organizations created under international treaties which participants are the Russian Federation, for working capital and (or) the financing of current production activity.	In accordance with the decision No. 214 of the subsidy provided to the organizations industry, which is included in the list of strategic organizations, approved by the decision of the Government Commission on economic development and integration, (either in the list of organizations that have a significant impact on industry and trade, approved by the Ministry of industry and trade, and represent the following industries: Agricultural, transport, heavy, power, oil and gas engineering; Engineering for food processing industries and specialized industries; Road building and municipal machinery; The machine-tool industry; Pharmaceutical, biotechnology and medical industry; Light industry, children's products industry, crafts; Timber, pulp and paper and woodworking industry; Chemical industry (except fertilizers); Industry of rare and rare earth metals; The production of power electrical engineering, bearings; Composite materials (composites) and products from them.	The Ministry of industry and trade of Russian Federation	The decree of the Government of the Russian Federation from 12.03.2015 N 214 "About approval of Rules of granting in 2015 subsidies from the Federal budget to the organizations of industry for reimbursement of expenses incurred in 2015 for interest payment on credits obtained in Russian credit institutions and state Corporation "Bank for development and foreign economic Affairs (Vnesheconombank)", as well as in the international financial organizations created under international treaties which participants are the Russian Federation, for working capital and (or) the financing of current production activity"

3.1.2. Investment policy according to the legislation of St. Petersburg

Federal laws of the Russian Federation dated 25.02.1999 No. 39-FZ "On investment activity in the Russian Federation implemented in the form of capital investments" and dated 09.07.1999 N 160-FZ "On foreign investments in the Russian Federation" and the Law of the RSFSR of 26.06.1991 N 1488-1 "About investment activity in RSFSR" give the following legal guarantees to investors:

- underwriting of investment in any forms:
- safeguards against the illegal expropriation of property, in the case of expropriation of property provides a guarantee of compensation;
- guarantee of stability of the legislation on the payback period of major investment projects;
- guarantee of the free use and transfer abroad of profits and other forms of income, of cash, property and information that were imported as investment:
- guarantee the right of participation in the privatization of state and municipal property and other bodies of state power of the Russian Federation and St. Petersburg to regulate investment and creating a favourable environment use the following legal measures:
- · improve tax legislation and establish special tax regimes;
- to ensure the legal protection of investors interests;
- to provide favorable conditions for the use of land and other natural resources;
- to provide on a competitive basis to state guarantees for investment projects at the expense of the budget St. Petersburg;
- to involved in the investment process temporarily suspended and abandoned construction sites, and objects owned by St. Petersburg and other measures.

n addition to the Federal legislation in the sphere of investment activities there are also region laws regulating investment activity in St. Petersburg .

Transparent rules of doing business, equal access to land, transport and energy are guaranteed for investors be the legislation of St. Petersburg.

The main principles of investment policy of St. Petersburg are:



The main normative-legal acts regulating investment activity on the territory of St. Petersburg are:

1) The Law of St. Petersburg dated 30.07.1998 No. 185-36 "On state support of investment activity on the territory of St. Petersburg".

The act seeks to increase investment activity in St. Petersburg and the creation of favourable conditions to ensure the protection of the rights, interests and property of participants of investment activity, formation of the competitive environment, development of urban infrastructure, new sources of tax payments, education, new jobs, maintain a favorable ecological situation in St. Petersburg.

2) The Law of St. Petersburg dated 17.06.2004 № 282-43 "On the procedure for granting real estate objects owned by St. Petersburg for construction and reconstruction".

The law establishes the procedure and conditions for granting real estate objects owned by St. Petersburg for the purpose of implementation of investment activity, if the result of such activity is to newly created immovable property, including the determination of the powers and authorities, the procedure for establishing the investment environment.

3) the Law of St. Petersburg dated 03.12.2008 No. 742-136 "On strategic investment projects, strategic investors and strategic partners of St. Petersburg".

The St. Petersburg law contains provisions concerning the definition of the status of a strategic investment project, strategic investor, strategic partner of St. Petersburg, including the procedure for assigning the appropriate status.

4) The Law of St.-Peterburg dated 25.12.2006 No. 627-100 "On participation of St. Petersburg in public-private partnerships".

The law establishes the procedure and conditions of participation of St. Petersburg in public-private partnerships, setting forth objectives, principles, forms and conditions of participation, including financial, that the authority of state the authorities, in order to enter into and execute on behalf of St. Petersburg agreements, including concession.

5) The resolutions of the Government of St. Petersburg dated 31.03.2009 No. 346 "On measures to develop public-private partnerships in St. Petersburg" and No. 347 "About measures on realization of the Law of St. Petersburg "On participation of St. Petersburg in public-private partnerships".

These resolutions of the Government of St. Petersburg are developed to implement the Law of St. Petersburg dated 25.12.2006 No. 627-100. They determine the procedure for interaction of Executive public authorities of St. Petersburg in the preparation and review of documents necessary to implement the selection of projects to facilitate their implementation through the participation of St. Petersburg in public-private partnerships, as well as a competition for the right of conclusion of the relevant agreement of PPP.

aw of St. Petersburg dated 03.12.2008 No. 742-136 "On strategic investment projects, strategic investors and strategic partners of St. Petersburg" was passed for creating conditions that stimulate the exercise of investment activities.

This law regulates investment activities in the form of determining the status of a strategic investment project, a strategic investor and a strategic partner of St. Petersburg.

The Government of St. Petersburg decides which investment projects will be strategic investment projects, investors — strategic investors, the organizations — strategic partners according to the requirements of Law of St. Petersburg.

Strategic investor

According to the Law of St. Petersburg dated 03.12.2008 No. 742-136 a strategic investment project of St. Petersburg needs to meet the following criterias:

- 1) the improvement resulting from implementation of the investment project socio-economic and cultural conditions of life of the inhabitants St. Petersburg;
- 2) increasing investment attractiveness of St. Petersburg;
- 3) development in St. Petersburg one of the most important sectors of the economy: investment market, industry, tourism, science, health, culture and education, physical culture and sports, information technology and innovation, the financial industry, transport, transit and logistics industry and other industries;
- 4) facilitating the implementation of investment project development of individual areas of St. Petersburg, St. Petersburg in General and(or) individual sectors of the urban economy

A strategic investment project must satisfy all of the following requirements:

- 1) existence economic efficiency strategic investment project subject to the term of recoupment and profitability;
- 2) to ensure of the total volume of investments in health, education, culture, physical culture and sports, science and innovative activity of at least 1.5 billion rubles in the development of industry, transport and logistics complex not less than 3 billion rubles, and in other investment projects at least 15 billion rubles².
- 3) to use of knowledge-based, energy saving, resource saving, as well as other high-efficiency technologies in the if the investment project is connected with industrial production.

The implementation of the strategic investment project is carried out in accordance with the agreement entered into St. Petersburg with a strategic investor, including by results of auction for the right to conclude the agreement.

Monitoring of the implementation of the strategic investment projects and agreements with the strategic investor and strategic partner is held in the order prescribed by the Government of St. Petersburg. This monitoring is for control the implementation of strategic investment projects and agreements made in St. Petersburg with a strategic investor.





²Investing in one entity (including putting it in several stages), as well as two or more objects to one of the sectors of the economy, including but not limited to capital costs associated with the preparation, design, construction and commissioning of facilities, the cost of upgrading these facilities and the costs of financing the project is called total volume of investments.

Scheme 2. Criteria for strategic investment project

The improvement resulting from implementation of the investment project socio-economic and cultural conditions of life of the residents of St.

Petersburg

Assistance as a result of implementation of the investment project to the development of certain areas of St. Petersburg, St. Petersburg in General and (or) individual sectors of the urban economy



Strategic investment project

Development in St. Petersburg
one of the most important sectors
of the economy: investment
market, industry, tourism, science,
health, culture and education,
physical culture and sports,
information technology and
innovation the financial industry,
transport, transit and logistics

industry and other industries

The increase of investment attractiveness of St. Petersburg

The presence of economic efficiency strategic investment project subject to the term of recoupment and profitability total volume of A strategic The use of high-tech. nvestments in health investment project education, culture, physical energy-saving, resourceure and sport, science and saving and other highovation in the amount of not efficiency technologies less than 1.5 billion rubles, in the evelopment of industry, transport and in the if the investment logistics complex — not less than 3 project is connected with ion rubles. in other investment industrial production projects — not less than 15 billion rubles.

Today 33 strategic investment project are being implemented or are already implemented in St.-Petersburg³, including the construction of factories on manufacture of cars Nissan, Toyota, Hyundai, production and technological complex of joint stock company "Concern PVO "Almaz-Antey", the construction of logistics innovation center of agricultural products in St. Petersburg, etc⁴.

A strategic partner of St. Petersburg

Strategic partners are a legal entities or association of legal persons, foreign legal person whose activities have or could have significant impact on socio-economic development of St. Petersburg.

A necessary condition for the recognition the organization's strategic partner is the implementation of the activities of the organization in accordance with the following principles:

- 1) implementation of the activities of the organization in the territory of St. Petersburg with a positive result;
- 2) strengthening image of St. Petersburg as the city attractive for living, working and leisure, international business center, tourist, scientific, cultural, educational, banking, innovation, industrial, transport, transit, transport and logistics centre as a result the activities of the organization;
- 3) the presence of significant socio-economic effectiveness, including for the budget of St. Petersburg.

The implementation of the activities of the organization in the territory of St.

Petersburg with a positive result

Strengthening image of St. Petersburg as the city attractive for living, working and leisure, international business center, tourist, scientific, cultural, educational, banking, innovation, industrial, transport, transit, transport and logistics center as a result of the activities of the organization

The presence of significant socio-economic benefits, including for the budget of St. Petersburg

Strategic partner of St. Petersburg

In accordance with the decree of the Government of St. Petersburg dated 21.06.2005 837 N "On approving the List of strategic investment projects of St. Petersburg, the list of strategic investors in St. Petersburg and the list of strategic partners of St. Petersburg" a strategic partner of St. Petersburg is OJSC Bank VTB.

The procedure for obtaining the status of a strategic investment project consists of:

The initiator sends to the Committee for investments of St. Petersburg (hereinafter – the Committee) appeal in any written form on a strategic investment project which includes set of documents confirming the compliance of the proposed investment project criteria and requirements established in article 3 of the Law of St. Petersburg dated 03.12.2008 No. 742-136 "On strategic investment projects, strategic investors and strategic partners of St. Petersburg" (according to the decree of Committee for investments and strategic projects of 29.06.2012 No. 22).

The Committee registers the appeal on the day of receipt of the request initiator and considers it within 3 working days from the day following the day of registration.

By results of consideration of the application based on existing documents, the Committee takes one of the following decisions:

- about the adequacy of the submissions and the examination:
- the suspension of consideration of the application due to lack of all submissions.

In the case of suspension of consideration of the application due to lack of all submissions, the initiator is provided a two-month period for submission of additional materials.

In the case of a decision on the adequacy of the submissions the Committee examines within 2 months from the date of such decision.

The results of the examination shall be documented in writing in the form of one of the following findings of the Committee:

- positive conclusion (about according the submitted materials satisfy the criteria and requirements for strategic investment project);
- negative conclusion (about the mismatch of submissions to the criteria and requirements for strategic investment project).

³ As 20 07 201

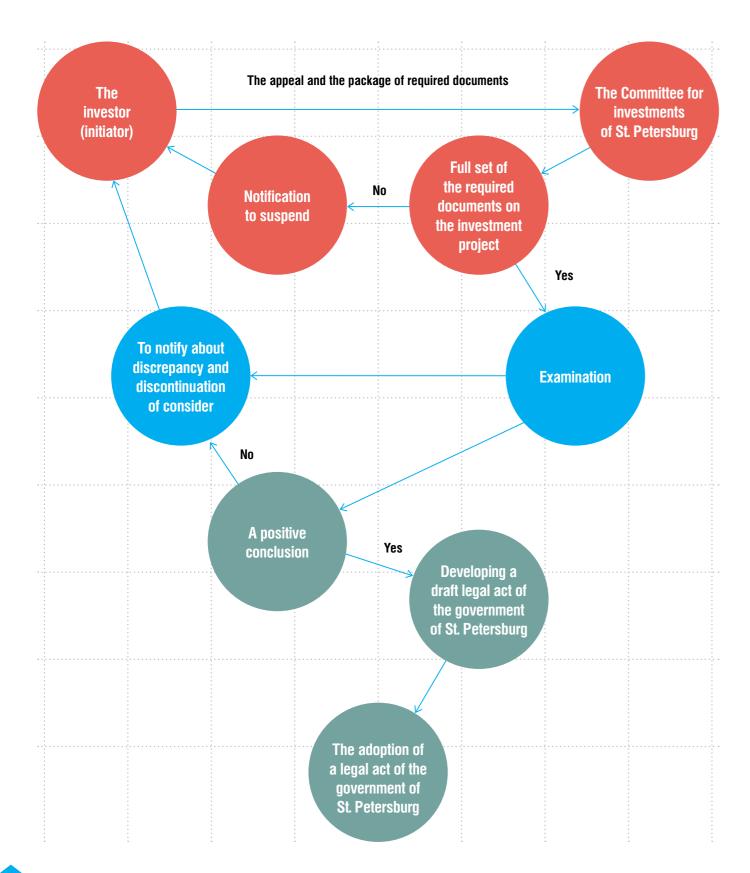
⁴ The decree of the Government of St. Petersburg dated 21.06.2005 № 837 "On approving the List of strategic investment projects of St. Petersburg, the list of strategic investors in St. Petersburg and the list of strategic partners of St. Petersburg"

Within 5 working days after the conclusion of the examination, the Committee shall notify the initiator about the results of the examination.

n case of a negative opinion of the examination the Committee notifies the initiator about the reason of discrepancy of the presented materials the criteria and requirements for strategic investment and terminates the referral of the initiator.

In the case of a positive conclusion of the examination the Committee develops a draft legal act of the government of St. Petersburg on strategic investment project within 7 working days. The order is shown in the scheme 4.

Scheme 5. The recognition of the investment project strategic investment project of St. Petersburg:



3.1.3. Public-private partnership

Public-private partnership (PPP) in accordance with the general definition is a collection of forms of medium and long — term interaction between government and business to solve socially significant problems on mutually beneficial terms.

PPP is the most effective mechanism for attracting private investment in public projects.

According to the world Bank, St. Petersburg is the undisputed leader in Russia for use of this form of interaction with the business — PPP.

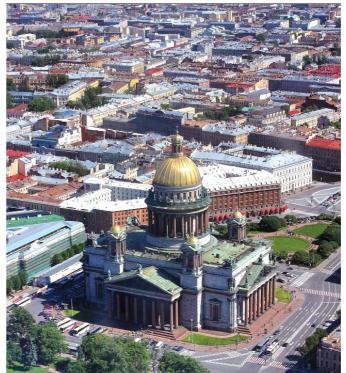
mplementation of PPP projects are regulated by the Federal law dated 21.07.2005 No. 115-FZ "On concession agreements", the Law of St. Petersburg dated 25.12.2006 No. 627-100 "On participation of St. Petersburg in public-private partnerships", as well as by the resolutions of the Government of St. Petersburg dated 31.03.2009 No. 346 "On measures to develop public-private partnerships in St. Petersburg" and No. 347 "About measures on realization of the Law of St. Petersburg "On participation of St. Petersburg in public-private partnerships".

Objectives of participation of St. Petersburg in PPP are implementing socially significant projects in St. Petersburg, attracting private investment into the economy of St. Petersburg, ensuring efficient use of property owned by St. Petersburg, the implementation of projects aimed at the development of education, health, social service, physical education, sports, culture, tourism, transport and technical infrastructure, communication infrastructure and telecommunications in St. Petersburg.

The participation of St. Petersburg in PPP is implemented for the purpose of building (reconstruction) and(or) operation of the following facilities:

- 1) transport infrastructure and transport, including rail, road, air, waterways, and underground (metro) and other types of public transport;
- 2) utilities, including water, heat, gas and water supply, wastewater, wastewater treatment, recycling and disposal (burial) waste, and also objects to the maintenance and improvement of residential and nonresidential and St.-Petersburg;
- 3) energy facilities, including power generating systems, as well as system transmission and distribution of energy;
- 4) objects of mobile and fixed communications and telecommunications;
- 5) objects used for the medical, therapeutic and other activities in the health system;
- 6) education facilities, education, culture and social services;
- 7) objects used for the implementation of tourism, recreation and sport.

Forms of participation of St. Petersburg in PPP projects is given in the table.



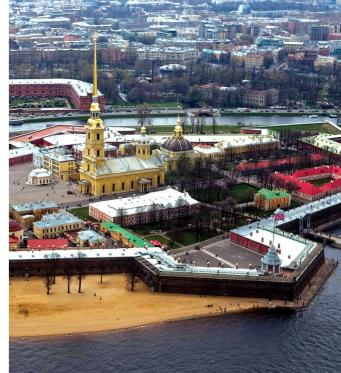


Table 13. Forms of participation of St. Petersburg in PPP projects

The object of the agreement	The purpose of the agreement	The ownership of the object of agreement
The land plots which are the objects of the agreement and(or) which are necessary for the implementation of partner activities under the agreement, other real estate and(or) movable property owned by St. Petersburg, or exclusive rights owned by St. Petersburg	Creation of object of real estate (movable) property	Ownership will belong to the partner and the implementation of its subsequent operation in the manner and on the terms set by the agreement, within a specified period, after which the partner passes it to the property of St. Petersburg
Land or other real estate and(or) movable property owned by St. Petersburg, or exclusive rights owned by St. Petersburg	Creating partner immovable object (movable) property	Ownership will belong to the partner and the implementation of its subsequent operation in the manner and on the terms set by the agreement, within a specified period, after which the partner passes it to the property of St. Petersburg
The land plots, other real estate and(or) movable property owned by St. Petersburg, or exclusive rights owned by St. Petersburg	Creating partner immovable object (movable) property	Ownership will belong to the partner
The land plots, other real estate and(or) movable property owned by St. Petersburg	Reconstruction and operation of the immovable object (movable) property (object of the agreement) in the order and on the terms set by the agreement	Ownership will belong to the partner
Exclusive rights or property of St. Petersburg	The partner provides to consumers the goods, works or services with the use of the facility agreement in the order and on the terms set by the agreement	-
The land plots, other real estate and(or) movable property owned by St. Petersburg, or exclusive rights owned by St. Petersburg	Creating partner immovable object (movable) property	The ownership of the object is owned by the partner within a certain period after which the partner passes the object of the agreement into the ownership of St. Petersburg
The land plots, other real estate and(or) movable property owned by St. Petersburg, or exclusive rights owned by St. Petersburg	Reconstruction of the object of real estate (movable) property (object of the agreement)	The ownership of the object is owned by the partner within a certain period after which the partner passes the object of the agreement into the ownership of St. Petersburg

PP projects are implemented through a bidding process. First of all the Committee for investments of St. Petersburg defines the main parameters of the project, including the investment amount and position objects with all necessary consents and approvals. After that the decision on the implementation of the project through the participation of St. Petersburg in the PPP would be adopted. This decision serves as the basis for the preparation of tender documentation and draft decision of the Government of St. Petersburg at the conclusion of the PPP agreement.

The competition for participation in a PPP project is usually open. However, if the tender documentation contains materials constituting a state secret, it would be reason to create a condition for conducting closed competition.

First stage. Participants would be selected through a selection process if they meet the requirements of tender documents. Then the selected participants would have to submit the tender fee for their assessment on the basis of several criteria (usually, the cost of the project is crucial).

Second stage. The winner of the competition is determined. The Committee for investments of St. Petersburg conducts negotiations with the winner on theme of definition and coordination of the terms of the PPP agreement not specified in the tender documentation. But changes of the agreement's provisions contained in the tender documentation would be the basis for challenging the legality of such an agreement in court.

In difference from the federal legislation the St. Petersburg law on PPP establishes opportunity to provide the right to conclude the lease agreement for the land plot without separate competitions of granting rights of use of the land plots.

Scheme 6. The competition schedule for the implementation of PPP projects in St. Petersburg:

Determination of main parameters of the project

The Committee for investments of St. Petersburg

Preparation of tender documents and draft decision on the conclusion of the PPP agreement and the lease agreement of the land plot

The Committee for investments of St. Petersburg

The adoption by the Government of St. Petersburg of the decision on the conclusion of the PPP agreement and contract land lease by the competition

The Government of St. Petersburg

The competition

The Government of St. Petersburg

The conclusion of the PPP agreement and the lease agreement of the land plot with the winner

The following PPP projects are being implemented or already implemented in St. Petersburg:

Project title:

The construction of kindergartens and schools in residential areas "Slavyanka" and "New Izhora"





Project description:

The construction of social infrastructure to provide quality services to preschool and secondary education of new residential areas "Slavyanka" and "New Izhora" in the Pushkin district of the city.

Construction projects:

Residential area of Slavyanka:

1 school for 825 seats, 2 kindergartens with 110 places with two nursery groups.

Residential area "New Izhora":

1 school for 825 seats, 1 kindergarten for 110 places with two nursery groups.

Estimated cost of the construction of Partner's objects is more than 1.6 billion rubles

The estimated total investment of St. Petersburg in the creation of objects in two residential areas is about 2.9 billion rubles.

The development of the airport "Pulkovo"



The construction of a new terminal with a capacity to 14 million passengers a year.

Object construction:

Reconstruction of the passenger terminal "Pulkovo-1" and its integration in the building of the new terminal.

Reconstruction and development facilities in the airfield/aviation area

New construction in the preterminal area (hotel, parking, business centre).

Tota

Funding of phase 1: about 1.2 billion euros

The subsequent expansion of the airport is subject to a trigger indicators for compliance with the traffic flow and ensure the level of service IATA "C" and the requirement to provide capacity to 35 million passengers per year (2040).

The implementation of major infrastructure projects by attracting private investors, without the support of the city's budget.

Project title:

Western high-speed diameter





Project description:

Western high-speed diameter (WHSD) is a strategic investment project that determines its development as a major transportation hub at the world level.

Object construction:

WHSD is a paid urban highway speed traffic.

The total amount of funds for the project amounted to 212,7 billion rubles.

According to the Agreement on public-private partnership southern and northern sections of the WHSD commissioned Partner is LLC "Northern capital Highway".

The completion date is 2016.



3.2. Government support of industry in St. Petersburg

egal and economic framework, objectives and principles of implementation of industrial policy is defined by the Law of St. Peters-Lburg dated 13.05.2009 No. 221-47 "On the basis of industrial policy of St. Petersburg".

The state program of St. Petersburg "Development of the industry, innovation and the agro-industrial complex in St. Petersburg for 2015–2020 is approved by decree of the Government of St. Petersburg dated 23.06.2014 No. 495 in the framework of the Strategy for economic and social development of St. Petersburg for the period till 2030. It is for rendering assistance of innovative-technological development of industry and increase of its efficiency, and also additional activities aimed at creating conditions for the modernization of production and increase of competitiveness of production of industrial enterprises included in the Plan of activities to promote import substitution in St. Petersburg in 2015–2017 and the Program of priority measures for the sustainable development of economy and social stability in St. Petersburg in 2015 and 2016–2017. Description of the main measures to support industry in St. Petersburg is given in section 3.2.2.

3.2.1. The industry clusters in St. Petersburg

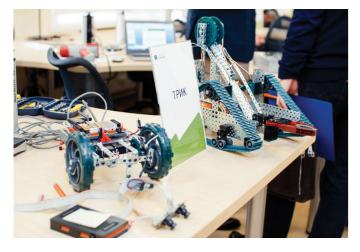
Nuster policy of St. Petersburg creates conditions for the accelerated development of all sectors of industry and growth of the Uregional economy as a whole. The cluster approach can improve the competitiveness of enterprises of St. Petersburg relative to other regions of the country and the world. Formed the environment for technological innovation, which allows the use of private initiatives and resources in the implementation of large investment projects, to reduce the cost of end products by reducing the value chains of products, as well as more fully exploit the potential of each member of the industrial policy of the region. In 2014 he started the work of the Center for cluster development of St. Petersburg (hereinafter — CCD). CCD's goal is the creation of conditions for formation and development of territorial clusters, facilitating coordination of projects of participants of territorial clusters, improving the competitiveness of small and medium-sized businesses.

The main tasks of CCD are following:

- Monitoring the development of the cluster environment of St. Petersburg:
- Ensure cooperation of the participants of territorial clusters, and the intercluster interaction;
- Performing the functions of a specialized organization of the innovation territorial clusters methodical, organizational, expert-analytical and informational support of innovative territorial clusters:
- Cluster "Development of information technologies, electronics, engineering, communications, and information and telecommunication St. Petersburg"
- Cluster of medical, pharmaceutical industry, radiation technologies

The center for cluster development of St. Petersburg systematically implementing a complex of measures aimed at identifying potential clusters. Currently the CDC oversees the activities of the 6 regional clusters of St. Petersburg:

- The cluster "Development of information technologies, electronics, engineering, communications, information and telecommunication St. Petersburg"
- · Cluster of pharmaceutical and medical industry and radiation technologies
- · Machine tool industry cluster of St. Petersburg
- Territorial innovative industrial cluster "Composite cluster of St. Petersburg"
- · St. Petersburg cleantech cluster for urban environment
- · Innovative industrial cluster transport engineering "Subwavs and railwav equipment"





3.2.1.1. Automotive cluster

One of the most rapidly developing sectors of the economy of St. Petersburg is the automotive industry and manufacturing of automotive components.

rurrently there are the following assembly plants world's automakers: Toyota Motor manufacturing, Hyundai Motor manufacturing URus, Nissan manufacturing RUS, Scania-Peter, MAN Truck & bus Production RUS.

The factories of suppliers of components for automobile companies are located in St. Petersburg in order to shorten supply chains and reducing of the cost of procurement. By the end of 2014, every fifth car of the Russian manufacture are released in St. Petersburg.

Three cars produced of the 11 models in St. Petersburg (Solaris, Rio, Camry) are in the top 25 best-selling models in Russia.

The level of localization of production in the automotive cluster of St. Peterburga is:



Hyundai Motor manufacturing RUS



Nissan manufacturing RUS



Toyota Motor Manufacturing

Leading enterprises of the cluster are:



Branch Toyota Motor in St. Petersburg

TOYOTA

The opening of the plant was on 21.12.2007. The volume of investments amounted to 10.8 billion rubles employs 1,850 people.

The St. Petersburg's plant builds a model of Camry.

By the end of 2014, the sales of Toyota in Russia amounted to more than 160 thousand cars. Among the bestsellers are such as RAV 4 (38,9 thousand units) and Camry, which are produced in St. Petersburg (34,1 thousand).

November 5, 2014, the plant began production of the new model Toyota Camry and the new workshops stamping of body parts and plastic parts manufacturing were launched.

By the end of 2015 design production capacity will be doubled from 50 to 100 thousand cars per year and will invest 6 billion rubles.

In 2016, the factory Toyota in St. Petersburg will begin production of the second model — the Toyota RAV4.



Hyundai Motor Manufacturing Rus

The opening ceremony was held on September 21, 2010.

Investments in the construction and development amounted to more than \$ 600 million. Hyundai Motor Manufacturing Rus is the only factory with a complete production cycle of foreign automakers in Russia.

The plant "Hyundai Motor manufacturing Rus" employs more than 2,200 people.





The company has a high level of localization due located in Currently the plant produces cars of such models as Teana, the North-Western region enterprises suppliers of automotive components.

The Hyundai plant now produces models of Hyundai Solaris and Kia Rio.

In 2014, the plant "Hyundai Motor manufacturing Rus" has collected 237 thousand cars, from them thousand to € 132.2 — Hyundai-Solaris.

In 2016, the company plans to start production of a new compact crossover Hyundai Creta with engine displacement of 1.6 and 2.0 liters.



Nissan manufacturing RUS

The opening ceremony was held on June 02, 2009.

The volume of investments amounted to 200 million U.S. dollars.

The total number of employees is 2 500 people.



Murano, X-Trail and Pathfinder,

↑ second plant was opened at the end of 2014. This plant would he doubles the production capacity from 50 000 to 100 000 vehicles per year. Investments in the launch of the second phase amounted to 167 million USD.





3.2.1.2. The cluster of medical, pharmaceutical industry, radiation technologies

Dilot innovative territorial cluster "Cluster of medical, pharmaceutical industry and radiation technologies" was founded in 2012 by merging two existing clusters, aimed at the development of the medical and pharmaceutical industries. Enterprises of a cluster have common interests in industrial cooperation, joint promotion of products in domestic and overseas markets. Mutual interests stimulate voluntary and equal Association of high-tech and innovative companies.

Purpose: increase of competitiveness and promotion of products of companies in the cluster on the domestic and foreign markets.

- Strengthening and establishment of new cross-sectoral (cluster) links.
- Conduct research in the most promising directions.
- Creation of conditions for joint R & d in the field of pharmaceutical and medical industry in import substitution
- Implementation of joint educational projects to ensure high quality of training for local pharmaceutical and medical industry.
- · Development and implementation of highly effective technologies of industrial pharmaceutical production

Controls:

- NP "Cluster of medical and ecological instrument engineering and biotechnologies" Contacts tel/Fax: (812) 234-38-77, O. Marina Borisovna, President
- NP "Medical and pharmaceutical projects. XXI century" Contact (812) 240-35-55, Dmitry Chagin, Director

rom 2009 to 2014, there was an increase in quantity of companies that have become members of the cluster — the number rose from 40 to 127. The total volume of sales reached 12.5 billion rubles. Number of employees of companies reached for more than 13 500 people. The products of the Cluster residents are exported to 70 countries around the world. It located on the grounds of 2 subjects of the Russian Federation; St. Petersburg and the Leningrad region, The localization of more than 200 organizations on the territory of St. Petersburg and Leningrad region (40 research organizations and 120 manufacturing organizations) is a historically established.

The cluster includes more than 127 companies, the total volume of sales in 2014 reached 12.5 billion rubles Number of employees more than 13,500 persons. The products of the Cluster are exported to 70 countries of the world. Companies and organizations included in the cluster, occupy a leading position on the Russian and foreign markets, have high potential for innovative development. In the framework of the cluster development special attention is paid to the formation of innovation infrastructure. 12. page 58 section 3.2.1.4 to replace on the trail of the text (part of "Information technology") Information technology: Non-commercial Partnership RUSSOFT is the largest and most influential Association of companies-software developers of Russia. The Central office of the Association is located in St. Petersburg. RUSSOFT Association is the result of a merger in may 2004, the Consortium "Fort Ross" with the National Association of Software Developers. Today RUSSOFT unites more than 70 companies working in the field of information technology with a staff of over 17,000 highly skilled employees with higher education in programming and applied mathematics.

More than 300 IT-companies:

- Volume of innovative products of the it industry in 2014 approximately 6 of 400 million rubles.
- The number of it staff of the city of about 220 thousand people of them 19 thousand employed directly in development, 200 thousand in the it departments of companies in other industries The strategic direction of the it cluster.
- Development of infrastructure sector of information technologies in St. Petersburg.
- Preparation and retraining of personnel for subjects of the information technology sector of St. Petersburg (Academy) of postgraduate education in it aimed at increase the quality of General, secondary and higher education in it, building a system of ongoing professional development). Export promotion and increase of demand for production of sector of information technologies of Saint-Petersburg in Russia, technology transfer. Development and implementation of the event is to promote the information technology sector.
- Implementing a pilot project of the National technology initiative SafeNet: the personal security, including protection of
- The creation of the center for collective use "hardware and Software platform for developing applications for a network of secure quantum communication".

Controls:

Non-profit Partnership RUSSOFT" Contacts: (812) 457-15-47, Valentin Makarov, President of Saint Petersburg Association of enterprises of radio electronics, public organization. Contacts: (812) 740-08-66, Skachkov, Mikhail Mikhailovich. CEO

Leading enterprises of the cluster are:



CJSC Biocad

CJSC Biocad was established in 2001. It is an innovative biopharmaceutical innovation company of full cycle. The total staff is 650 people.

Today it is the leader in the number of clinical trials among domestic producers.

The company is focused mainly on the development of original and generic drugs in the following therapeutic areas: urology/ gynecology, oncology, hematology, neurology, infectious diseases.

In 2013 BIOCAD was among the three leading companies in the pharmaceutical industry in the country at the General state of the national business rating of the enterprises of Russia.

The company owns two factories in the Moscow region and one in the special economic zone "Saint-Petersburg". The company's portfolio is of 30 drugs, among which algeron against hepatitis C, genferon for the treatment of urogenital infections and interferon beta-1b, a drug against multiple sclerosis.

The revenue of Biocad in 2014 amounted to 8.5 billion rubles, which was 183% higher than in 2013.



LTD GEROPHARM

Russian pharmaceutical company was established in 2001. It is among of the top 20 leading Russian pharmaceutical companies.

The total number of employees is more than 600 people. The company is represented in 13 countries.

The group of companies includes: LTD GEROPHARM – the parent company: strategy development, manufacture and distribution of drugs; JSC "GEROPHARM-Bio" is a modern biotechnological production of a full cycle. The company is certified according to Russian and international standards of GMP:

CJSC "Pharm-holding" – research center: the full cycle of drug development from molecules to registration.

The revenue growth over the last 3 years is 21.1%, that exceeds the growth of the Russian pharmaceutical market.

There are 10 products in the portfolio: Cortexin®, Cortexin® for children, Memantine®, Levitina® and such socially important drugs as insulin, produced by the principle of full cycle: from API to finished dosage forms – Rinsulin® R and Rinsulin® NPH.

The total investment in technological innovation and in R & D in 2011-2013 amounted to more than 2 billion rubles

In 2014, a new laboratory of biotechnology block was opened as a part of the research center "GEROPHARM" that is located in the Special economic zone "Neudorf" (St. Petersburg).

Ourrently the company focuses on the creation of critical technologies, i.e. the complex technologies of high social significance, which contribute to its medicinal security.



Novartis

Novartis Neva is a subsidiary of the multinational pharmaceutical company Novartis International AG.

In December 2010 the group companies Novartis announced the start of implementation of the strategic investment programme in Russia volume of 500 million US dollars, including full cooperation aimed at solving three problems: local production, cooperation in research and development of the health system in Russia.





Opening ceremony of the modern pharmaceutical production took place 19.06.2015 on the court "Novoorlovskaya" of special economic zone in St. Petersburg.

The plant will produce 1.5 billion units of solid dosage forms per year – more than 40 original and generic drugs of the group of companies "Novartis" for use in such socially important therapeutic areas like cardiology, transplantology, oncology, gastroenterology, neurology and diabetes.

The total planned investment in the construction of the plant "Novartis Neva" amounted to 138 million USD.



■ ПОЛИСОН LTD POLYSAN Scientific & Technological Pharmaceutical Company

Scientific & Technological Pharmaceutical Company POLYSAN is a Russian manufacturer of original products Cycloferon, Reamberin, Cytoflavin and Remaxol. Today POLYSAN is among the leading Russian pharmaceutical companies.

In 2014 the volume of production of the pharmaceutical plant POLYSAN reached its highest level of over 15.5 million packages. The products of POLYSAN are supplied to all regions of Russia and CIS countries, Southeast Asia, Latin America and Mongolia.

In July 2015 LTD POLYSAN and Bayer entered into a strategic partnership agreement for the purpose of production of the products of the German company at the facilities of the company "POLYSAN".

The third phase of plant are planed to be launched in St. Petersburg in 2017. It is also planned to increase production of drugs in pills up to 300 million pieces per year with 100 million units currently.

A3UMUT NAKOC

LTD SMC Azimut

Scientific manufacturing company Azimut develops, produces and distributes endoscopic, computer assisted surgery equipment of cabinets of ENT doctor and endoscopes for Russian hospitals, clinics and dispensaries.

The medical equipment and endoscopes of this company are used in endoscopic medicine, particular, laparoscopy, gynecology, ENT, arthroscopy, urology.

The outputs of Azimut have excellent performance and consumer qualities.

The use of modern methods of optical manufacturing technology of lenses and illumination optical surfaces allowed to achieve higher light transmission, image contrast, the uniformity of light distribution and color rendering.









3.2.1.3. Shipbuilding cluster



The shipbuilding cluster is a historically formed cluster in St. Petersburg. Shipbuilding enterprises of the city are widely known all over the world. Currently, the shipbuilding industry is one of the key industries of St. Petersburg. The cluster approach enables enterprises of St. Petersburg to develop scientific, technical and design potential and to contribute to the competitiveness of the machinery.

Today, the cluster includes 43 companies and organizations of the city, namely:

- leading design bureaus (the projects that allow to construct nuclear and diesel submarines, ships, forming the basis of the strategic naval forces of the country): JSC "CDB ME "Rubin", JSC "SPMM "Malachite", JSC "Almaz CMDB", JSC "Severnoye Design Bureau", JSC "NEVSKOE DESIGN BUREAU";
- shipbuilding plants that build ships of all types, underwater marine equipment and special funds: JSC "Admiralty shippards", JSC "Shipbuilding plant "Severnaya Verf", JSC "Baltic plant — Shipbuilding", JSC "Sredne-Nevsky shipbuilding plant", JSC "Almaz";
- scientific research institutes and enterprises suppliers of marine equipment: FSUE "Krylovskiy state scientific center", JSC
 "Center of technology of shipbuilding and ship repair", JSC "Concern "Oceanpribor", JSC "Concern NGOs "Aurora", JSC "Concern Granit-Electron" and others.

Leading enterprises of the cluster:



JSC "Admiralty shipyards" is the base enterprise of the shipbuilding industry, center for non-nuclear submarine shipbuilding Russia.

More than 2600 ships and vessels of various types and classes have been built for the 307-year period of activity of the company: the first Russian steamers, battleships and cruisers, the world's first nuclear icebreaker, a unique research and deep-sea vehicles, tankers of various types and classes, including a reinforced ice class, more than 300 submarines of various projects, which have no analogues in the world of shipbuilding.

Today, the Admiralty shipyard is a modern enterprise involved in the development of domestic shipbuilding and revival of Russian naval glory.

Presently, the capacity of the enterprise is fully loaded – in the shipyard successfully implemented a number of contracts for domestic and foreign customers. The company is part of OJSC "United shipbuilding Corporation".

By the end of 2014 shipbuilding plant "Admiralty shipyards" increased revenues more than doubled to 2.6 billion rubles.





Leading enterprises of the cluster:



Concern Avrora Scientific and and Production Association JSC

Avrora is a leading company in the industry in the design and supply of automated control systems surface ships.

Integrated control system of technical means of surface ships based on the introduction of new technologies (information, structural, network, hardware and software) are used on surface ships of the Navy of the new generation class "frigate" and "corvette", other surface ships of different classes and purposes. The group includes the following companies: JSC "Control systems and devices", JSC "Neptune", JSC "Aurora India", LTD "Nautilus".

Revenue of JSC Concern Avrora amounted to 8 221 194 thousand rubles in 2014, net profit – 729 367 thousand rubles, which is 10% higher than in 2013.



JSC "Shipbuilding plant "Severnaya Verf"

JSC "Shipbuilding plant "Severnaya Verf" is a high — tech company producing high technology products rich of the latest developments in various fields of science and technology.

The plant implemented the unified technology of using three-dimensional mathematical model of the ship. The technology reverse engineering to refine the project electronic model. The company operates the industry's only automated production of manufacturing a piping system using a mathematical model. The shipyard was awarded the title "Laureate of the prize of Saint-Petersburg quality for 2011".

The main activities of the shipyard are

- the serial construction of surface warships class Corvette, frigate, destroyer, special purpose ships, support vessels of the Russian Navy;
- repair and modernization of surface warships for the Russian Navy;
- construction, repair and modernization of surface warships for foreign Navy;
- · commercial shipbuilding for the domestic and foreign markets.

The average number of employees is 3 780 people. Gross profit for 2014 amounted to 514,38 million rubles.



JSC "Sredne-Nevsky shipyard"

Sc "Sredne-Nevsky shipyard" is one of the leading shipbuilding companies of Russia. JSC "SNS" offers customers a full cycle of works on construction of ships and vessels starting with design and ending with the delivery of the vessel. The production program of the plant includes ships and vessels of various purposes: missile boats (corvettes), mine countermeasures ships, patrol boats, work and passenger vessels of the following dimensions: length up to 100 meters, width-16 m, draft up to 4.5 m, launching weight up to 2700 tons.

The factory also offers to customers a wide range of technical papers on machining, electroplating, sheet poster, fibreglass and demagnetization. Today, the plant is a leader in composite shipbuilding in Russia and the only enterprise in the country, who has mastered the construction of ships and vessels of 4 types of materials: composite materials, shipbuilding steel, aluminum-magnesium alloy and magnetic steel. It is here mastered modern technology for the manufacture of shells made of composite materials by means of vacuum infusion.





3.2.1.4. Cluster of development of information technologies, electronics, engineering, means of communication and information telecommunications of St. Petersburg

The cluster was formed in 2012 by merging two existing clusters — "St. Petersburg cluster of enterprises of radio electronics, Instrumentation, communications and information telecommunications" and "St. Petersburg information technology cluster". Currently the company of cluster remains subject specialized in relevant areas: direction "Electronics" and the course "Information technologies".

Electronics and instrument-making:

St. Petersburg Association of enterprises of radio electronics, instrumentation, communications and information telecommunications (hereinafter - the Association) was established by decision of the Constituent meeting of 31 July 2007 on the proposal of the Administration of St. Petersburg. Currently the Association involves almost all the leading enterprises of electronic industry of St. Petersburg that are accredited by the Ministry of industry and trade of Russia.

Since 2007 the Association is a public organization, uniting more than 90 enterprises of electronic industry of St. Petersburg, Subsidiaries of the Association is composed of more than 40 000 highly qualified professionals and employees.

Directions of the Association:

Development and production of integrated security systems and energy efficiency in the transport, energy, ndustrial and housing infrastructure subjects of the Russian Federation

Development and production of highly reliable systems of communication and InfoCom for urban management and communications of the population of St. Petersburg and regions of Russia

Development and production of automated systems for energy efficiency and resource saving urban economy of St. Petersburg and regions of Russia

Development and production of automated systems for electronic inventory, traffic management and transport logistics on the basis of NIS GLONASS for St. Petersburg and regions of Russia

Development and production of automated systems safety of urban households of Saint-Petersburg and regions of Russia





Information technology:

Non-profit Partnership RUSSOFT is the largest and most influential Association of companies-software developers in Russia. The Central office of the Association is located in Saint Petersburg, RUSSOFT Association is the result of a merger of the Consortium "Fort-Ross" with the National Association of Software Developers in may 2004. To date, NP RUSSOFT unites more than 70 companies working in the field of information technology with a staff of more than 17 000 highly skilled employees with higher education in the field of programming and applied mathematics.

More than 300 it companies:

- approximately 6 of 400 million rubles.
- In 2014 the volume of innovative products in the IT industry was The number of IT staff of about 220 thousand people 80 thousand of them in the IT industry and 140 thousand — in the IT departments of companies in other industries.

The strategic direction of the IT cluster:

- The development of the infrastructure sector of information technologies in St. Petersburg.
- Preparation and retraining of personnel for the subjects of information technology sector of St. Petersburg (Project Academy of postgraduate education in the IT, help raise the quality of General, secondary and higher ed- sector. ucation in IT).
- Promote exports and increase demand for products of sector of information technologies in St. Petersburg in Russia, the transfer
 - Development and implementation of measures to promote the information technology
- Implementation of a pilot project of the National technology initiative
- SafeNet: the personal security, including protection of privacy.
- The creation of the center for collective use "hardware and Software platform for developing applications for a network of secure quantum communication".

Controls:

- Non-commercial Partnership "RUSSOFT". Contacts: (812) 457-15-47, Valentin Makarov, President.
- St. Petersburg Association of enterprises of radio electronics, public organization. Contacts: (812) 740-08-66, Skachkov Mikhail, General Director.

Leading enterprises of the cluster:



JSC "Avangard"

The company was founded on October 20, 1948 in accordance with the Decree of the USSR Government. For many years it was an I industry technology center of the country. It is in the list of strategic enterprises of Russia.

SC "Avangard" is the leading enterprise of Russia in the development of innovative technologies for the production of electronics Uproducts and the newest, the fastest growing in the world, its direction of microsystems technique.

Major product lines research and production activities:

- products special microelectronics, product of microsystems technique, sensors, sensors, devices on surface acoustic waves (saw);
- · basic supporting structures for electronic systems for civil and dual-use equipment, including cabinets and racks;
- · automated monitoring system of the gas environment and structural safety;
- instrumentation and devices electronic devices;
- · installation of production of electrolytic sodium hypochlorite for water disinfection.

The company is developing cooperation with leading firms near and far abroad.

The company is developing cooperation with leading companies of the Republic of Belarus, Germany, Finland. Switzerland, France.

The total number of staff with regard to subsidiaries and affiliates amounted to 960 people.

Total income exceeded \$ 1.76 billion rubles in 2014.



JSC "Svetlana"

Open joint stock company "Svetlana" is part of the holding JSC "Russian electronics", which is an integrated structure of state Corporation "Russian technologies".

The history of the company originates more than 125 years ago.

Main directions of scientific and production activity of JSC "Svetlana" are development and production semiconductor devices and integrated circuits:

- · optoelectronic and lighting devices;
- · microwave devices:
- x-ray tubes of all classes and purposes;
- · generator and its modulatory lamps;
- · receiving and amplifying tubes for audio class Hi-Fi; technological equipment.

More than 20% of "Svetlana" the production is exported.

In 2014, revenues according to main activities of the company amounted to 1 283 million rubles.





Leading enterprises of the cluster:



JSC "Scientific-production enterprise "Radar MMS"

JSC "Scientific-production enterprise "Radar MMS" is one of the world leaders in the field of radio electronic systems and complexes for military and civilian use, precision engineering, special software.

Priority directions of activity of JSC "NPP "Radar MMS" are the following activities:

- create guidance systems of precision weapons:
- development and establishment of search and sighting systems for air-launched;
- production of radar systems short range;
- · development of ultra-wideband systems;
- development of technology improvements and the creation of airfoil boats and ships on the dynamic principles of mainte-
- development and creation of complexes with unmanned aerial vehicles;
- development and implementation of complex geo-spatial data processing and flight mission preparation;
- development and establishment of systems for monitoring the earth's surface and the environment;
- development and creation of systems for meteorological support;
- development and implementation of magnetic systems;
- development and integration in different spheres activity of microelectronics, Microsystem technique and nanotechnology;
- · development and establishment of management systems for the region, buildings, offices and industries.

The company carries out the full cycle of research and production activities: research, development, production, testing, sale, maintenance. Production capacity allows to carry out mechanical, methods of assembly, installation, physico-chemical, thermal, galvanic, paint, tuning and testing. Revenues from sales of products, goods, works and services for 2014 was 5 661,73 million rbl.. net profit amounted to 359,06 million rubles.



JSC "Russian Institute of radio navigation and time"

JSC "Russian Institute of radio navigation and time" is the leading organization in the field of creation of systems and means of coordinate-time and navigation support of Russia.

The Institute is one of the main creators of ground-based radio navigation systems and the navigation user equipment of these sys-

- The state system of universal time and reference frequencies underlying the management of national economy of the state;
- global navigation satellite system (GNSS) GLONASS (functional extensions) and the navigation user equipment of GNSS GLONASS/GPS.

The Institute owns advanced design technologies, electronic document management and maintenance of developments at all stages of the product life cycle. The unique nature of running a company works, the significance of its scientific, technical and industrial capacity gave grounds for the Ministry to determine the Institute's leading research and development organization for the field of "Systems and means of navigation GLONASS". In 2014 the total number of employees was totaled 1060 people. The total volume of work performed and services rendered amounted to 1 972,680 million rubles.





Leading enterprises of the cluster:

IT technology:

LTD "CST" LTD "Center of speech technologies"

TD "Center of speech technologies" is a Russian company with 25 years history. During this time the company has accumulated ∟rich research potential and became the absolute leader of Russia and a significant player on the international market for speech technology and multimodal biometrics.

Today, LTD "Center of speech technologies" is a leading global provider of innovative systems in the field of high-quality recording, processing and analysis of audio-video data, synthesis and speech recognition. Created in LTD "Center of speech technologies" biometric solutions provide high accuracy of identification by voice and face image in real time. These solutions are successfully in use in public and commercial sectors, from small expert laboratories to complex security systems on a national scale.



Lanit-Tercom JSC "LANIT-Tercom"

JSC "LANIT-Tercom" is a leading Russian developer of software and hardware operating on the it market since 1991.

C ince 1998 the company is a member of LANIT holding, which is the largest Russian system integrator and a leading partner of more Othan two hundred major world producers of equipment and software solutions in the field of high technologies. The specialists of "LANIT-Tercom" perform as factory orders and non-standard high-tech projects in the field of programming.

"LANIT-Tercom" provides a unique range of services; from the development of software and hardware systems and re-engineering. to IT consulting, staffing and establishment of ODC.

Twenty years of experience in the it market, the company has established itself as a reliable partner with a unique experience and highly qualified staff.

Research and production company "Electron" (Electron)

relectron is the Russian market leader in the development and production of medical diagnostic equipment integrated and it solu-Ltions for healthcare. The company supplies products to all regions of Russia and CIS countries and also in more than 30 countries, including Japan, USA, Canada, Italy, Germany, China, Argentina.

The company was founded in 1989 and today it is a full cycle, which includes analysis of market needs, scientific, engineering design and it development, production, sales, training and service (implemented in more than 80 regions of the country).

relectron is in the TOP 5 (No. 4) of winners of the rating of high-tech fast-growing innovative companies in Russia "TechUs-Epekch-2013". To date, the staff is about 600 people, about a third of them are developers, including in the field of software and it solutions. Head office and production are located in St. Petersburg, office in Moscow works since 2003.

KOAEKC®

Consortium "Kodeks'

To date, the Consortium "Kodeks" is a recognized leader in creating professional help systems of the new generation: "Kodeks" I and "Techexpert". Systems provide specialists of enterprises and organizations relevant regulatory, technical, legal, reference and analytical information.

The purpose of the Consortium is information support for making and implementing right decisions every expert in any region of Russia through a unique reference systems.

To date, the "Kodeks" is a modern information network for professionals. Thanks to a unique distribution network covering all re-I gions of Russia, our systems use the specialists from Kamchatka to Kaliningrad. In addition, our solutions have gained recognition

More than 150 thousand Russian companies, industrial enterprises and public authorities rely on professional help systems Kodeks and Techexpert.

3.2.1.5. Innovative regional industrial cluster "Composite cluster of St. Petersburg"

THE PURPOSE OF THE ESTABLISHMENT OF THE CLUSTER:

Global strategic objective of the cluster is to increase the competitiveness of cluster participants and by the end of 2020 to take a leading position (more than 50%) share of market production of composite products and technology in St. Petersburg and provide the main industries of St. Petersburg modern high-tech composite products.

Strategic financial goal: by the end of 2020 to triple the total sales of composite products and to increase profitability by reducing unit costs and development of products with high added value.

THE TASK OF CREATING THE CLUSTER:

Creation of production and technological chains, producing the final composite products with a high degree of processing

- Creation and development of institutional arrangements for effective preparation and implementation of cluster projects, evaluating their effectiveness, accumulation and further use of obtained knowledge
- Creation and development of the existing scientific and production potential, including resources and facilities for collective use (engineering centers, and industrial parks, etc.)
- Creation of specialized concentrated production facilities for Cluster members
- Creation and effective use of tools for the promotion of composite materials and technologies among their potential users
- Development of a system of training and advanced training of scientific, technical and managerial personnel to ensure their high-tech jobs at the enterprises of the cluster

THE MEMBERS OF THE CLUSTER:

Design and research institutions:

- FSUE "Krylovskiy state scientific center"
- OJSC "CDB "Neptune"
- JSC "Special machine building design Bureau"
- JSC "GIPRORYBFLOT" "FSUE "CRISM "Prometey"
- JSC "Center for technology and shipbuilding and ship repair" of the Production company:
- JSC "Proletarsky Zavod"
- JSC "Admiralteiskie Verfi"

The state unitary enterprise "Vodokanal"

- · OJSC "STC "Plant Leninets-
- · OJSC "GOZ Obukhovsky plant"
- JSC "Avangard"

Higher educational institutions of St. Petersburg:

- Saint-Peterburgskii state Polytechnic University
- · St. Petersburg University of technology and design
- Saint-Petersburg state University of Economics

PROMISING MARKETS CLUSTER:

- The market of transport infrastructure Repair and replacement of undersized lights within the renewal of the rail infrastructure construction
- Market transport infrastructure the Use of technology protection of metals exposed to aggressive environments construction
- Market infrastructure The construction of roads, bridges and other structures using load-bearing concrete structures reinforced with composite elements
- The market of radio The use of radio-transparent coatings and radar

The management company of the cluster:

LLC Managing company "Composite cluster of St. Petersburg"

Contacts:

(812) 927-17 90, Zazimko Vadim. CEO

3.2.1.6. Innovative industrial cluster transport engineering "Subways and railway equipment"

Innovative industrial cluster transport engineering "Subways and railway equipment" (IEC TM "SRE") was formed in 2009 on the initiative of a number of specialized enterprises of transport engineering, located on the territory of Central and North-Western regions of Russia

THE PURPOSE OF THE ESTABLISHMENT OF THE CLUSTER:

Ensuring high rates of economic growth and diversification transport industries (Metro, enterprises of transport engineering, as well as divisions of Russian Railways, urban electric transport, etc.) by improving the competitiveness of enterprises and organizations in the cluster

THE TASK OF CREATING THE CLUSTER:

- increase the tax base at the expense of growth of volumes of output of goods and services provided by the members of the cluster
- · creation of additional skilled jobs
- increase the export potential of cluster members
- · development of high-tech industries
- growth of incomes of the personnel of the companies-participants of the cluster.

THE MEMBERS OF THE CLUSTER:

- · CJSC "Tehnotransservis"
- · LLC "Firm "Parsec"
- "SPC "System"
- LLC "Trade house "Microdeal"
- LLC "Metropol"
- LLC "NPCF Techcom
- LTD. "Tekhnomash"
- LLC "IPO u-Piter"
- CJSC "Svetlana-Optoelectronics"

ACTIVITIES:

- Production of trucks for subway cars and components to them (including frame, suspension Central suspension unit-brake, brake cylinders, the axis of the wheelset. axle box gearbox housing),
- Design and production of interiors and exteriors for vehicles
- The production and development of spare parts for serial and new models of rolling stock
- Production and development of spare parts for escalators;
- Production of led energy saving products including the full cycle of production of super-bright light emitting diodes (LED)

Production specialization of the cluster

The range of the supply Cluster members has more than 2,500 kinds of spare parts for rolling stock, escalators and other equipment of subways, Railways and transport engineering enterprises. Total average annual revenues for the last three years amounted to 4.5 billion rubles, while the average number of employees — more than 1,700 people, including engineering staff.

The management company of the cluster:

Of the Innovative-industrial cluster transport engineering "Subways and railway equipment".

Contacts:

http://www.metrodetal.ru/

(812) 318-19-53, Prokopov Yuri, First Vice President Executive

3.2.1.7. Machine tool industry cluster of St. Petersburg

Machine tool industry cluster of St. Petersburg was created in the spring of 2012 on the basis of the Kirov factory, with the support of the Committee for economic development, industrial policy and trade of administration of St. Petersburg, Union of Industrialists and entrepreneurs of St. Petersburg, the Russian Association of Machine-tool Producers of the industry "Stankoinstrument" in nonprofit partnership organizations academic sector, specialized institutes, enterprises of the machine-tool industry, parts suppliers. The cluster brings together leading manufacturers of machine tools Northwest.

The relevance of the issue of development and timely support machine tool industry is due to the growing demand for metalworking machinery in Russia, as well as the impact of public policies to upgrade domestic technological base of industrial enterprises and the policy of the Government of the Russian Federation, ensuring technological independence of enterprises in the modernization of fixed assets.

One of the expected results of the association of enterprises in the cluster is the import substitution of components and parts of CNC systems, measuring systems, hydraulic software.

THE PURPOSE OF THE ESTABLISHMENT OF THE CLUSTER:

Combining efforts in the development of machine tool industry,

combining advanced engineering and modern systems design, creation of modern scientific and technological infrastructure for enterprises, training of production and technical package for profitable investments, the training of skilled specialists for industry and industrial enterprises of the North-West region.

TASKS AIMED AT ACHIEVING THE STRATEGIC DEVELOPMENT GOALS OF THE CLUSTER:

- The development of production and production infrastructure of the cluster;
- R & d and production of serial products;
- Training and coaching of the cluster enterprises;
- Product promotion of cluster in domestic and foreign markets;
- Organizational development of the cluster.

THE MEMBERS OF THE CLUSTER:

Design and scientific-research institutes and industrial enterprises:

- JSC "SKB TUS" LLC "Kirov-Stankomash"
- · LLC "Stankozavod TBS"
- 000 "Saint-Petersburg plant of precision machine tool"
- LLC "Laser Center" JSC "Kirov plant"
- LLC "Kirov-Instrument"
- OJSC "SKB"
- ZAO "AVA Hydrosystems"
- LLC "Balt-System"
- CJSC "SP"Bee Pitron", etc.

Higher educational institutions of St. Petersburg:

St. Petersburg Polytechnic University.

Peter The Great The management company of the cluster:

NP "machine tool industry Cluster of St. Petersburg"

Contacts:

http://cluster-sp.ru/

(812) 320-49-25, Adashkevich Yulia Vsevolodovna, CEO

3.2.1.8. The cluster "Clean technologies for the urban environment"

October 2, 2014 on the VII-th St. Petersburg international innovation Forum there was signed the Agreement on the establishment of the St. Petersburg Cluster of Clean technologies for the urban environment / Saint-Petersburg Cleantech Cluster for urban environment.

The cluster is a member of the Global Association of Clusters of Clean technology / Global Cleantech Cluster Association (GCCA) unites more than 50 national Cleantech clusters, representing over 10,000 Cleantech companies around the world:

Deyatelnosti St. Petersburg cleantech Cluster for urban environment is responsible the main objective of development of St. Petersburg steady improvement in the quality of life of the population with a focus on providing European quality of life through the development of St. Petersburg as integrated into the Russian and global economy multifunctional city, strengthening



its role of the main Russian contact centre of the Baltic sea region and Northwest Russia.

THE PURPOSE OF THE ESTABLISHMENT OF THE CLUSTER:

Organization and implementation of effective and mutually beneficial joint programs and cluster projects, based on a combination of informational, financial, technological, and other resources of the participants, as well as by external financing, in the following areas:

- energy saving the energy efficiency
- smart city / smart grid
- green building/eco-house
- waste management
- urban transport
- It for clean technologies
- clean production processes in the urban environment
- biofuels
- solar and wind energy

THE TASK OF CREATING THE CLUSTER:

- organization of effective service of households:
- preparation of methodological recommendations on issues of effective management of the homes and their contents;
- organization of the system of resolving disputes and conflicts in the field of maintenance, repair and development of households and the provision of public services;
- organization of resource saving in the households;
- promoting environmentally friendly construction techniques;
- assistance in the formation of and participation in the implementation of the city target programs aimed at

- improving the efficiency of content ownership, to create ecologically clean environment;
- organization of training of specialists in the sphere of management of houses and their contents;
- organization of cooperation with state authorities and local self-government, public organizations and the organizations-monopolists — suppliers of energy and other resources;

THE MEMBERS OF THE CLUSTER:

- · St. Petersburg GBU "Center of energy saving"
- Non-commercial partnership "City homeowners Association"
- The SRO of housing complex "Mezhregionsbyt"
- · LLC "First St. Petersburg Energy service company"
- LLC "INOCOR"
- "Center for European Building Technologies"
- LLC "young Akta Design"
- 000 "Danfoss"
- JSC "THERMOTRONIC"
- ANO "Association of centers for engineering and automation"
- COMPANY "BIOECOLOGY"
- 000. MEGADOOR HAS
- St. Petersburg national research University of information technologies, mechanics and optics, Department of industrial ecology
- · COMPANY "SIVEL

The management company of the cluster:

NP "City homeowners' Association of St Petersburg"

Contacts:

http://spbgorod.nethouse.ru/

+7 (911) 935-73-25, Pitirimov Nikolay, Executive Director

3.2.2. Promotion of technological development of enterprises

Support from the budget in the form of grants will receive companies to promote the technological development of enterprises and improve the competitiveness of products in St. Petersburg (the information is presented in the table).

 Table 14. Description of measures of state support of the St.-Petersburg enterprises:

	Nº п/п	The name of the subsidy	Funding for 2015, mln. rubles	Percent of reimburs- able costs	Maximum amount	Name of authority providing support
	1	Cost recovery entities associ- ated with payment of leasing payments for the acquired technological equipment	200	50% — import 80% — domestic	8 mln. rubles	The Committee for industrial policy and innovation of St. Petersburg
	2	Reimbursement of expenses of organizations associated with the certification of management systems according to national and international standards	1,5	60%	400 000 rubles	The Committee for industrial policy and innovation of St. Petersburg
	3	Cost recovery entities asso- ciated with the preparation, retraining and advanced training	15	80%	2 mln. rubles	The Committee for industrial policy and innovation of St. Petersburg
	4	Cost recovery entities associated with acquisition of energy efficient equip- ment in the framework of the implementation of activities or programs on energy saving and increasing energy efficiency	10	50% 50%	3 mln. rubles 1 mln. rubles	The Committee for industrial policy and innovation of St. Petersburg
	5	Reimbursement of expenses of organizations associated with the participation in inter- national exhibitions and fairs	5		500 000 rubles	The Committee for industrial policy and innovation of St. Petersburg

To ensure financing of innovative projects, organized through the interaction of business events, meetings with the participation of NP "the St. Petersburg organization of business angels", OJSC RUSNANO and the SKOLKOVO Foundation. Enterprises of St. Petersburg supported by the provision of qualified personnel of production.





In 2014, subsidies for training, retraining and advanced training of personnel for industry of St. Petersburg amounted to 15 million rubles. In 2012 -2014 year more than 3 thousand people were trained, including special educational programs, developed jointly with the enterprises-customers with financial support in St. Petersburg.

Pursuant to the instructions of the Government of the Russian Federation and the Ministry of economic development of the Russian Federation, this year in St. Petersburg adopted a Program of priority measures for the sustainable development of economy and social stability in St. Petersburg in 2015 and for 2016-2017. In the framework of implementation of this document, the Government of St. Petersburg provides a range of measures to support enterprises. One such measure is the establishment of a Center of import substitution and localization of Saint Petersburg, the official opening took place on 10 September 2015. It is located in pavilion 4 of the Lenexpo exhibition complex. The aim of the Centre is the creation of a mechanism of import substitution, aimed at fostering the growth of localization, opening of new and expansion of existing facilities. The main directions of its activity — to create a communication platform, including the organization of exhibitions customers and suppliers, and their efficient interaction on technical and marketing issues of planned procurement; information and analytical support of import substitution.

The business center's program of work is presented in the form of theme weeks in which seminars, conferences and workshops.

Among the essential elements of the project includes the unit of the Russian regional cooperation. The Center presents the area of Business consulting, and media-center of international level. More information about the Center is posted on the website: http://inno.gov.spb.ru/





3.2.3. The development of industrial and innovation infrastructure of St. Petersburg

Special economic zone, Technopark of St. Petersburg, industrial parks are operated and provides comprehensive infrastructure development of industrial zones in order to stimulate investment activity in the industrial sector and creation of modern infrastructure for investors in St. Petersburg.

3.2.3.1. Industrial zones and industrial parks of St. Petersburg

One of the key tasks for the development of production on the territory of St. Petersburg is the training and development of new areas for construction of industrial facilities.

The total area of St. Petersburg, related to the areas of industry, is 13.1 thousand hectares, which is about 13 % of the total area of the city. The legal status of industrial areas in the city is fixed by the General plan of Saint-Petersburg.

The basis of town-planning policy of St. Petersburg with regard to the location of industrial plants is the formation on the basis of existing territories compact of the placement of the industrial objects, objects of engineering infrastructure and urban transport that is fully consistent with the concepts of urban development of modern cities and to improve the quality of the urban environment.

Currently there are more 50 industrial zones.

In accordance with the Rules of land use and development in St. Petersburg on the territory of industrial zones the various town planning regulations industrial areas TP 1 to TP 9 are established depending on the type of manufacturing, and other related activities planned placing of objects of capital construction. In addition, there are 2 urban development regulations for multi-functional areas including production, warehouse, and engineering infrastructure and social business development.

Division production zones for different types of zoning is a cluster policy of the city. Cluster policy contributes to the growth of competitiveness of the business through effective interaction between members of the cluster associated with their geographically close, wider access to innovation, technology, know-how, specialized services and highly qualified personnel, reduce transaction costs, as well as implementation of joint cooperation projects, which leads to increasing of the investment attractiveness of the region.

The Committee on industrial policy and innovation a multidisciplinary approach to territorial development, in which the city undertakes planning and engineering of the production sites.

Currently running major infrastructure projects, which coordinate work on complex engineering and transportation to the training sites.

In addition, the Committee for industrial policy and innovation of St. Petersburg is working on the organization of development projects planning and surveying project areas non-residential areas.

Currently the city is provided the preparation of urban planning documentation on-site more than 3 856,06 ha in 12 industrial zones, which attracted over 60 large industrial investment projects.



"Shushary-2" (2007), "Neudorf" (2007), "Novo-Orlovsky" (2007), "Krasnoselskaya" (2007), "North-West" (2010), "Exhevka" (2010), "Fishing" (2010), "Obukhovo" (2010), "Marino" (2010), "Pushkin" ("Eastern") (2011), Kolomyagi (2011), "Bronk" (2014) are belonged to the number of territories with approved town planning documentation.

In 2014, engineering training of western part of the territory of industrial zone "East" (Pushkin) was completed.

Transport infrastructure and related engineering networks and structures in the industrial zone "Parnas" (compartment 10A) are being constructed.

Project development planning of industrial zones with a total area of 950 hectares are planned in the next future.

In addition to industrial zones on the territory of St. Petersburg industrial parks are existed.

1) Industrial Park "Marino" is a specialized industrial zone with complete engineering-oriented training and placement of modern industrial enterprises. The industrial Park is located in the Petrodvorets district of St. Petersburg.

The Park covers an area of 130 hectares. Currently engineering training I stage (68 ha) of industrial Park are completed.

The occupancy of companies which are residents is 81%.

According to the Rules of land use and development in St. Petersburg, territory of the industrial Park "Marino" is referred to the area TP, which implies the following uses:

- mechanical
- automotive
- metallurgy
- · production of electronic equipment
- production of construction materials

- woodworking
- furniture industry
- · production ceramic products
- textile industry
- pulp and paper industry
- warehouses

Residents: Finnish TEKNOS, DSK Plastic Omnium Inergy, Admiral-Terminal-SV, DIESEL-ENERGO

2) Industrial Park Zvezda is a multidisciplinary industrial Park which provides rental services prepared by industrial, office and warehousing to third-party companies and organizations.

The industrial Park is located within the city on the territory of the Nevsky district of St. Petersburg. The Park covers an area of 22 hectares. Specialization of Park is industrial production and warehouse facilities Main residents of the industrial Park are LLC "FOREMAN products"; Novartis; PRO-BRITE; LLC"CALOR"; North Technopark; ATIK; SKAALA; Treves-Ergon.

3) Industrial Park "A Plus Park Pushkin" is a modern industrial Park located in the Pushkin district of St. Petersburg. The project is fully implemented. The total land area is 8.3 ha. Total area of complex is 40 000 sq. m. Specialization is location of industrial and warehouse properties.

Resident of production complex is a group of companies "Darnitsa".

4) Industrial Park "A Plus Park Kolpino" is located in the Kolpinsky district of St. Petersburg. The total land area is 13 hectares

and a total area of complex is 90 000 sq. m. Specialization is location of industrial and warehouse properties.

Resident is the industrial complex AGC

5) Industrial Park "A Plus Shushary" is located in the Pushkin district of St. Petersburg on the land plot with total area of 72 Hectares. The total area is 300,000 sqm, and the area of production and warehouse premises is 264 000 sq. m. Specialization – location of industrial and warehouse properties.

Residents: Trade and distribution center of the company "ETM" Warehouse "AKM logistics", Industrial-warehouse complex of Philips TVs, Assembly Plant trucks "Scania".

In section 5 of the handbook, you can see a list of the largest industrial zones and industrial parks in St. Petersburg, including the size of their areas of specialization and residents.









3.2.3.2. Development of innovation infrastructure in St. Petersburg

Industrial parks and Special economic zone of technical innovation type are good places to encourage the development of an innovative environment and modern industries in the region.

3.2.3.2.1. Technology parks in St. Petersburg

St. Petersburg is one of the first regions of Russia that began targeted activities to develop an innovative environment.

An important instrument for the implementation of this policy is JSC "Technopark of St. Petersburg".

With the support of the Committee for industrial policy and innovation, the company implements the modern model of the technopark, which involves the creation of a holistic innovation ecosystem. It includes tools to support innovation at all stages:

from start-up to large cluster projects, aimed at creating an ecosystem participants complete production chains and technology transfer. So, there is located one of the largest in the country the business incubator on the site of Technopark of St. Petersburg — "Ingria". There is also located the Center of cluster development which combines large, medium and small enterprises.

The business incubator "Ingria" was launched in 2008 as a "pilot project" and it became one of the most famous and successful business incubators. During this time the residents of the business incubator has attracted more than 1.5 billion rubles of investments. They has collected nearly 2 billion rubles of revenue. More than 200 young companies has received help of the business incubator.

The cluster development center of St. Petersburg is assisting the Association of companies in clusters and the implementation of large cluster projects, such as joint development of new technologies, organization of the major forums or the creation of educational centers.

A center of prototyping, a center of innovation, a number of Engineering centers are also planned to open on the basis of JSC "Technopark of St. Petersburg". Thus, the projects at any stage can find support in Technopark. Developed partner network, support from the city, many private educational and information activities, effective consultation, marketing support, innovative infrastructure — all these allow you to turn the development into a full-fledged product, to attract partners and investors, to launch, to enter international markets.

In addition to the state park there are operated the parks of leading universities such as St. Petersburg state electrotechnical University (LETI), St. Petersburg national research University of information technologies, mechanics and optics (ITMO) in St. Petersburg.

3.2.3.2.2. Special economic zone of St. Petersburg

Aspecial economic zone of technical innovation type (SEZ) is actively developing in St. Petersburg in accordance with the decree of the Government of the Russian Federation dated 21.12.2005 № 780.

The SEZ is located on two sites: the site of Neudorf in the Petrodvorets district of St. Petersburg and the site of Novoorlovskaya in the Primorsky district. The total area is 129.3 Hectares.

In order to further develop the SEZ and in the interests of investors to implement projects 52.3 hectares of land are planned to join to the territory of the site Novoorlovskaya.

The priority areas of the SEZ are information technology and telecommunications, pharmaceuticals and medical technology, energy efficiency, and precision instruments.

Funding for the creation of objects of social, transport and engineering infrastructure of the SEZ is a part of the intergovernmental agreement at the expense of regional and Federal budgets. Planned public investment will be 22 020 million.

Today in the SEZ 37 resident are registered, 1249 jobs are created, the total amount of investments made by the SEZ residents in 2007-2014 years, exceeded 12,920 billion.

Currently the site of Neudorf SEZ are provided with the necessary engineering and transport infrastructure. Customs office and business center were built. In 2015 on the site of Novoorlovskaya it is planned to introduce the technology transfer Center, which will be one of the key elements of innovation infrastructure of the city.

The SEZ set the following privileges for SEZ residents:

- tax benefits and payments (insurance premium 14% instead of 34%, until 2017), by the income tax (13,5% instead of 20%), exemption from land tax, transport tax (for 5 years from the date of registration of the vehicle, except for water and air vehicles), property tax (for 10 years from the date of production assets for accounting);
- the creation of infrastructure to areas residents;
- the possibility of cooperation with research centers (use of human resources, scientific andresearch base of institutions);
- simplified scheme of the land, the possibility of redemption of the land plot after object input in operation;
- the availability of infrastructure for public use;
- discounted rental fees in administrative business center (674-753 rubles/sgm with VAT for 2015);
- preferential connection to the power sources (exemption from payment for technological connection to electric networks);
- customs exemptions customs mode of a free customs zone (customs regime under which foreign goods are placed and
 used within the territory of the special economic zone without payment of customs duties and value added tax, and without
 application to the goods of interdictions and restrictions of economic character established in accordance with RF legislation
 on state regulation of foreign trade activity, and the Russian goods are placed and used on the terms and conditions applicable to the export in accordance with customs export regulations of the payment of excise duty and without payment of export
 customs duties).

SEZ residents can also benefit from indirect support measures, including investment advice, the possibility of building its own facilities, maintenance of technical innovation activities on the leased premises administrative and business complex at the site of Neudorf SEZ and others.





Table 15. The existing benefits and preferences for SEZ residents

The validity of exemptions/preferences	Type of incentives/preferences	Rate of incentives/preferences
	The income tax	
The entire period of the SEZ to 01.01.2018	in the regional budget	13,5%
	in the Federal budget	0%
10 years from the date of production assets for accounting	Property tax	0%
5 years since the outbreak of ownership of each parcel	Land tax (% of cadastral value)	0%
5 years from the date of registration of the vehicle	Vehicle tax (€/HP)	0%
	Insurance premiums	14%
	Pension Fund of the Russian Federation	8%
2012-2017	The social insurance Fund of the Russian Federation	2%
	The Federal Fund of CHI	4%
	Territorial funds	0%

The validity of exemptions/preferences	Type of incentives/preferences	Rate of incentives/preferences
	Insurance premiums	21%
	Pension Fund of the Russian Federation	13%
2018	The social insurance Fund of the Russian Federation	2,9%
	The Federal Fund of CHI	5,1%
	Territorial funds	0%
	Insurance premiums	28%
	Pension Fund of the Russian Federation	20%
2019	The social insurance Fund of the Russian Federation	2,9%
	The Federal Fund of CHI	5,1%
	Territorial funds	0%
	Preferential price of purchase of land in the SEZ of technical innovation type in St. Petersburg	
Until 2025	Playground Neudorf	4,181 m. rub / 1 ha
	Playground Novoorlovskaya	7,476 m. rub / 1 ha

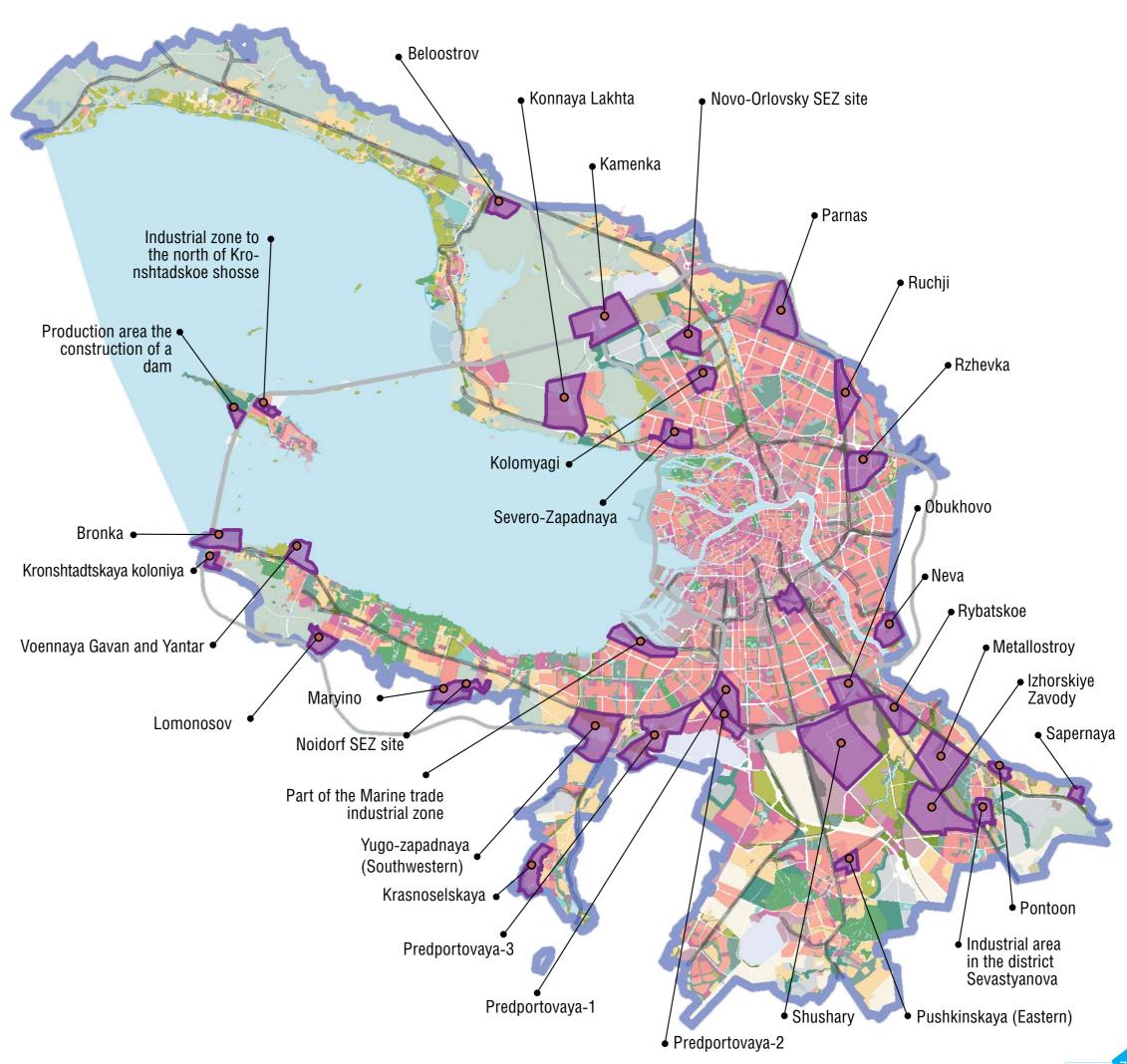
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Industrial zone of St. Petersburg

The map of St. Petersburg within the administrative boundaries of St. Petersburg, showing the boundaries of districts of St. Petersburg, contours and names of industrial zones, the main elements of the transport infrastructure of St. Petersburg.

Major industrial areas of St. Petersburg:

The name of the production area	Area, ha
Novo-Orlovsky SEZ site	110,4
Noidorf SEZ site	18,9
Konnaya Lakhta	835
 Kolomyagi 	231,2
Severo-Zapadnaya	261
• Lomonosov	199
 Voennaya Gavan and Yantar 	238
Maryino	264
 Kronshtadtskaya koloniya 	63,7
• Bronka	243
Production area the construction of a dam	79,84
 Obukhovo 	425
 Industrial area in the district Salova str. 	168
 Rybatskoe 	353
• Neva	287
 Predportovaya-1 	360
 Predportovay-2 	288,2
 Predportovay-3 	970
 Beloostrov 	182
Rzhevka	507
• Ruchji	435
 Izhorskiye Zavody 	1 303,9
 Metallostroy 	789,9
• Pontoon	83,2
 Industrial area in the district Sevastyanova 	175
• Sapernaya	75,2
• Parnas	626,8
• Kamenka	760
 Krasnoselskaya 	346
 Yugo-zapadnaya (Southwestern) 	776,8
• Shushary	2 376
• Pushkinskaya (Eastern)	190



3.2.4. The greatest event in St. Petersburg

very year a variety of business events, exhibitions and expositions in various fields, aimed at assisting in the promotion of products of urban enterprises to external and internal markets are held in St. Petersburg, Industrial enterprises receive subsidies from the budget of St. Petersburg for reimbursement of expenses associated with participation in international exhibitions and fairs. Major activities include the following: St. Petersburg international economic forum, St. Petersburg international innovation forum and The international forum "Russian industrialist".



St. Petersburg international economic forum

In 2015 in the framework of St. Petersburg international economic forum over 150 events was held.

The Forum was attended by high-level delegations from China, Bulgaria, Serbia, Bahrain, Irag, Saudi Arabia, Myanmar, Nicaragua.

The total number of participants of SPIEF 2015 amounted to about 10,000 people, including media representatives and accompanying

205 agreements were signed at the Forum worth 293,4 billion. The worth of agreements of the government of St. Petersburg amounted to 40 billion rubles.

St. Peterburg had signed the following agreements: with the company Toyota, which plans next year in 2 times to increase production cars — up to 100 thousand a year; with "T2 mobile" — the development of the telecommunications services market; with Vodokanal of St. Petersburg and the Association of water supply and sanitation the establishment of a Water cluster; on cooperation with ZAO "Transmashholding", OJSC "Gazprom Neft" and ANO "Agency of investment in the social sector"; LLC "Expoforum — international" Centre of import substitution; the agreement with Spicer Oppenheim Limited on the project of construction of the pedestrian bridge to the world football Championship of 2018; with JSC "Film Studio "Lenfilm" — see production of the tourist complex "Thumbnail-Park"; with the State Corporation "rostec" to promote the development, production and export of high technology industrial products; with the Center of nuclear medicine of the international Institute of biological systems named. S. M. Berezina about the creation of a centre for proton radiation therapy. Also signed a road map of the project "expansion of the use of high-tech products of the organizations of St. Petersburg, including import-substituting, in the interests of OAO "Gazprom". Parteneri forum in 2015 was made by the company "Rosneft", "Gazprom", "Rossett", Sberbank, "the Bank for development and foreign economic Affairs (Vnesheconombank)". Telecommunications partner "MegaFon".

Chronological table of the St. Petersburg international economic forum:

Room forum	the date of event	the data about participants	The amount of signed agree- ments
XIV	17-19 June 2010	About 4 200 participants	338 billion rubles.
XV	June 16-18, 2011	No data	200 billion rubles.
XVI	21-23 June 2012	Over 5 300 members	360 billion rubles.
XVII	June 20-22, 2013	More than 7 100 participants	9.6 trillion. RUB
XVIII	May 22-24, 2014	More than 7,500 participants	401,4 billion rubles.
XIX	18-21 June 2015	Over 10 000 participants	293,4 billion rubles.







Петербургский международный Mexicol St. Petersburg international innovation forum

In 2015, the Forum will be held from 7 to 9 October in the Congress and exhibition center Expoforum.

The event is organized by the Government of St. Petersburg.

The forum has been held since 2008 and during his work proved to be a universal platform for business communication of all participants of innovative activity.

His work is traditionally attended by representatives of Federal and regional public authorities, CEOs of big companies, development institutions, leading non-governmental organizations, as well as young scientists, scientists, business consultants and private investors.

The forum is held in conjunction with the International forum "Russian industrialist", which allows an annual gathering of more than 10,000 Russian and foreign specialists.

In the days of the Forum is traditionally held over 70 business events of different format, where topical issues in education, development of cities and regions, cluster cooperation, international cooperation, innovation infrastructure and innovative youth entrepreneurship. There will be also held the exhibition with the participation of leading innovative companies.



International forum "Russian industrialist"

The forum "Russian industrialist" has been held annually since 1997. It is the largest platform in the North-West region of Russia for the demonstration of innovative industrial equipment, products and technology companies for the purpose of promoting regional and international markets and discussions on topical issues of modernization of machine-building enterprises.

XVIII international forum "Russian industrialist" were held from 7 to 9 October 2015 in Expoforum.

The latest developments in the industry were showed about 350 companies from 12 regions of Russia and 6 countries.

For the first time the exhibition exhibits from the Asia-Pacific region were presented:







In the framework of the business program more than 40 events was held in the conference halls and outdoor areas — "Areas of business activity".

Experts discussed the issues of investment and innovation policy, ways of import substitution and a number of other issues.

A ccording to the results of the audit, this industrial project has a high opportunities that actively contributes to development of Abusiness matchmaking, also allows forum participants to find new partners and make deals with large industrial enterprises.

The forum "Russian industrialist" is the first in the Russian regional exhibition rating, marked with UFI and the global Association I of the exhibition industry and it is supported by the Ministry of industry and trade of the Russian Federation, St. Petersburg Government, and professional associations and unions.





4. Operation when investing in the industry St. Petersburg

4.1. The order of selection of the land plot for industrial implementation of the investment project

19 thousand hectares belong to lands of the industry in St. Petersburg, or 13.6% of the total area of the city. The legal status of industrial areas in the city is fixed by the General plan of St. Petersburg and the Rules of land use and development in St. Petersburg. Currently there are over 50 major production areas are scattered in almost all parts of the city with a total area of 15 633 ha.

For the purpose of matching the land to accommodate the projected production it is necessary to define the basic parameters of the planned production (planned production; the expected volume of production), as well as the basic requirements for the proposed facility:

- the land area:
- characteristics of industrial premises (total area, number of storeys, height, width, length, column spacing of buildings, etc.);
- infrastructure requirements (gas, electricity, water, Sewerage, transport communications, etc.).

After determining the required parameters, a potential investor defines the preferred area to accommodate the planned production in accordance with the Law of St. Petersburg dated 22.12.2005 N 728-99 "On the General plan of St. Petersburg". For accommodation of industrial enterprises the General plan of St. Petersburg provides zone "PD". It's zone of industrial, transport and logistics, warehousing, and engineering and infrastructure with the inclusion of objects of social and business development related to maintenance of the area. After selecting a suitable site for placement of the investee, it is necessary to determine compliance functionality in land you are interested in appropriate to the type of use, according to the Law of St. Petersburg dated 16.02.2009 N 29-10 "On the Rules of land use and development in St. Petersburg".

The rules of land use and development in St. Petersburg include 9 urban development regulations of industrial zones depending on the type of manufacturing, and other related activities planned placing of objects of capital construction, as well as 2 of the town planning regulations multi-functional areas including production, warehouse, and engineering infrastructure and social business development.

Code of the zone	Purpose of Allocation of the Zone	Name of the industrial Zone
TP1	formation and development of a zone of the food industry, including objects of production of cars and the equipment, vehicles, the electronic and optical equipment, the enterprises of information and telecommunication sector	"Rzhevka", the industrial zone to the north of the Kronshtadtskoye Highway, "Obukhovo", "Parnassus", "Krasnoselskaya"
TP2	Formation and development of a zone of textile and sewing production, the manufacture of leather, leather goods and footwear manufacture, including objects of production of cars and the equipment, vehicles, the enterprises of metallurgical production, finished metal products, the electronic and optical equipment, the enterprises of information and telecommunication sector	to the north of Kronshtadtskoye Highway,"Neva"
TP3	Formation and development of a zone of chemical production, production of rubber and plastic products, including objects of production of finished metal products, the enterprises of metallurgical production, processing of wood and production of products from a tree, productions of other nonmetallic mineral products	"Pushkin" ("East")
TP4	Formation and development of a zone of metallurgical production and production of finished metal products, including objects of production of cars and the equipment, vehicles, the electronic and optical equipment, the enterprises of information and telecommunication sector, processing of wood and production of wood products, manufacture of other non-metallic mineral products	"Izhora plants", "Pontonnaya", "Sapernaya"
TP5	Formation and development of a zone of production of cars and the equipment, including objects of metallurgical production and production of finished metal products, textile production, the enterprises of pulp-and-paper production, the electronic and optical equipment, the enterprises of information and telecommunication sector	"Kamenka", "Southwest", "Shushary-2", "Horse Lahta", "Lomonosov", "Maryino", the industrial zone of construction of a dam, the indus- trial zone to the north of Kronshtadrskoye Highway, "Obukhovo", "Rybatskoye", "Predportovaya-1", "Predportovya-3", "Beloostrov", "Metallostroy"
TP6	Formation and development of a zone of pulp-and-paper production, publishing and printing activity, including objects of production of cars and the equipment, production of vehicles and the equipment, electronic and optical equipment, enterprises of information and telecommunication sector	"Horse Lahta", the territory of an industrial zone near Sevastyanov St.
TP7	Formation and development of a zone of production of construction materials from wood, from nonmetallic mineral products, other productions, including production of furniture, objects of production of cars and the equipment, production of vehicles and the equipment, metallurgical production and production of the finished metal products	"Rzhevka"
TP8	Formation and development of a zone of the enterprises of information and telecommunication sector, production of the electronic and optical equipment, including production facilities machinery and equipment, manufacture of vehicles and equipment, and objects of engineering infrastructure in the absence of legislation	"Horse Lahta", "Kolomyagi", "Predportovaya-3"
TP9	Formation and development of terminal and warehouse infrastructure according to technological conditions of its placement in the territory of the city, with inclusion of objects of production of cars and the equipment, production of vehicles and the equipment, objects of production of electric equipment, electronic and optical equipment, the enterprises of information and telecommunication sector	The territory of the industrial zone of construction of a dam, the territory of the industrial zone to the north of Kronshtadtskoye Highway, "Predportovaya-2", "Predportovaya-3", "Beloostrov", "Ruchyi", "Parnassus", part of the territory of the Sea commerce and industry zone, "Shushary-2", "Shushary-2"
TPD1	Formation of complexes of the manufacturing, municipal enterprises, warehouse bases isn't higher than IV classes of danger, with the low noise levels and pollution allowing placement of a limited set of public and business objects	zone, Snusnary-z
TPD2	Formation of complexes of the manufacturing, municipal enterprises, warehouse bases II-III of classes of danger which activity is connected with high noise levels, pollution, heavy traffic of heavy-load and railway transport. The combination of objects of different types of the allowed use in a uniform zone is possible at observance of standard sanitary requirements	The part of the territory of the Sea commerce and industry zone, "Ruchyi", "Predportovaya-3", the territory of the industrial zone near Salov St., "The Kronstadt colony", "Northwest"

You must also determine to what class of danger, and what is the size of the sanitary protection of zone (SPZ) for the planned enterprise according to SanPiN 2.2.1/2.1.1.1200-03 "Sanitary protection zones and sanitary classification of enterprises, structures and other objects".

The estimated size of the SPZ is defined by SanPiN 2.2.1/2.1.1.1200-03 during the design and commissioning of the object depending on the hazard class of the company (a total of five risk classes I to V).

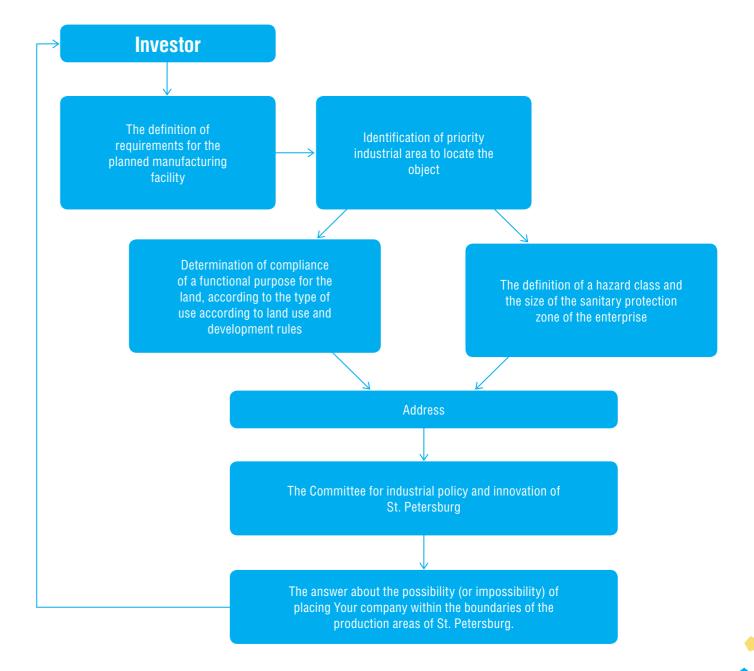
SanPiN 2.2.1/2.1.1.1200-03 classifies industrial facilities and production:

- industrial facilities and manufacturing first class I 1000 m;
- industrial facilities and production of the second class II 500 m;
- industrial facilities and production of the third class III 300 m;
- industrial facilities and production fourth grade IV 100 m;
- industrial facilities and production of the fifth class V 50 m.

SanPiN 2.2.1/2.1.1.1200-03 classifies industrial facilities and production in thermal power plants, warehouse buildings and structures and the approximate size of sanitary protection zones for them.

After you must send an appeal to the Committee for industrial policy and innovation of St. Petersburg showing the required characteristics (land area, purpose of use, required engineering loads, parameters located production). Following consideration of your appeal, within 30 days, the Committee will send you a reply about the possibility (or impossibility) of placing of your company within the boundaries of the production areas of St. Petersburg.

Scheme 7. The order of selection of the land plot for industrial implementation of the investment project:



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4.2. The order of decision making on the granting of real property for the construction, reconstruction, adaptation for modern use

The order of decision making on the granting of real property for the construction, reconstruction, adaptation for modern use in St. Petersburg is regulated by the Land code of the Russian Federation and the Law of St. Petersburg dated 17.06.2004 № 282-43 "On the procedure for granting real estate objects owned by St. Petersburg for construction and reconstruction".

In accordance with the Law, the objects of investment activity can be:

- land plots granted for new construction;
- · construction in progress;
- be reconstructed buildings and facilities.

In accordance with the provisions of the Law the provision of buildings, structures, facilities, construction in progress for reconstruction, adaptation for modern use are carried out by tender. Tender is open to participants and it is held in the form of the auction, if the auction is declared invalid because of the existence of an application only persons who proposed investment conditions that meet the conditions of the sale, the property will be provided to this person unless otherwise provided by the legislation of the Russian Federation.

The provision of buildings, structures, facilities, construction in progress for reconstruction, adaptation for modern use of the trust provision is carried out in the following cases:

- a. if the reconstruction (the adaptation for modern use) is carried out in order to build religious buildings (buildings for religious rituals);
- b. for the purposes of reconstruction of production objects, objects of engineering and transport infrastructures, if the result of investing will be the production facility, engineering and transport infrastructures;
- c. in accordance with agreements entered St. Petersburg with the Russian Federation, constituent entities of the Russian Federation, foreign States, and also in accordance with the agreements between the Russian Federation and foreign States:
- d. in accordance with the target programs in St. Petersburg, Federal target programs;
- e. the only party of the cancelled auction.

Provision of land is carried out at an auction in accordance with the norms of the Land code of the Russian Federation.

The target allocation of land plots is carried out in accordance with the Land code of the Russian Federation for placing of objects of socio-cultural and household purposes, the implementation of major investment projects, provided that these facilities, investment projects the below criteria.

In accordance with the Law of St. Petersburg dated 17.06.2004 № 282-43 criterion for classifying the object of socio-cultural significance to objects is the assignment of the object to the objects that are placed on the basis of the following types of permitted

use of the land:

- · social services;
- healthcare;
- · education and awareness;

- · cultural development;
- · provision of scientific activity;
- sport;
- · provide internal legal order.





The criterion for the classification of the objects of municipal and domestic use is to allocate to the objects that are placed on the basis of the following types of permitted use of the land:

- public utilities;
- · domestic service;
- · general use of areas

The criteria for classifying investment project to large-scale investment projects are following:

the recognition of the project strategic investment project of St. Petersburg and its inclusion in the list of strategic investment projects of St. Petersburg in accordance with the requirements of the legislation of St. Petersburg;

implementation of the investment project through participation of St. Petersburg in public-private partnership based on an agreement with the St. Petersburg agreement.

In this case, the authorized executive body of state power of St. Petersburg takes the decision to deny preliminary approval of the land on the following grounds:

- on the grounds stipulated by the land legislation of the Russian Federation and the legislation of St. Petersburg;
- the land is included in the General plan of preparation of documents for bidding for the construction, reconstruction, adaptation for modern use, approved in the order established by the Government of St. Petersburg;
- mismatch of the investment proposal with town-planning regulations of the territorial areas specified in the Rules of land use
 and development in St. Petersburg, the special conditions of use of territories, the requirements of protection of objects of
 cultural heritage, and other requirements established by the legislation of the Russian Federation;
- presence in the boundaries of the land of objects of capital construction, the state-owned St. Petersburg.

The procedure for granting real estate objects and interaction of executive bodies of state power of St. Petersburg is regulated by the decree of the Government of St. Petersburg dated 21.07.2015 No. 656 "On approval of the Regulations on the procedure for interaction of Executive public authorities of St. Petersburg in the preparation and adoption of decisions on granting real estate objects owned by St. Petersburg for construction and reconstruction work on the adaptation for modern use".

In accordance with the decree of the Government of St. Petersburg dated 21.07.2015 No. 656 to initiate the procedure for the preparation of the documentation necessary for conducting the auction for the right to conclude the lease contract of a land plot under investment terms possible on the initiative of public authorities of St. Petersburg.

The Scheme 8 presents the procedure for preparation of the documentation necessary for conducting the auction the right to conclude the lease contract of the land plot on investment conditions at the initiative of a body of state power of St. Petersburg.

Except for Executive public authorities of St. Petersburg, a potential investor may be to initiate the procedure for the preparation of a land plot. The procedure shown in the scheme 9.

Thus, in the case of conformity of the investment project criteria listed in the Law of St. Petersburg dated 17.06.2004 № 282-43, land may be granted without bidding. The procedure of such provision is represented in the Schemes 10 and 11.

Abbreviations used in the schemes:

Cadastral chamber is a branch of Federal state budgetary institution "Federal cadastral chamber of the Federal service for state registration, cadaster and cartography" at the location of the property

Market valuation — the evaluation report — the evaluation report the market value of the land; valuation report market value rent for the land; a valuation report of market value annual rent for the land; the evaluation report the market value of the right to conclude an investment agreement.

The land code — the Land code of the Russian Federation

The law of St. Petersburg — the Law of St. Petersburg from 17.06.2004 N 282-43 "On the procedure for granting real estate objects owned by St. Petersburg for construction and reconstruction".

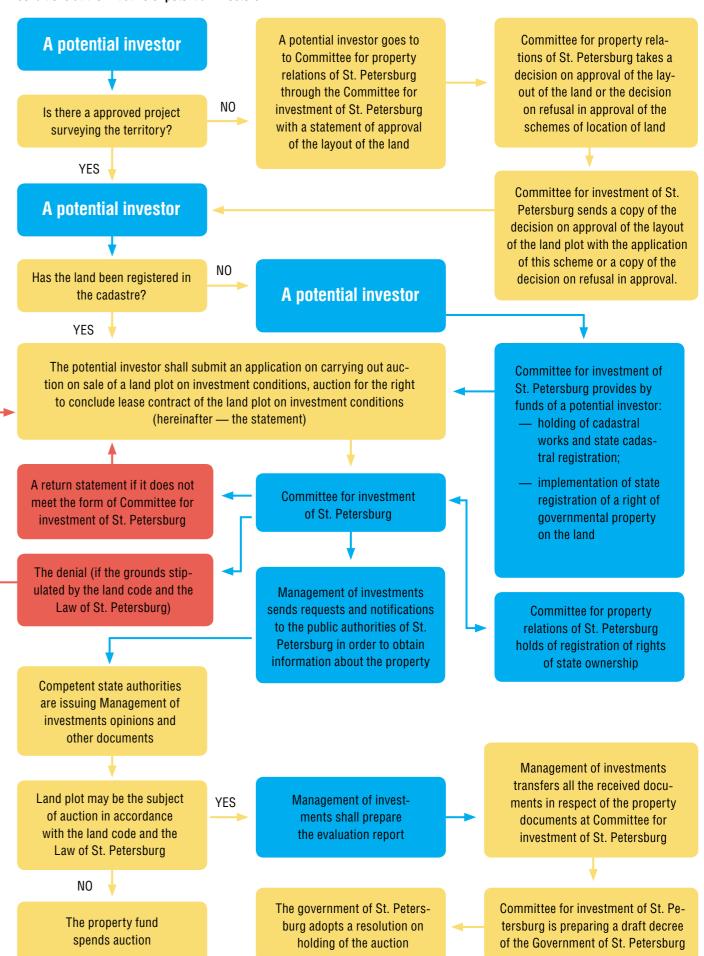
After the auction, the investor signs a contract defining the key the terms of the granting of the land plot and conduct work for construction or reconstruction.

This contract is subject to state registration.

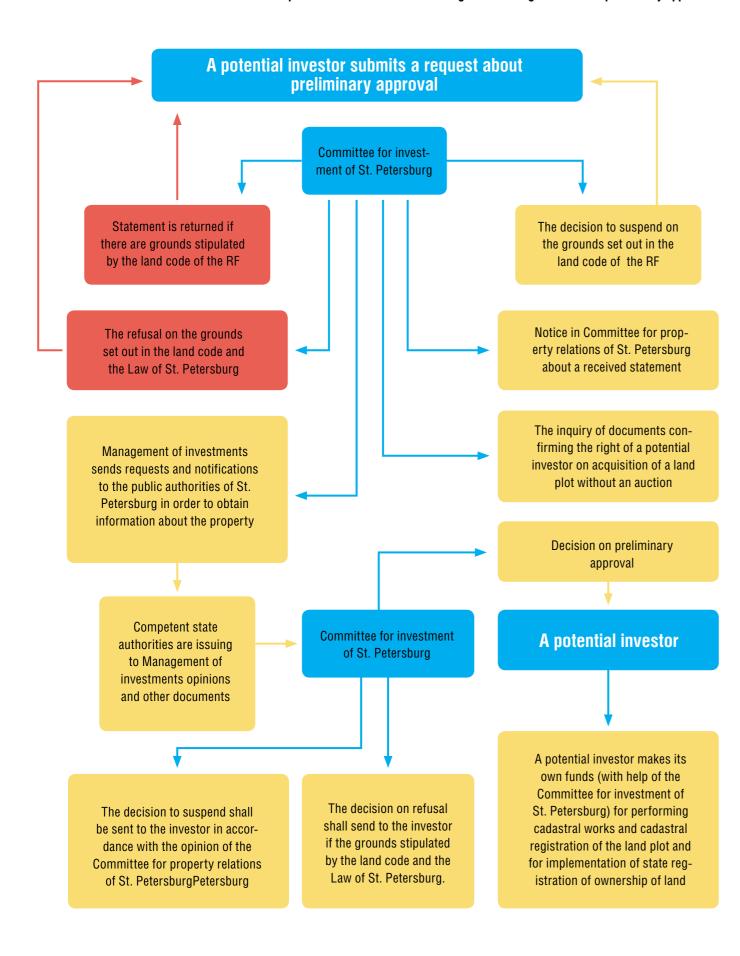
Scheme 8. The order of interaction of Executive public authorities of St. Petersburg when making decisions on carrying out of auction on sale of a land plot on investment conditions, auction for the right to conclude lease contract of the land plot on investment conditions at the initiative of the Executive public authorities of St. Petersburg

The Executive public authorities of St. Petersburg send a request to Management of investments to hold an auction sale of a land plot on investment conditions (auction for the right to conclude lease contract of the land plot on investment conditions) Management of investment sends requests and notifications to the public authorities in order to obtain information about the property Competent state authorities are issuing to Management of investment opinions and other documents Land plot may be the subject of the auction in accordance with the Land code of the Russian Federation and(or) the Law of St. Petersburg YES NO 🕇 The Committee for property relations of St. Peters-Committee for investment of St. Petersburg informs burg shall prepare the schemes of location of land initiator about the refusal to hold the auction of the and decides on its approval. Executive public authorities of St. Petersburg Management of investments is responsible for: — cadastral registration of the land plot, a report on the market value of the land — sends to Committee for property relations of St. Petersburg notice of the necessity of state registration of the right of governmental property on the land (in the absence of state registration of the right of state ownership of land) Management of investment passes all the received documents in respect of the property documents The property Fund spends auction at Committee for investment of St. Petersburg Committee for investment of St. Petersburg is The government of St. Petersburg adopts a preparing a draft decree of the Government of resolution on holding of the auction St. Petersburg

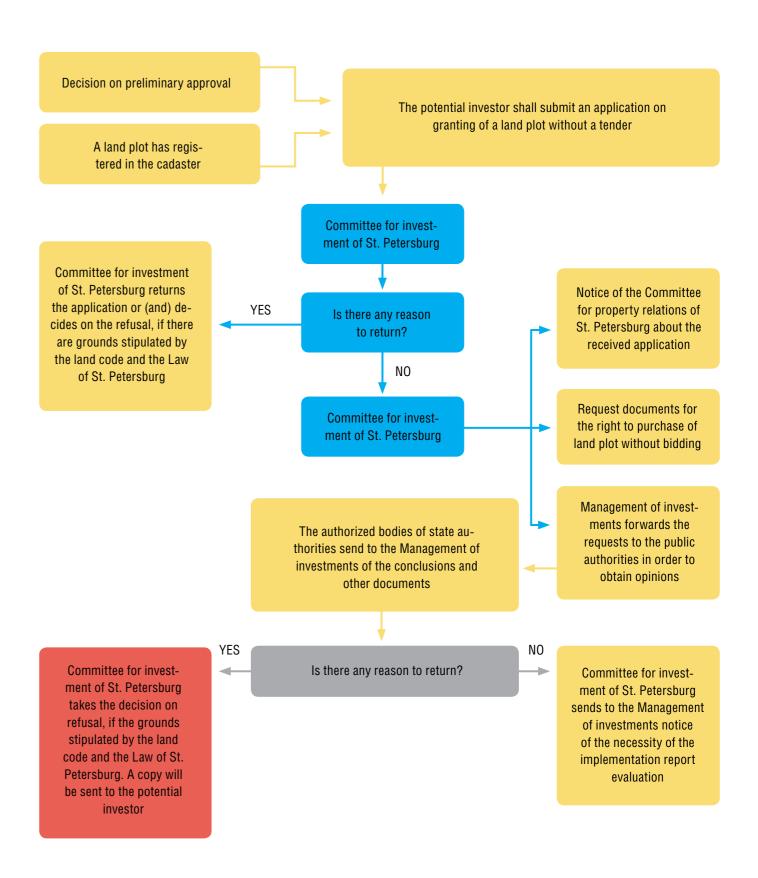
Scheme 9. The order of interaction of Executive public authorities of St. Petersburg when making decisions on carrying out of auction on sale of a land plot on investment conditions, auction for the right to conclude lease contract of the land plot on investment conditions at the initiative of potential investors



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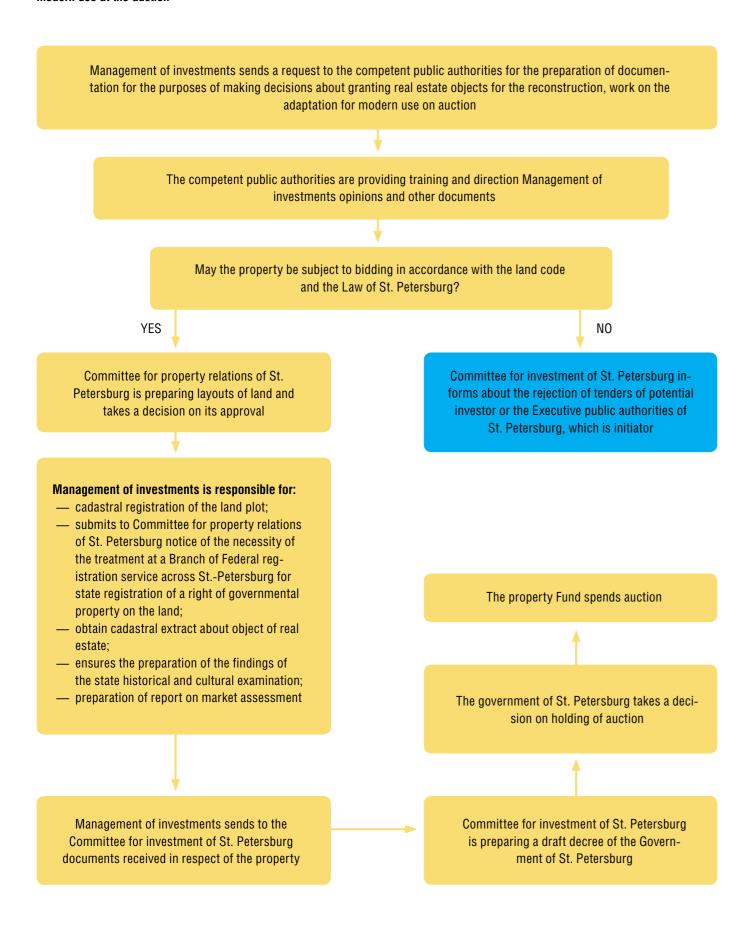


Decision on preliminary approval shall be made within not more than 30 days from the date of receipt of the application by the person concerned

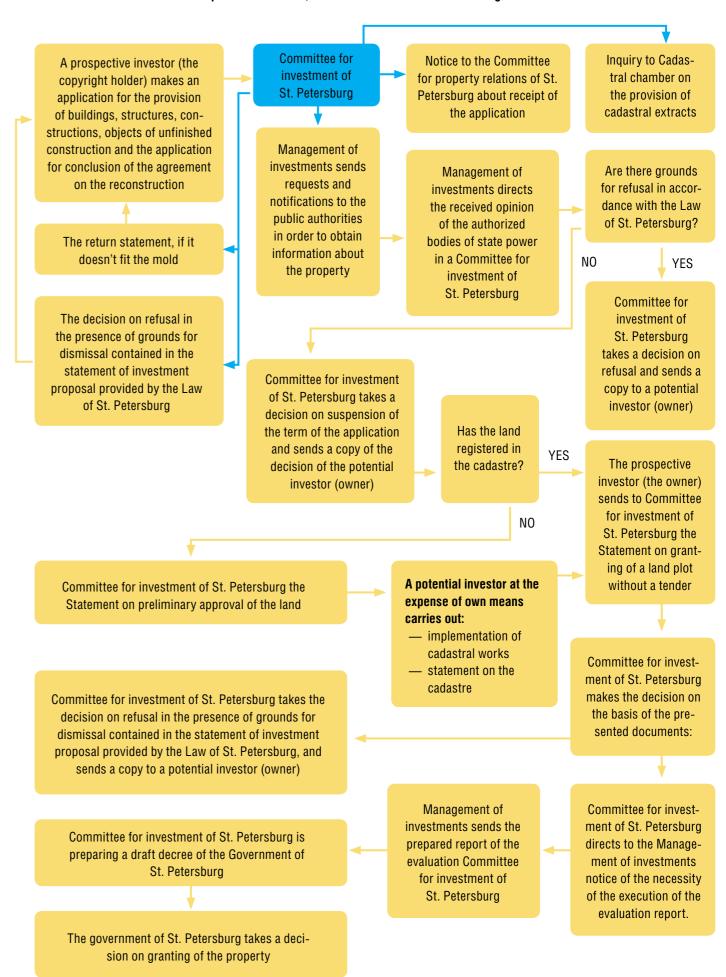


In addition to plots of land by decree of the Government of St. Petersburg dated from 21.07.2015 No. 656 procedure of taking decisions about granting real estate objects for the reconstruction, work on the adaptation for modern use on auction (Scheme 12) and making decisions on the provision of buildings, structures, constructions, objects of unfinished construction under the initiative of potential investors, decisions on the conclusion of the agreement on the reconstruction (Scheme 13)

Scheme 12. The procedure for adopting decisions on granting of real property for the reconstruction, work on the adaptation for modern use at the auction



Scheme 13. The procedure of decision making on the provision of buildings, structures, constructions, objects of unfinished construction under the initiative of potential investors, decisions on the conclusion of the agreement on the reconstruction



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The law provides that investment conditions are included a contract in concluded between the investor and St. Petersburg.

Investment conditions in the provision of real estate for the construction, reconstruction, adaptation for modern use shall be established in accordance with the Land code of the Russian Federation, the Law of St. Petersburg dated 17.06.2004 № 282-43.

Formation (change) of the investment environment is implemented on the basis of the evaluation report, except in the following cases in which the preparation of the evaluation report is not required:

- When providing the land on the right of gratuitous use:
- The government of St. Petersburg makes a decision about the reduction of fees for provision of land for construction, by establishing an annual rental payment for land in the amount of 1.5% of the cadastral value of such land:
- during the construction of the objects of pre-school education and(or) object of secondary education.
- in the construction of open planar sports facilities, indoor sports complex with bleachers for spectators, with the number of places up to one thousand and(or) indoor sports complex with bleachers for spectators in the seats over one thousand;
- in the construction of medical laboratories and(or of ambulance and emergency services;
- · during the construction of the result of the investment, to be transferred after the completion of construction in force voluntarily accepted the obligations of the investor on transfer of ownership of St. Petersburg;
- implementation of the investment project of St. Petersburg included on the List of strategic investment projects of St. Petersburg, in accordance with the requirements of the legislation of St. Petersburg;
- implementation of the investment project through participation of St. Petersburg in public-private partnership.









The following conclusions and documents should be prepared and issued by an authorized body of the Executive public authority of St. Petersburg:

The body of state power Conclusion of St. Petersburg п/п The Committee on urban Conclusion of the Committee on urban planning and architecture should include the following planning and architecture information: on the limiting parameters of permitted construction of a capital project in respect of land or lack about the permitted use of land plot or on the absence of the established permitted uses in respect on the possibility of classifying planning for placing of object of capital construction to essential or conditionally permitted use of land in accordance with the Rules of land use and development in St. Petersburg and / or documentation on planning territory: on the objects of Federal significance, regional significance, or objects of local importance, intended for placement on the land, in accordance with approved territorial planning documents and(or) the documentation on planning the territory on buildings or structures intended for placement on the land in accordance with the state program of the Russian Federation, state program of St. Petersburg or the targeted investment program; about the allocation of land to land for common use or of its location within the boundaries of land common areas, residential common areas

The Committee for state control, use and protection of monuments of history and culture

Conclusion the Committee shouldwwinclude the following information:

about the classification of land, buildings, structures, constructions to the cultural heritage sites identified cultural heritage sites;

about the location of the land within the boundaries of protection zones of cultural heritage sites and modes of use of land within the boundaries of these zones; on the possibility of conducting operations on the territory of a cultural heritage object and(or) in the zones of protection of object of a cultural heritage, as well as in respect of the object of cultural heritage, revealed object of

When deciding on the preliminary agreement on the conclusion of Committee on urban planning and architecture, in addition to the above information, should contain information about the correspondence between the specified in the statement of the permitted use of the land established by the Rules of land use and development in St. Petersburg, and type of permitted use of land identified by the classification of types of permitted use of land in accordance with the land code.

The Committee of property relations of St. Petersburg

Conclusion of the Committee of property relations of St. Petersburg should include the following information:

the location and the area of land, availability of cadastral registration of the land plot on the cadastral value of a land plot;

the need for clarifying the boundaries of the land in accordance with the requirements of the Federal law "On state real estate cadastre";

about the registration of real property which located within the boundaries of the land plot; about the presence on land of buildings, structures and objects, construction of which have not been

about the presence of the land with special conditions of use;

about existing limitations of military land:

about the availability of the decision on the reservation of the land and the validity of the decision on reservation:

about the availability of the decision on withdrawal of the land plot for state needs;

on registration of the right of property of St.-Petersburg on a plot of land and located within its boundaries real property or other documents confirming the ownership of St. Petersburg; about the encumbrances on the land plot and located within the boundaries of the real property with terms and conditions of the termination of third party rights, or lack thereof;

about possible approval of the scheme of the land plot and in case of impossibility of its approval on the grounds for the denial of its approval (if the land was not registered in the cadastre and there was no approved project surveying the territory within the limits of which were going to form such a land plot):

about the presence of the statement on preliminary approval of the land to provide for purposes not associated with the construction, or the presence on the granting of land for purposes not connected with construction, with information on the adoption of the decision on refusal in the preliminary coordination of the land for purposes not connected with construction, or the decision on refusal in its provision for purposes not connected with construction;

about the availability of the decision on preliminary approval of the land for purposes not connected with the construction, expiration date of such decision;

about the availability of an application to hold an auction for the sale of the land for purposes not connected with construction, the auction for the right to conclude lease contract of the land for purposes not connected with construction;

on the placement information message about holding the auction in respect of land for purposes not related to construction;

about the availability of permission to use land or land owned by the state property;

the location of the land within the boundaries of built-up area in respect of which the contract on its development, or territory in respect of which signed the agreement on the integrated development:

the actual use of the land.

In the case of the decision on preliminary approval, the conclusion of the CPR, in addition to the above information. must contain the following information:

on approval of the scheme of the land plot and in case of impossibility of its approval — refusal to approval with copies of the relevant decisions (if the land was not registered in the cadastre and there was no approved project surveying the territory within the limits of which were going to form such a land plot):

consideration of the layout of the land, the location of which is partially or completely coincides with the scheme of location of your land plot provided by another person previously, with information about the final decision by results of consideration of such a scheme of location of land (if the land has not passed the cadastral account and there is no approved project surveying the territory within the limits of which are going to form such a land plot);

about the person which ensures the execution of cadastral works for education of the land in accordance with the approved project surveying the territory or the approved layout of the land.

4 The Committee for energy and engineering support

Conclusion of CEES must contain:

technical requirements for connection (technological connection) of object of capital construction to networks engineering-technical maintenance, providing marginal spare capacity of existing networks, the maximum load;

the term of connection (technological connection) of object of capital construction to networks engineering-technical maintenance:

the validity of technical requirements for connection (technological connection) of object of capital construction to networks engineering-technical maintenance;

information on payment for connection (technological connection) of object of capital construction to networks engineering-technical maintenance.

5 The Committee for construction

Conclusion the CC must contain information about the availability of the decision on preliminary approval of the object location, the validity of such decisions. Valid until 01.03.2018

6 The Committee for industrial policy and innovation of St. Petersburg Conclusion of the CPPI should include information about opportunities of location of the planned capital construction object within industrial areas (in case of land location within territory of industrial areas).

7 The Committee for social policy of St. Petersburg

The conclusion of the CSP must contain information about the needs in dwellings (number, kind and type of dwellings by number of rooms, size of total area) for the transfer of the ownership of apartments to participants of share building in need of protection (in case of realization of the investment project in the sphere of housing construction and the establishment of investment conditions on the granting of apartments in property to participants of share building in need of protection).

4.3. The acquisition of state-owned land plots to the owners located on such real property

The exclusive right to acquire land plots in the ownership has been citizens, legal persons who areowners of buildings located on such land plots, while sale of land plots is carried out without bidding.

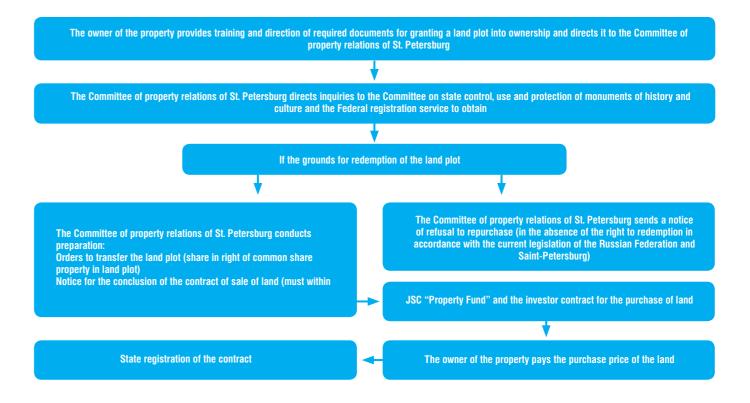
In accordance with the Land code of the Russian Federation, and also according to the order of Ministry of economic development of Russia dated 12.01.2015 N 1 "About approval of the list of documents confirming the right the applicant for the acquisition of land without bidding", the investor must collect the following documents:

- A document certifying (establishing) the applicant's right to a building, structure or premises, if the right to such building, structure or premises is not registered in the unified state register:
- A document certifying (establishing) the applicant's right to the claimed land, if the right to such land plot is not registered in the unified state register;
- The message of the applicant (s) containing a list of all buildings, structures located on the requested land plot with indication
 of their cadastral (conditional, inventory) numbers and address landmarks*
- Cadastral passport of the claimed land or cadastral extract on the land plot requested*
- The cadastral passport of a building, structure located on the requested land plot*
- Cadastral certificate of the premises in the case of the owner of the premises, the building, the building, located on the requested land plot*
- Extract from the USRR on the rights on the purchased land and placed it on the real property either a notice of absence in EGRP data*
- Extract from the register about the legal entity of the applicant*
- Extract from the Unified state register of individual entrepreneurs (egrip) about the individual entrepreneur, the applicant

After preparing the required documents, the investor in accordance with the Order of Committee on management of city property of the government of St. Petersburg dated 31.08.2006 № 262-p "On the procedure of interaction between structural divisions of Committee and open joint-stock company "Fund of property of St.-Petersburg" in the sale of state-owned land plots to owners located on them of objects of real estate" sends it to the Committee of property relations of St. Petersburg.

The acquisition of state-owned land plots to owners located on them of objects of real estate is represented on the scheme.

Scheme 14. The procedure for the acquisition of land plots which are in state ownership, the owner located on them of objects of real estate



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In accordance with the provisions of the Law of St. Petersburg dated 15.02.2010 N 59-19 "On the establishment of prices for land plots in St. Petersburg" the price of the land plot for the owner of the property is 25% of the cadastral value of land. The charges include the remuneration of JSC "property Fund" in the amount of 1% of the price of the plot. Payment of land and compensation must be made within ten calendar days from the date of conclusion of the contract of sale.

4.4. The order of transfer of non-residential properties to rent

The order of transfer of non-residential properties for rent in Saint Petersburg is established by Order of the Committee on management of city property from 01.02.2000 № 187-p "On procedure of making decisions about granting in rent of objects of uninhabited Fund which is the property of the Treasury of St. Petersburg".

Currently an Executive public authorities of St. Petersburg responsible for the preparation of documents for allotment of residential properties for rent is a Committee of property relations of St. Petersburg.

In this case, the received applications are considered by the City Commission on the disposition of the real property (permanent collegial Advisory body, decision-making, recommendatory character) according to the Decree of the Government of St. Petersburg dated 12.07.2011 N 939 "About the Order of interaction of Executive public authorities of St. Petersburg with the disposal of property being in state ownership of St.-Petersburg".

General procedure of providing of non-residential premises in rent is represented on the scheme...

Scheme 15. The order of granting of premises in rent

Information about the non-residential premises, free of rent relations, is placed simultaneously on the website of the Committee of property relations of St. Petersburg and in the weekly Bulletin of informational Agency "real Estate of St. Petersburg" - "City real estate directory Commercial real estate within 2 weeks.

In case of interest in the present proposal applicant (legal or physical entity) may submit a form in a structural subdivision of the Committee of property relations of St. Petersburg, specified in the publication. The application shall include the documents.

After the filing of the first application, but no earlier than 2 weeks, the Committee of property relations of St. Petersburg includes the consideration of the application (s) for the provision of the lease in the agenda of the next meeting of the city (district) Commission in accordance with the regulations of city (district) Commission.

The Committee or the head of regional administration shall issue an order about the use of non-residential premises on the basis of the decision of the Commission.

In the period from the date of issuance of the order and before the conclusion of the lease the winner must enter into a contract o insurance on the leased object of real estate, contracts with service providers for utilities, electricity, etc.

The conclusion of the contract of lease of non-residential premises

The application for conclusion of the lease for legal entities in the Committee of property relations of St. Petersburg, you must attach the following documents:

- Notarized or certified by the registering authority:
- a. copy of Charter (Regulations) with all registered amendments and additions;
- b. a copy of the registration certificate or order of registration.
- The certificate on statement on the account in tax body or a notarized copy of the card on statement on the tax account limitation period not more than six months.
- Extract from the minutes on election or the order on appointment of the head of a person acting by virtue of the law, Charter (Provision) on behalf of the legal entity without a power of attorney or a power of attorney issued by the legal entity signed by its head and sealed with the seal of the organization.

4.5. The procedure of state registration of rights to immovable property and transactions with them

State registration of rights to immovable property and transactions with it is a legal act of recognition and confirmation by the state of occurrence, restriction (encumbrance), transfer or termination of rights to immovable property in accordance with the Civil code of the Russian Federation.

State registration is the only proof of existence of a registered right. Registered right to immovable property may only be challenged in court.

State registration of rights is carried out on all territory of the Russian Federation established by the Federal law of 21.07.1997 № 122-FZ "On state registration of rights to immovable property and transactions with it" (further — the Law on registration) system of records on rights to each object of immovable property in the Unified state register of rights to immovable property and transactions with it (further - the state register).

State registration of rights is carried out at the place where the property is located within the registration district, unless otherwise provided by the Law on registration.

Refusal in state registration or evasion from the relevant body of state registration may be appealed by the interested person or by the judicial bailiff-executor in the court, arbitration court.

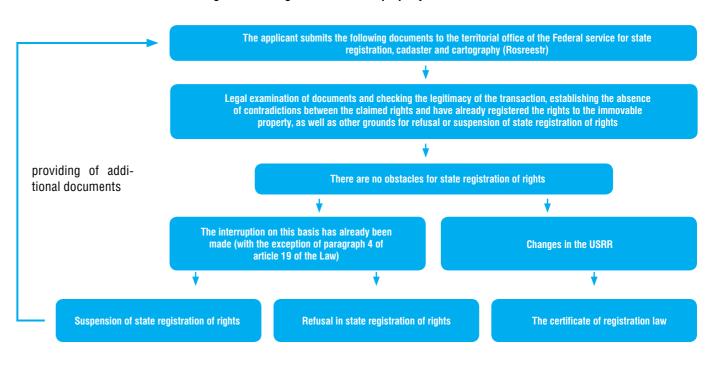
Owith articles 130, 131, 132 and 164 of the Civil code of the Russian Federation, with the exception of rights to aircraft and sea vessels, inland vessels and space objects. Along with the state registration of rights to real property are subject to the state registration of limitations (encumbrances) of rights thereto, including easements, mortgages, asset management, rent.

Restrictions (encumbrances) of rights to immovable property arising by contract or act of a public authority, or act of a local government are subject to state registration in cases provided by law.

Mandatory subject to state registration of rights to immovable property, title to which is executed after the enactment of the Law on registration (after 31.01.1998).

The procedure of state registration of rights to immovable property and transactions with them in the Scheme 16.

Scheme 16. The Procedure for state registration of rights to immovable property and transactions with them



The necessary set of documents for registration of rights:

- Statement;
- ID:
- · Contract of sale of immovable property;
- Incorporation documents
- Approval of a major transaction.

5. Apps. Industrial parks, technology parks and industrial zones of Saint Petersburg.

5.1. Industrial zone of St. Petersburg.

NAME	TAREA,	SPECIALIZATION	RESIDENTS
NAME	HA	OI LUIALIZATION	HESIDENTS
Konnaya Lakhta	835.0	Machinery manufacturing	CJSC British American Tobacco-Spb
Kolomyagi	231.2	Machinery manufacturing, production of elec- tronic and optical equipment, transport	Chupa-chups plantOJSC Zavod EnergiyaCJSC VADContinental PlastCJSC Metrobeton
Sevoro-Zapadnaya	261.0	Wide range of production, warehouse	 OJSC Eastern European head research and development institute of energy technologies CJSC ARMATEK CJSC Giesecke & Devrient LOMO
Lomonosovskaya	199.0	Machine manufactruring, production of food, vehicles, office equipment and computers	 LLC Federal pipe company Rostr Transport company PITERAUTO Automobile gas-filling compressor station "Gazprom Gazenergoset"
Voennaya Gavan and Yantar	238.0	Warehouses, water surface transport	OJSC "Lifesaving complexes and aqua technology – 28 Voenny Zavod" Research Institute "Navy Academy"
Kronshtadtskaya koloniya	63.7	Machinery manufacturing, production of electronic and optical equipment, electric machines and equipment	Facilities of OJSC NII Morteplotekhnika are located in close proximity to the eastern border of the industrial zone
Bronka	243.0	Warehouse, machine and equipment manufacturing, manufacturing of vehicles, communication tolls, electrical equipment, electronic and optical equipment, ICT companies, water transport	Warehouse of oil products LLL Neste St. Petersburg
Industrial zone of construc- tion of the dam	79.8	Machine manufacturing, textile production, metallurgy, warehouses, manufacturing of electronic and optical equipment, electric machines and equipment	Directorate for the Flood Protection Barrier of the Ministry of Regional Development of the Russian Federation

NAME	TAREA, HA	SPECIALIZATION	RESIDENTS
Industrial zone to the north of Kronshtadtskoe shosse	105.4	Machine manufacturing, textile production, food production	 Kronshtadtsky meat processing plant LLC Everest Kronshtadtsky fish factory LLC Krof St. Petersburg State Unitary Special- ized Road Enterprise "Kurortnoe"
Obukhovo	425.0	Machine and equipment manufacturing, eco-friendly machine building enterprises, construction materials, food production	 OJSC Elevatormelmash LLC Lentelephonstroy OJSC Obukhovsky construction materials and structures plant Kombinat "Rotor" Kombinat "Kupchino" Kombinat "Frunzensky" Zavod "Ararat" LLC Rubezh Plus Region CJSC Fincolor CJSC Buer State Unitary Enterprise "Vodokanal St. Petersburg" JSC Energomashstroy
Industrial zone in the vicinity of Salova Street	168.0	Warehouse, vehicles, retail trade	No data
Rybatskoe	353.0	Machine and equipment manufacturing, warehouse	 CJSC LST-Metal CJSC Zavod metalokonstruktsiy (Metal structures plant) CJSC Avtokolonna 1988 CJSC Wood-working plant № 5 St. Petersburg State Unitary Enterprise "Petersburg metropolitan"
Neva	287.0	Clothes and shoes manufacturing , electronic and optical equipment, ready-made metal products, infrastructure, car service	 Zavod "Igristye vina" (Sparkling wines) OJSC Asphalt plant № 1 Zavod "Sevkabel" Confectionary plant "Landrin" CJSC Northwestern Eletromechanic Association JSC "PSB-GEM-HOLTZ"

NAME	TAREA, HA	SPECIALIZATION	RESIDENTS
Predportovaya-1	360.0	Machine manufacturing, textile production, metallurgy, warehouses, manufacturing of electronic and optical equipment, electric machines and equipment	 Petersburg Mill Kombinat LLC "Roseks" LLC Agroindustrial concern International company "Petrolink Projects Ltd" LLC Pulkovsky warehouse complex JSC Moscow wholesale and retail association CJSC Mashinostroitelny Zavod (Machine-building plant)
Predportovaya-2	155.0	Warehouse, transport, transport and transport equipment production	 JSC Pulkovo Airport JSC City building repair trust №6 Research Institute of Bridges LLC Expert Novikov St. Petersburg Aviation and Transportation College of Civil Aviation Rail-welding plant №1
Predportovaya -3	970.0	Manufacturing of electronic and optical equipment, electric machines and equipment, office equipment and computing technology, transport means and equipment, machine building	CJSC PredportovyHelicopter center "Helidrive"
Beloostrov	182.0	Manufacturing of electronic and optical equipment, electric machines, office equipment, warehouse, construction	LLC RosProdTorgLLC VaskoLLC NominalLLC Energotrans
Ruchji	435.0	Warehouse, manufacturing of electronic and optical equipment, office equipment and computing technology, transport means and equipment, machine building	 LLC Okhtinsky bereg CJSC Plemennoy zavod "Ruchji" LLC Avto-center Ruchji Master Profile and the Roofing ware plant are adjacent to the industrial zone
Izhorskie zavody	1,303.9	Metallurgy, manufacturing of electronic and optical equipment, transport means, textile production	 Izhorsky Zavod Izhora Pipe Mill Magnitogorsk iron and steel works Knauf Gips Kolpino MMK-Intercos
Metallostroy	789.9	Machine and equipment manufacturing, food production, transport means, electric machines and electrical equipment	 Efremov Institute of Electrophysical Apparatus Weener Plastic Packaging Group CJSC High-frequency units plant LLC NIIEFA-ENERGO

NAME	TAREA, Ha	SPECIALIZATION	RESIDENTS
Pontonnaya	83.2	Metallurgy, machine-building, manufac- turing of construction materials, electronic and optical equipment, electric machines and electrical equipment	 JSC Srende-Nevsky Shipyard Military unit 51522
Industrial zone in the vicinity of Sevastjyanova Street	175.0	Manufacturing of furniture and con- struction materials, construction and development, ventilation equipment and air conditioning systems, auto repair and maintenance	 Metal furniture and racks plant "Di-kom" Zavod Pobeda Knauf plant Manufacturing enterprise «A-Clima» Car service "Pavlov Motors"
Sapernaya	75.2	Metallurgy, machine-building, manufac- turing of construction materials, electronic and optical equipment, electric machines and electrical equipment	 Leningradsky furniture manufacturing kombinat № 1 – Furniture manufacturing factory "Baltika Mebel" Oil-loading infrastructure objects of "Baltika" company
Parnas	626.8	Manufacturing of machines and equipment, food production, transport means, electric machines and electrical equipment	 JSC Baltika Breweries LLC Pepsi Bottling Group CJSC Malting plant "Soufflet St. Petersburg" CJSC Building construction plant "Block" JSC Lenstroydetal JSC Unimilk
Kamenka	760.0	Automobile industry	 Automobile plant Hyundai and Hyundai supplier park Automobile plant Nissan (Nissan Manufacturing Rus)
Krasnoselskaya	346.0	Manufacturing of transport means and equipment, food production, office equipment	 Chipita Amcor Bridge construction crew № 19 JSC Piter-Lada LLC Eleat LLC Krasnoselsky oil products supply enterprise JSC Avtogazstroy CJSC Silmashtorg JSC Komplekt Orion plant Research and production enterprise "Raduga"

NAME	TAREA, HA	SPECIALIZATION	RESIDENTS
Yugo-zapadnaya (South- western	776.8	Manufacturing of machines and equipment, warehouse, transportation and engineering infrastructure	 CJSC OKS № 1» CJSC Plastkom St. Petersburg State Unitary Enterprise "Ekostroy" CJSC Gazpromneft-Severo-Zapad
Part of the Marine trade industrial zone	347.3	Production facility, engineering infrastructure, transportation, real estate, construction	• JSC Rudas
Shushary	2,376.0	Transportation, logistics, machine-building and food production	 LLC General Motors Auto LLC Toyota Motor Manufacturing Russia Magna International Scania plant Foxconn plant Agricultural production cooperative "Shushary"
Pushkinskaya	190.0	Food production, manufacturing of machines and equipment, electric machines, electronic and optical equipment, pharmaceutical industry	 CJSC Pushkinsky machine-building plant Pushkinsky meat packing plant Construction kombinat "Neva-hold-ing"LLC Ocean Trading Company-T
Rzhevka	507.0	Manufacturing of wooden building structures, machinery and equipment, concrete, ceramic products, production of food, office equipment	 Warehouses LLC Fortis LLC TRP Trading LLC Krist-AI JSC Zavod Elektropult JSC Slotex LLC Mebelny technopark LLC Soyuzslavprom LLC City pet cemetery CJSC St. Petersburg milk plant "Piskarevsky"

5.2. Industrial parks of St Petersburg

NAME	TAREA, HA	SPECIALIZATION	RESIDENTS
Maryino	130.0	Automobile industry, warehouse, automobile and equipment manufacturing	LLC SevzapkanatTEKNOSDSK Plastic Omnium EnergyAdmiral-Terminal-SVDIESEL-ENERGO

NAME	TAREA, HA	SPECIALIZATION	RESIDENTS
Zvezda	28.0	Power-consuming industry, warehouse	 LLC FORMAN Products Novartis PRO-BRITE LLL KELOR Severny Technopark ATIKA SKAALA Treves-Ergon
A Plus Park Pushkin	8.2	Industrial and warehouse facility	Production complex of the group of companies "Darnitsa"
A Plus Park Kolpino	13.0	Industrial and warehouse facility	Production complex AGC
A Plus Park Shushary	72.0	Industrial and warehouse facility	 Trade and distribution center of the company "ETM" The warehouse complex "AKM logistics" Industrial-warehouse complex Philips TV The Assembly plant for trucks "Scania"

5.3. Technoparks of St. Petersburg

NAME	TAREA, HA	SPECIALIZATION	RESIDENTS
Ingria	32	High technologies	 Microsoft Kaspersky Lab EMC DataArt North West Laboratory C-Nord IT-concern R-pro DigitalDesign Moscow exchange
Technopark of St. Peters- burg National Research University of Information Technologies, Mechanics and Optics (NRU ITMO)	1.8	Rent of equipment and facilities to student innovative companies in the field of optic technologies and IT	 LLC Scientific and Research Company "SoftJoys" Autonomous noncommercial organization "Innovative center "Modern educational technologies" LLC Lazerb CJSC BARS Project "CGConsulting"

NAME	TAREA, HA	SPECIALIZATION	RESIDENTS
Technopark "Polytechnical" of St. Petersburg State Polytechnical University, subdivision of the institution (TP Polytechnical)		Support of student innovative projects in the science and technology field	 LLC "Common use center "Analytical spectrometry" CJSC NPO RTK LLC "Engineering center "Mechanical tests, Computations" LLC NTV-Energo LLC Dipole structures
LLC Managing company "Prinevsky technopark"	12.7	Rent of production and warehouse facilities to companies, including innovative companies	No data
Technopark Smolenka	1	Rent of equipment and production facilities to innovative companies	No data
Technopark of St. Peters- burg State Electrotechnical University (LETI)	0.3	Support of innovative student projects in the field of IT, electronics, hardware and software systems	 CJSC ELTECH-Med JSC "Engineering research center of Electrotechnical University" LLC Research and production company "RAPS" CJSC Desmo LLC Metromed OJSC Mobile diagnostic systems Holding
Group of companies Tech- nopark LTA	2.9	Rent of equipment to innovative companies	No data
Martyshkino Technopark	12	Rent of production and warehouse facilities to companies, including innovative companies	 LLC Water Way Regional office of the group of companies "Double V" in St. Petersburg Retail sales department "Paper Double V"

NAME	FUNCTIONS	CONTACTS
Committee for Industrial Policy and Innovation of St. Petersburg	Develops and implements the policy of St. Peters- burg, coordinates activities of executive authorities in investment and unified innovation policy, industry and agricultural sector	190000 St. Petersburg 16 Voznesensky prospekt Tel: +7 (812) 576-00-19 Fax: +7 (812) 576-00-12 info@cppi.gov.spb.ru http://cppi.gov.spb.ru/

NAME	FUNCTIONS	CONTACTS
Committee for Investment of St. Petersburg	Implements investment policy of St. Petersburg, accompanies investment projects, develops and promotes investment attraction of the city	191060 St. Petersburg Smolny Tel: +7 (812) 576-69-88 Fax: +7 (812) 576-60-81 info@cisp.gov.spb.ru http://www.spbinvestment.ru/
Committee for External Relations of St. Petersburg	Implements the policy of St. Petersburg in the sector of external relations, interregional cooperation, coordinated development and realization of international technical assistance programs and business cooperation	191060 St. Petersburg Smolny Tel: +7 (812) 576-71-13, 576-72-04 Fax: +7 (812) 576-76-33 kvs@gov.spb.ru http://kvs.spb.ru/
Committee for Entrepre- neurship and Consumer Market Development of St. Petersburg	Develops and implements the policy of St. Peters- burg, coordinates activities in the sector of entrepre- neurship, consumer market, licensing of certain type of activities	190000 St. Petersburg 16 Voznesensky prospect Tel: +7 (812) 576-00-70 Fax: +7 (812) 576-00-71 info@crppr.gov.spb.ru http://crppr.gov.spb.ru/
Committee of property relations of St. Petersburg	Manages and disposes the state property owned by the City of St. Petersburg	191060 St. Petersburg Smolny Tel: +7 (812) 576-75-57 Fax: +7 (812) 576-49-10 in@commim.spb.ru http://www.commim.spb.ru
St. Petersburg State Budget- ary Enterprise "Agency for Strategic Investments"	Structural subdivision of the Committee for Invest- ments of St. Petersburg. Its key aim lies in providing assistance to investors at all stages of implementa- tion of investment projects	191011 St. Petersburg 2 Italjyanskaya Street Tel: +7 (812) 314-22-60 Fax: +7 (812) 710-42-99 info@asi-spb.ru http://www.asi-spb.ru/
St. Petersburg State Institution "City Agency for Industrial Investments"	Implements investment policy within the limits of St. Petersburg non-residential zones, prepares, coordinates and reviews documents	190068 St. Petersburg 88-90 Naberezhnaya Kanala Griboedova Tel: + 7 (812) 320-5016 Fax: +7 (812) 320-5015 http://www.spbgapi.ru/
Union of Industrialists and Entrepreneurs of St. Peters- burg	Represents interests and protects employer rights in social-labor and economic relations with unions, state and local government authorities	 191060 St. Petersburg, 1 Smolny proezd, building B Tel: +7 (812) 576-7661 Fax: +7 (812) 576-77-92 spp@spp.spb.ru http://www.spp.spb.ru/

NAME	FUNCTIONS	CONTACTS
Association of Industrial Enterprises of St. Petersburg	Protects the rights of the Association members, represents their common interest, coordinates entrepreneurship activities of the Association members	 195112 St. Petersburg 68 Malookhtinsky prospekt, office 303 Tel: +7 (812) 323-1102 Fax: +7 (812) 444-9513 appspb@appspb.ru http://www.appspb.ru/
St. Petersburg Chamber of Commerce and Industry	ontributes to the economy of the region, creates favorable conditions for Russian entrepreneurs, protects their interests, provides a wide range of business related services	 191123 St. Petersburg 46-48 Chaykovskogo Street Tel: +7 (812) 719-66-44 Fax: +7 (812) 272-86-12 spbcci@spbcci.ru http://www.spbcci.ru/
St. Petersburg Union of Entrepreneurs	Assists the Union members in realization of products, retail trade and services, personnel training, protection of the rights and representation of the interests of entrepreneurs	 198095 St. Petersburg 16 Stachek prospekt Tel: +7 (812) 252-4350 Fax: +7 (812) 252-3950 spbsp1989@rambler.ru http://www.spbsp.ru/
Public Council on Small Business Development under the auspices of the Governor of St. Petersburg	Public organization functioning as a mediator between St. Petersburg authorities and small business	 191014 St. Petersburg, 46/5 Mayakovskogo Street Tel: +7 (812) 576-25-66 Fax: +7 (812) 273-58-45 press@osspb.ru http://www.osspb.ru/
Union of Food Industry Enterprises of St. Petersburg	Protects the rights of the Union members and represents their interest	 194044 St. Petersburg 43 Vyborgskaya Naberezhnaya Tel: +7 (812) 309-7070 Fax: +7 (812) 746-7003 pishevikspb@gmail.com
All-Russian Non-Govern- mental Organization of Small and Medium Business "OPO- RA Russia"	Legal support, attraction of financing, government support, development of business contacts between entrepreneurs	 194292 St. Petersburg Parnas, 2 1-y Verkhnoy pereulok Tel:+7 (812) 592-81-58 Fax: +7 (812)598-89-13 oporaspb@mail.ru www.spbopora.ru
Fund for Small and Medium Business Credit Assistance	Provides small and medium businesses with access to credit and other financial resources	 190000 St. Petersburg 2 Rimskogo-Korsakova prospect Tel:: +7 (812) 640-46-14 Fax: +7 (812) 640-46-14 credit-fond@bk.ru http://credit-fond.ru/

NAME	FUNCTIONS	CONTACTS
Fund for Venture Investment Development Assistance for Small Science and Tech- nology Enterprises of St. Petersburg	Develops the venture financing infrastructure for small science and technology enterprises in St. Petersburg	 190005 St. Petersburg 5-7 6-ya Krasnoarmeyskaya Street, office 301a Tel: +7 (812) 958-5198 info@vf-spb.ru http://vf-spb.ru/
St. Petersburg Foundation for SME Development	Provides information, consulting and training services to small and medium-sized enterprises	 190005 St. Petersburg 14 Izmaylovsky prospekt, office 316 Tel: +7 (812) 325-8351 Fax: +7 (812) 712-6607 info@fbd.spb.ru http://www.fbd.spb.ru/
Non-commercial organi- zation «Fund for Pre-Seed Investments»	Supports and develops early-stage small businesses engaged in innovative activities	 192029 St. Petersburg 70/3 Obukhovskoy Oborony prospekt, office 306 Tel: +7 (812) 703- 5049 http://www.pre-seed.ru info@pre-seed.ru
OJSC "Technopark of St. Petersburg"	Contributes to the development of the city's economy by providing quality products and rendering services, thus facilitating an increase in the value of high technology companies	 192029 St. Petersburg 70/2 Obukhovskoy Oborony prospect, office 422 Tel: +7 (812) 313-10-85 Fax: +7 (812) 313-10-87 referent@ingria-park.ru http://ingria-park.ru/

